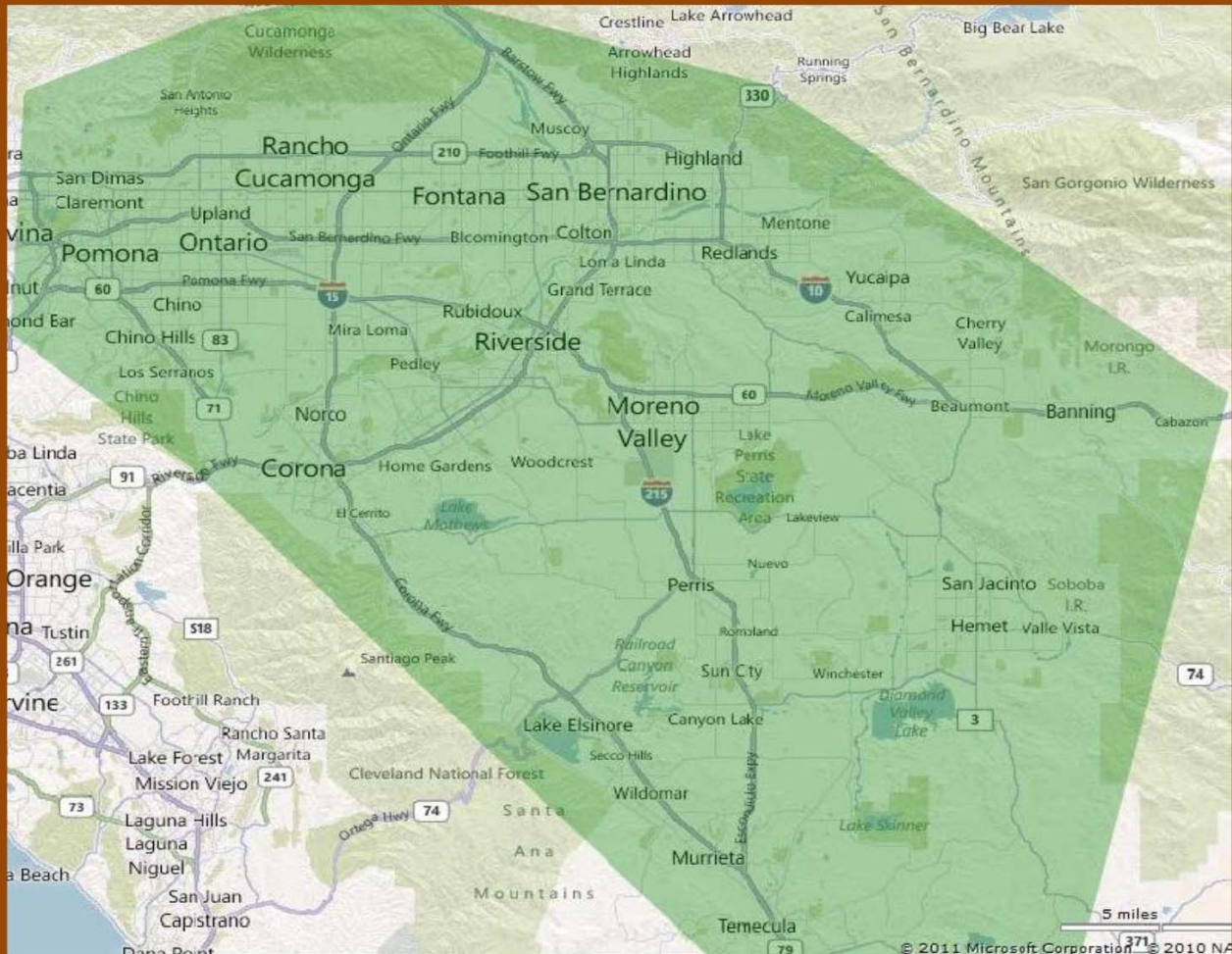


Housing Data – November 2015



Inland Valleys Association of REALTORS® (IVAR)

www.ivaor.com

FAX: 951-684-0450

RIVERSIDE OFFICE
3690 Elizabeth Street
Riverside, California 92506
Office: 951-684-1221

