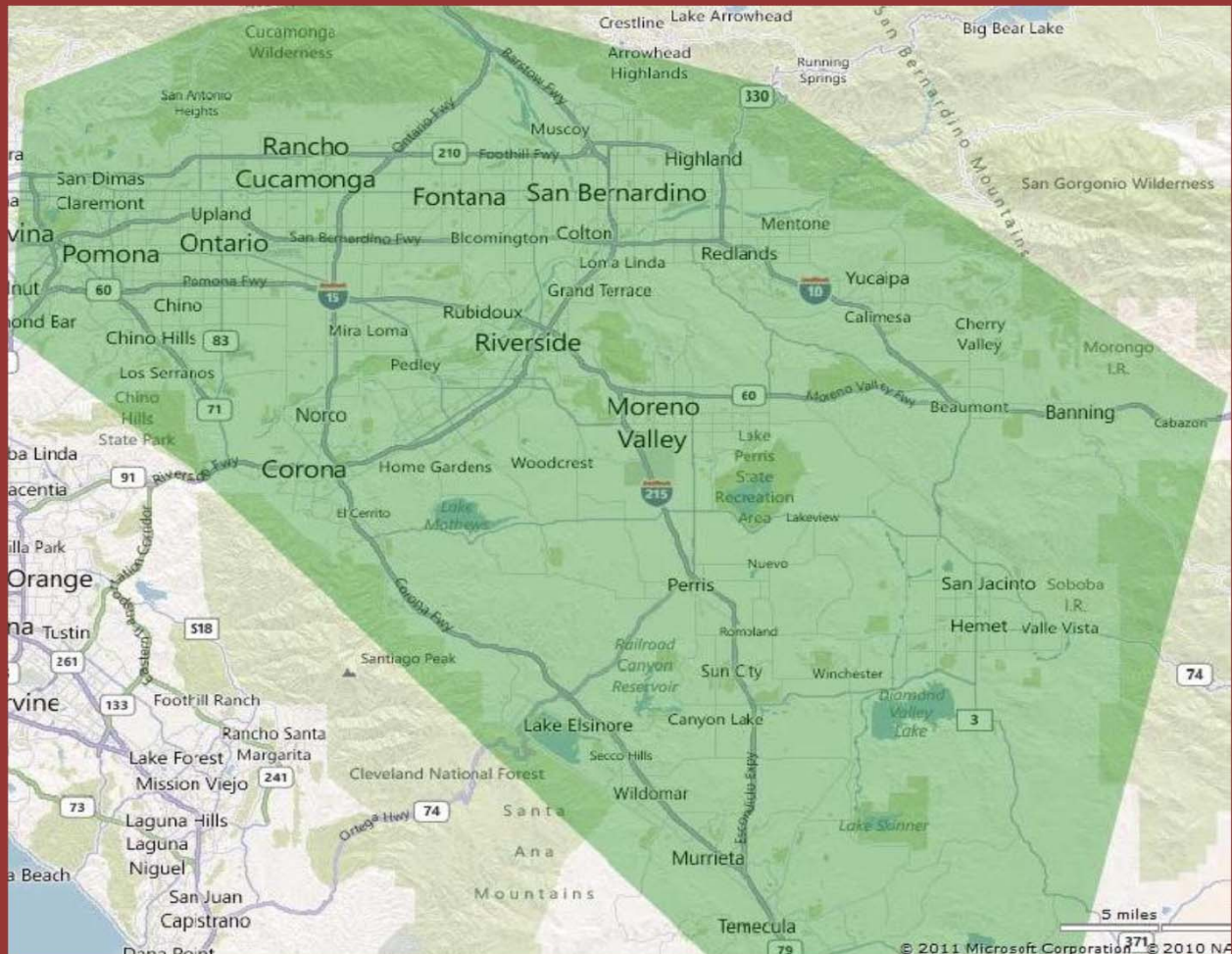


Housing Data – June 2016



Inland Valleys Association of REALTORS® (IVAR)

www.ivaor.com

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Office: 909-527-2133

Jun 2016 - Monthly Report

Inland Valleys Regional Summary

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Mark Dowling, Chief Executive Officer