RANCHO CUCAMONGA OFFICE
10574 Acacia Street, Suite #D-7
Rancho Cucamonga, California 91730
Office: 909-527-2133

Nov 2015 - Monthly Report

Inland Valleys Regional Summary

www.ivaor.com

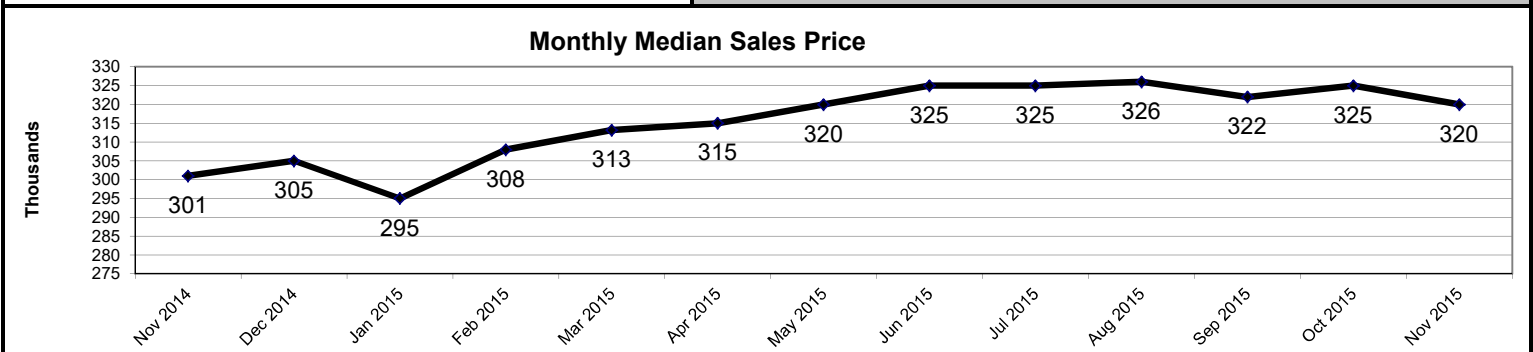
Mark Dowling, Chief Executive Officer

Welcome to the Inland Valleys Association of REALTORS (IVAR) monthly housing update. As a member benefit, IVAR produces monthly and quarterly housing reports to help members and area leaders better understand what's going on in the regional housing market. When reviewing the latest housing data from the region, there are a few noticeable trends emerging over the last several months:

- The housing market continues to show strength by closing out the year with solid increases in Pending Sales, Sold Listings, Median Sales Price and Sales Volume.
- Over the course of 2015, Sales Volume has showed strong growth with a year-over-year increase of more than 11%.
- The market continues to reflect a steady Median Sales price gain for the region, demonstrated by a year-over-year increase of 6.2%. However, over the last six months, Median Sales prices have been flat.



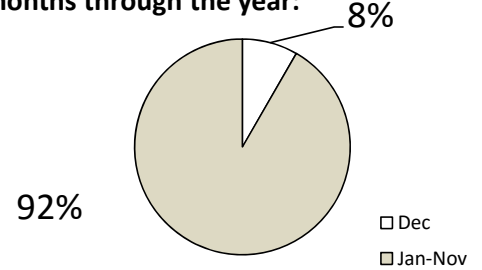
	Nov-2014	Nov-2015	Annual Change	
<p>Monthly New Listings</p>	New Listings	3,455	3,413	↓ -1.2%
	Pending Sales	2,763	3,222	↑ 14.2%
	Sold Listings	2,670	2,562	↓ -4.2%
	Median Sales Price	\$301,000	\$320,000	↑ 5.9%
	Sales Volume (\$M)	\$898	\$900	↑ 0.2%
<p>Monthly Closed Listings</p>	Price/Sq.Ft.	\$170	\$181	↑ 6.3%
	Sold \$/List \$	97.37%	98.16%	↑ 0.8%
	Days on Market	52	50	↓ -4.0%
	CDOM	63	62	↓ -1.6%
<p>All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.</p>				



Jan through Nov 2015 - YTD Comparisons
Inland Valleys Regional Summary

www.ivaor.com

We are 11 months through the year:



The statistics shown below are only for January through November for the years represented.

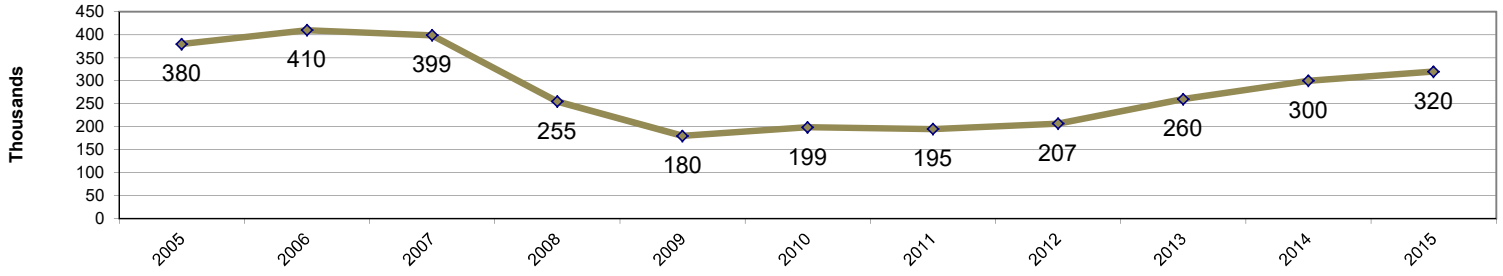
Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more significant trends.

	Jan-Nov 2014	Jan-Nov 2015	Year-Over-Year Change
YTD New Listings			
New Listings	53,015	53,625	↑ 1.1%
Pending Sales	35,508	39,929	↑ 11.1%
Sold Listings	34,937	37,395	↑ 6.6%
Median Sales Price	\$300,000	\$319,999	↑ 6.2%
Sales Volume (\$M)	\$11,515	\$12,982	↑ 11.3%
YTD Closed Listings			
Price/Sq.Ft.	\$168	\$178	↑ 5.3%
Sold \$/List \$	98.50%	98.36%	↓ -0.1%
Days on Market	44	47	↑ 6.4%
CDOM	53	57	↑ 7.0%

All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



YTD Median Sales Price



Riverside Office:
 3690 Elizabeth Street
 Riverside, CA 92506

Rancho Cucamonga Office:
 10574 Acacia St, Suite #D-7
 Rancho Cucamonga, CA 91730

www.ivaor.com



Nov 2015 City Overview

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

The following monthly data shows "YEAR-OVER-YEAR" (YOY) changes as well as current conditions in the real estate market