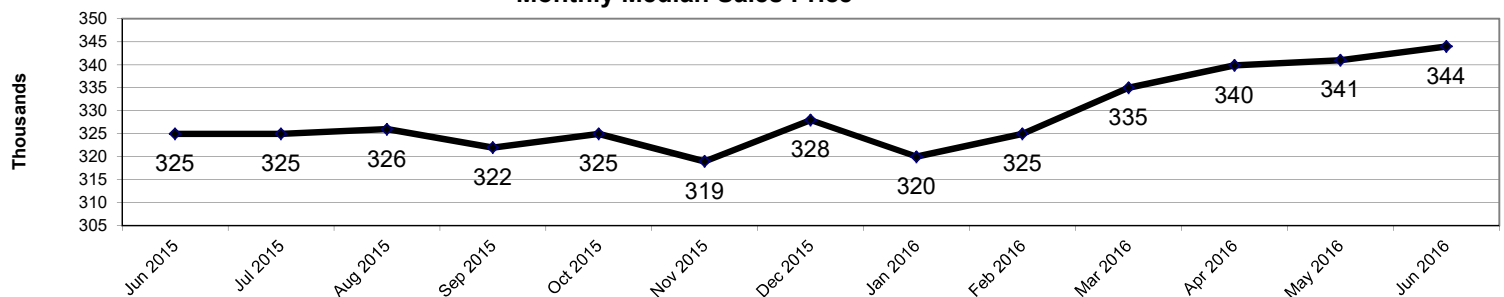
When reviewing the latest housing data from the region, there are a few noticeable trends emerging over the last several months:

- Year-to-date regional housing data is showing slight market strains as a result of decreasing New Listings.
- For the first 6 months of 2016 New Listings were down 2%, coupled with a 4th Quarter 2015 decrease in New Listings, the region has experienced 9 straight months of decreased New Listings. Year-to-date New Listings are down approximately 600 total units.
- Concurrent with the decrease in New Listings, year-to-date Sold Listings are down slightly as well at 2.2%. Moreover, Days on Market has experienced an 11.4% decrease.
- With a decrease of New Listings (inventory), Median Sales prices have jumped six percent year-to-date, up to \$344,000 for the month of June.



	Jun-2015	Jun-2016	Annual Change	
<p>Monthly New Listings</p>	New Listings	5,543	5,420	↓ -2.3%
	Pending Sales	3,793	4,113	↑ 7.8%
	Sold Listings	4,112	3,832	↓ -7.3%
	Median Sales Price	\$325,000	\$344,000	↑ 5.5%
	Sales Volume (\$M)	\$1,458	\$1,419	↓ -2.7%
<p>Monthly Closed Listings</p>	Price/Sq.Ft.	\$179	\$189	↑ 5.3%
	Sold \$/List \$	98.72%	99.33%	↑ 0.6%
	Days on Market	44	37	↓ -18.9%
	CDOM	53	45	↓ -17.8%
<p>All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.</p>				

Monthly Median Sales Price



Jan through Jun 2016 - YTD Comparisons

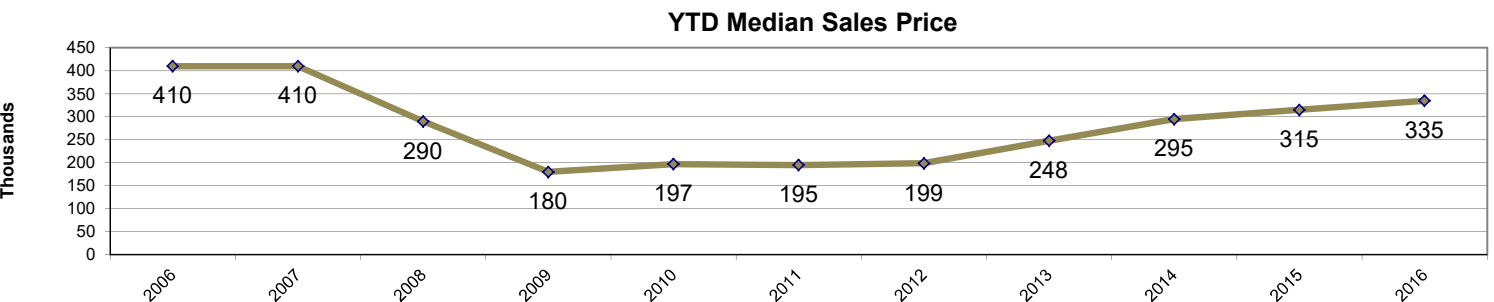
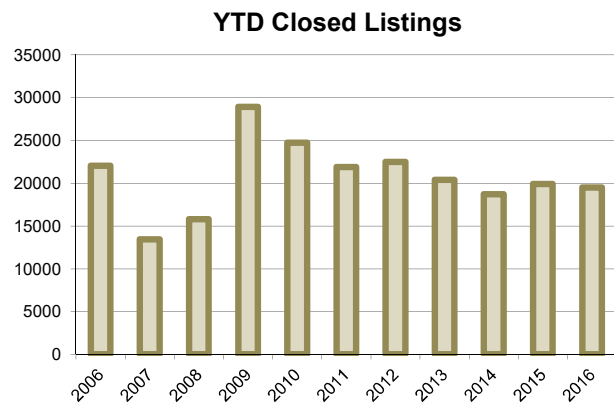
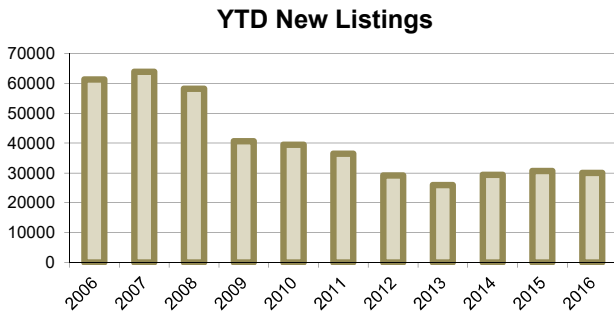
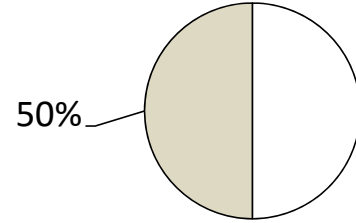
Inland Valleys Regional Summary

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We are 6 months through the year:

The statistics shown below are only for the first 6 months of the years represented.

Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more significant trends.



	Jan-Jun 2015	Jan-Jun 2016	Year-Over-Year Change
New Listings	30,612	30,015	↓ -2.0%
Pending Sales	22,157	22,935	↑ 3.4%
Sold Listings	19,930	19,499	↓ -2.2%
Median Sales Price	\$315,000	\$335,000	↑ 6.0%
Sales Volume (\$M)	\$6,816	\$7,037	↑ 3.1%
Price/Sq.Ft.	\$174	\$186	↑ 6.4%
Sold \$/List \$	98.30%	98.79%	↑ 0.5%
Days on Market	49	44	↓ -11.4%
CDOM	61	54	↓ -13.0%