	YOY Sales Transactions	YOY Median Sales Price %	Median Sales Price \$	Price per Sq.Ft.	Total Days on Market
Alta Loma	↓ -13%	↓ -4%	\$ 540,000	\$ 243	81
Banning	↓ -18%	↑ 11%	\$ 200,000	\$ 147	61
Beaumont	↓ -4%	↑ 14%	\$ 274,000	\$ 135	58
Bloomington	↑ 33%	↑ 14%	\$ 263,000	\$ 200	74
Canyon Lake	↑ 20%	↓ -13%	\$ 335,000	\$ 172	106
Chino	↓ -19%	↑ 6%	\$ 434,000	\$ 227	52
Chino Hills	↑ 17%	↓ -2%	\$ 540,000	\$ 296	84
Claremont	↓ -18%	↑ 3%	\$ 575,000	\$ 303	81
Colton	↓ -18%	↑ 6%	\$ 241,500	\$ 167	58
Corona	↑ 4%	↑ 6%	\$ 412,500	\$ 216	64
Diamond Bar	↓ -10%	↓ -15%	\$ 483,000	\$ 331	74
Eastvale	↑ 11%	↑ 6%	\$ 499,000	\$ 165	82
Fontana	↓ -20%	↑ 7%	\$ 320,000	\$ 197	53
Hemet	↑ 2%	↑ 6%	\$ 185,000	\$ 120	50
Highland	↔ 0%	↑ 18%	\$ 290,000	\$ 160	66
Jurupa Valley	↑ 28%	↑ 13%	\$ 355,000	\$ 205	67
La Verne	↓ -35%	↑ 7%	\$ 610,000	\$ 339	66
Lake Elsinore	↓ -7%	↑ 7%	\$ 300,000	\$ 147	95
Loma Linda	↑ 50%	↑ 9%	\$ 355,000	\$ 174	31
Menifee	↑ 1%	↑ 4%	\$ 299,900	\$ 150	58
Montclair	↑ 7%	↑ 5%	\$ 354,990	\$ 252	38
Moreno Valley	↓ -11%	↑ 5%	\$ 257,000	\$ 154	57
Murrieta	↑ 17%	↑ 8%	\$ 350,000	\$ 161	65
Norco	↓ -12%	↑ 3%	\$ 465,000	\$ 224	102
Ontario	↓ -11%	↑ 13%	\$ 345,000	\$ 241	62
Perris	↑ 2%	↑ 13%	\$ 255,000	\$ 132	63
Pomona	↑ 13%	↑ 2%	\$ 320,000	\$ 246	65
Rancho Cucamonga	↔ 0%	↑ 4%	\$ 415,000	\$ 236	57
Redlands	↓ -4%	↓ -1%	\$ 327,000	\$ 202	54
Rialto	↓ -28%	↑ 9%	\$ 282,900	\$ 179	52
Riverside	↑ 2%	↑ 10%	\$ 335,000	\$ 193	53
Romoland	↑ 300%	↑ 17%	\$ 223,000	\$ 152	44
San Bernardino	↓ -17%	↑ 11%	\$ 210,000	\$ 164	52
San Dimas	↓ -18%	↑ 23%	\$ 535,000	\$ 326	39
San Jacinto	↓ -2%	↑ 10%	\$ 220,000	\$ 120	56
Sun City	↑ 6%	↑ 10%	\$ 203,000	\$ 131	93
Temecula	↓ -15%	↑ 3%	\$ 395,000	\$ 185	66
Upland	↑ 6%	↑ 3%	\$ 465,000	\$ 251	67
Wildomar	↓ -36%	↑ 11%	\$ 305,000	\$ 150	79
Winchester	↓ -10%	↑ 14%	\$ 370,000	\$ 147	51
Yucaipa	↓ -12%	↑ 14%	\$ 330,000	\$ 186	74