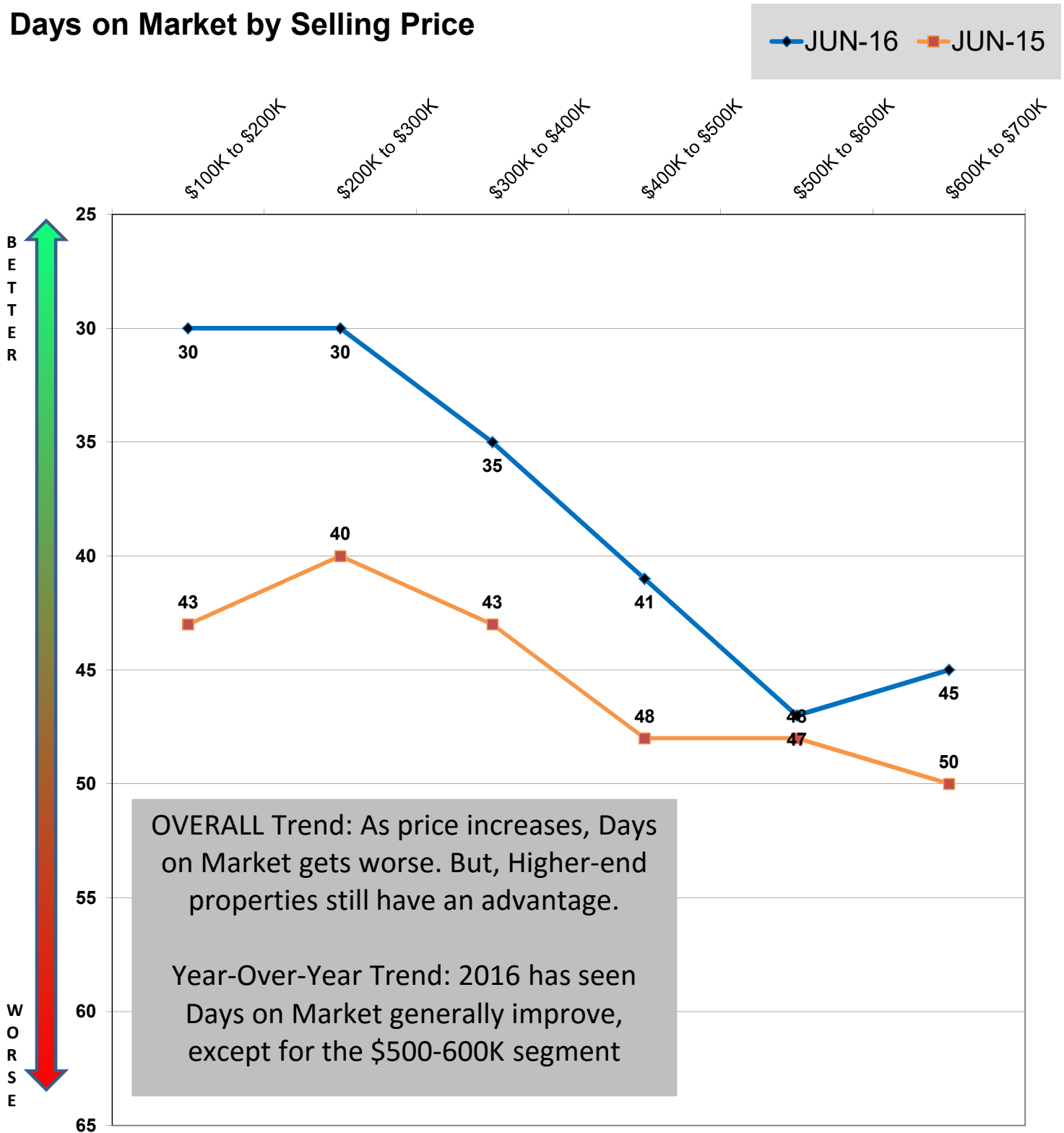
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Jun 2016 - Monthly Report
Inland Valleys Regional Summary

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Days on Market by Selling Price



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Riverside, CA 92506**Rancho Cucamonga Office:**10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730**Jun 2016 City Overview**www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

The following monthly data shows "YEAR-OVER-YEAR" (YOY) changes as well as current conditions in the real estate market

	YOY Sales Transactions	YOY Median Sales Price %	Median Sales Price \$	Price per Sq.Ft.	Total Days on Market
Alta Loma	↓ -50%	↑ 19%	\$ 535,000	\$ 253	83
Banning	↔ 0%	↑ 17%	\$ 227,500	\$ 158	52
Beaumont	↑ 15%	↑ 6%	\$ 287,000	\$ 148	48
Bloomington	↓ -18%	↑ 20%	\$ 275,000	\$ 208	42
Calimesa	↑ 114%	↑ 5%	\$ 300,000	\$ 169	92
Canyon Lake	↓ -25%	↓ -3%	\$ 380,000	\$ 191	140
Chino	↑ 12%	↑ 3%	\$ 427,500	\$ 245	41
Chino Hills	↓ -26%	↓ -8%	\$ 545,000	\$ 302	42
Claremont	↓ -20%	↑ 0%	\$ 645,000	\$ 337	42
Colton	↓ -10%	↑ 9%	\$ 231,000	\$ 197	26
Corona	↓ -25%	↑ 7%	\$ 436,500	\$ 217	49
Diamond Bar	↓ -15%	↑ 4%	\$ 579,229	\$ 364	49
Eastvale	↑ 25%	↑ 3%	\$ 501,000	\$ 179	53
Fontana	↑ 15%	↑ 3%	\$ 355,000	\$ 195	43
Grand Terrace	↓ -45%	↑ 0%	\$ 289,000	\$ 207	17
Hemet	↑ 13%	↑ 10%	\$ 217,500	\$ 128	42
Highland	↓ -6%	↑ 18%	\$ 300,000	\$ 177	53
Jurupa Valley	↓ -17%	↑ 13%	\$ 395,000	\$ 223	56
La Verne	↓ -9%	↑ 1%	\$ 630,000	\$ 325	56
Lake Elsinore	↓ -12%	↑ 6%	\$ 329,000	\$ 164	50
Loma Linda	↓ -24%	↓ -1%	\$ 370,000	\$ 198	46
Menifee	↓ -6%	↑ 5%	\$ 324,900	\$ 155	43
Montclair	↓ -20%	↑ 12%	\$ 365,000	\$ 237	29
Moreno Valley	↓ -16%	↑ 8%	\$ 285,000	\$ 167	45
Murrieta	↑ 8%	↑ 6%	\$ 375,000	\$ 168	37
Norco	↑ 33%	↑ 16%	\$ 499,900	\$ 230	69
Nuevo/Lakeview	↑ 30%	↑ 2%	\$ 310,000	\$ 167	113
Ontario	↑ 9%	↑ 4%	\$ 360,000	\$ 242	37
Perris	↓ -29%	↑ 13%	\$ 260,000	\$ 141	39
Pomona	↓ -31%	↑ 9%	\$ 350,000	\$ 273	60
Rancho Cucamonga	↓ -27%	↑ 7%	\$ 425,000	\$ 258	46
Redlands	↓ -8%	↓ -4%	\$ 364,900	\$ 229	52
Rialto	↓ -12%	↑ 7%	\$ 288,000	\$ 214	37
Riverside	↑ 3%	↑ 14%	\$ 353,000	\$ 206	43
San Bernardino	↑ 7%	↑ 12%	\$ 229,900	\$ 171	39
San Dimas	↑ 9%	↑ 14%	\$ 565,000	\$ 343	53
San Jacinto	↓ -20%	↑ 12%	\$ 236,900	\$ 135	31
Sun City	↓ -10%	↓ -4%	\$ 212,000	\$ 161	48
Temecula	↓ -10%	↑ 4%	\$ 425,000	\$ 198	39
Upland	↓ -18%	↑ 5%	\$ 525,000	\$ 267	62
Wildomar	↑ 4%	↑ 10%	\$ 346,000	\$ 154	61
Winchester	↓ -18%	↑ 4%	\$ 375,000	\$ 149	41
Yucaipa	↓ -19%	↑ 4%	\$ 320,000	\$ 178	68