Riverside Office:
3690 Elizabeth Street
Riverside, CA 92506

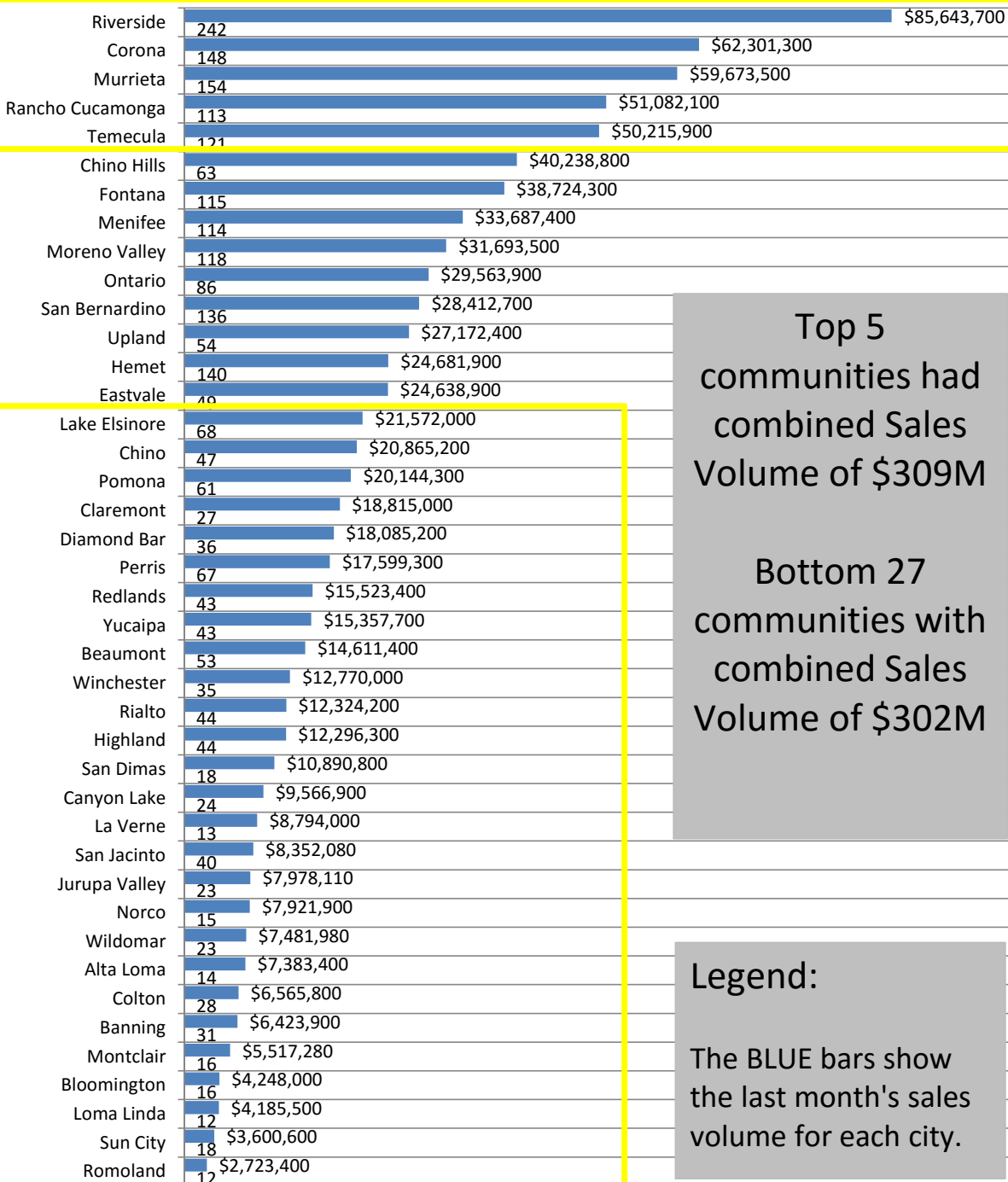
Rancho Cucamonga Office:
10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730



Nov 2015 - Sales Volume per City

www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



Top 5 communities had combined Sales Volume of \$309M

Bottom 27 communities with combined Sales Volume of \$302M

Legend:

The BLUE bars show the last month's sales volume for each city.

Riverside Office:
 3690 Elizabeth Street
 Riverside, CA 92506

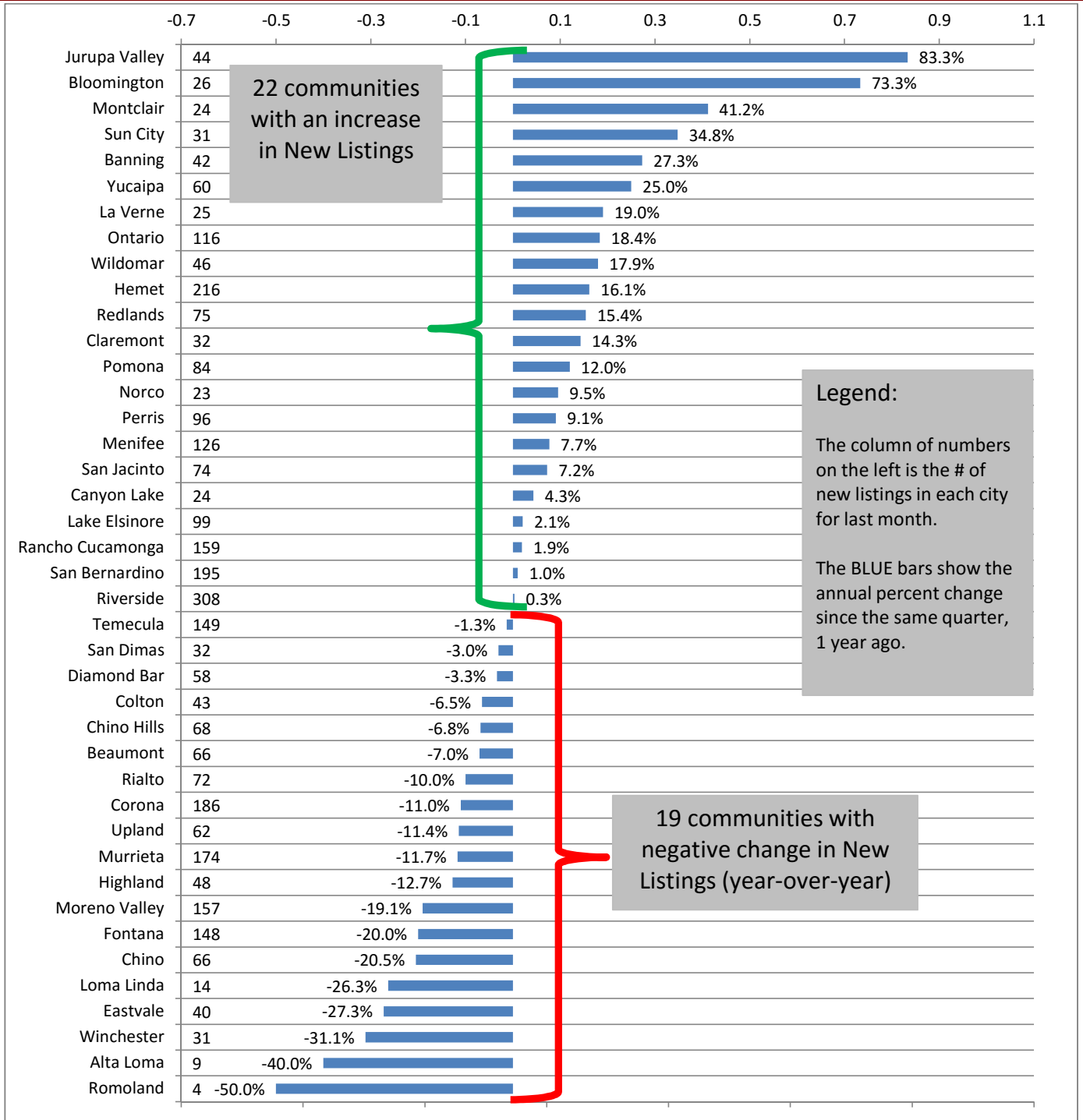
Rancho Cucamonga Office:
 10574 Acacia St, Suite #D-7
 Rancho Cucamonga, CA 91730



Nov 2015 - Top Communities with New Listings (year-over-year)

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

www.ivaor.com



Legend:

The column of numbers on the left is the # of new listings in each city for last month.

The BLUE bars show the annual percent change since the same quarter, 1 year ago.

19 communities with negative change in New Listings (year-over-year)