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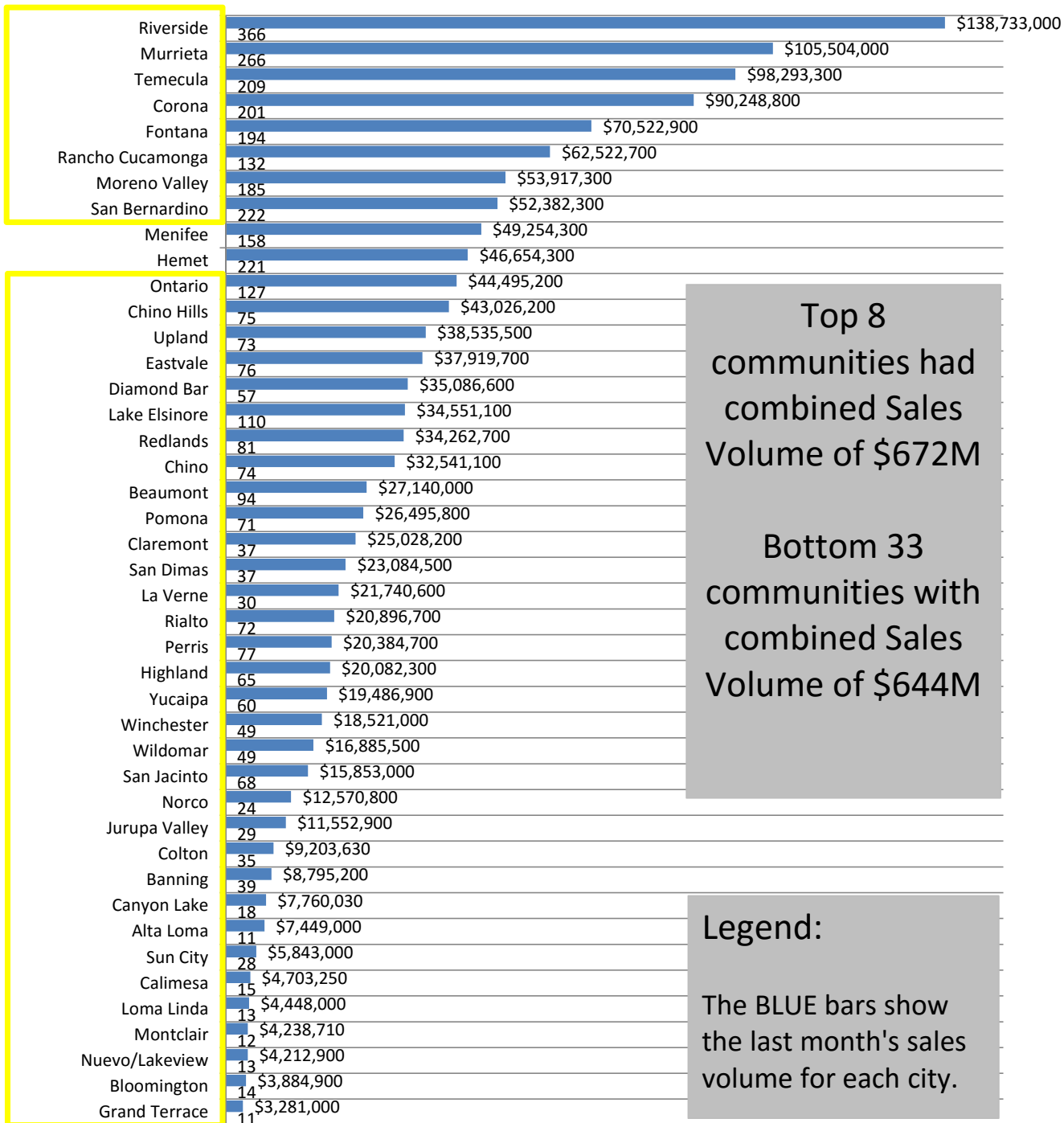
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Jun 2016 - Sales Volume per City

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Top 8 communities had combined Sales Volume of \$672M

Bottom 33 communities with combined Sales Volume of \$644M

Legend:

The BLUE bars show the last month's sales volume for each city.

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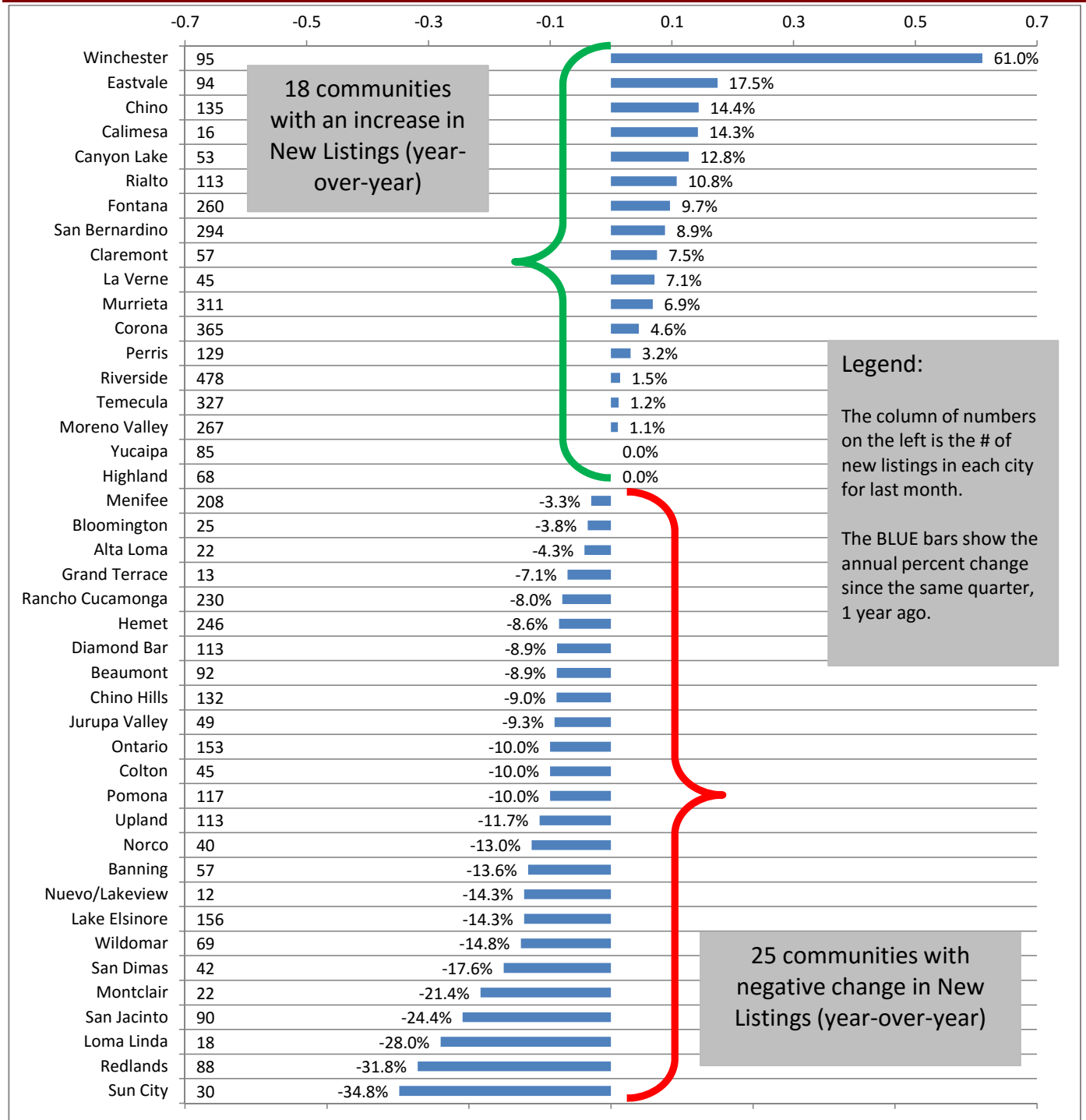
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Jun 2016 - Top Communities with New Listings (year-over-year)

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Legend:
The column of numbers on the left is the # of new listings in each city for last month.
The BLUE bars show the annual percent change since the same quarter, 1