22 communities with an increase in New Listings

Riverside Office:
3690 Elizabeth Street
Riverside, CA 92506

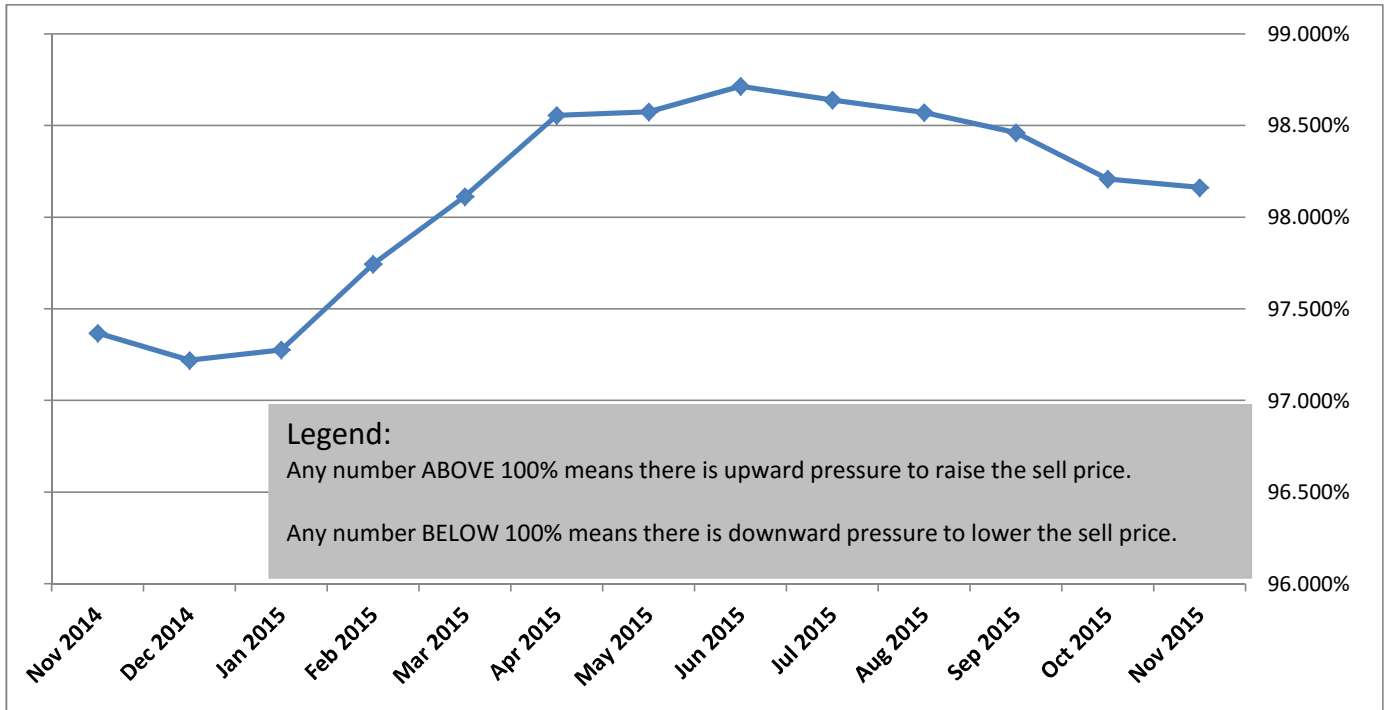
Rancho Cucamonga Office:
10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730



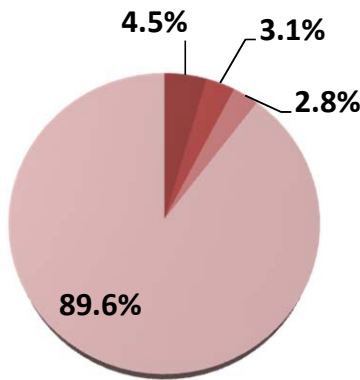
Sell Price vs Original List Price

www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

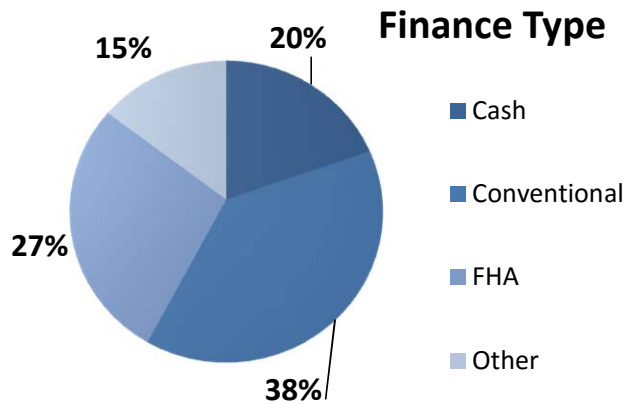


Legend:
Any number ABOVE 100% means there is upward pressure to raise the sell price.
Any number BELOW 100% means there is downward pressure to lower the sell price.



Sale Type

- Other
- REO Sales
- Short Sales
- Standard Sales



Finance Type

- Cash
- Conventional
- FHA
- Other

The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a business-minded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer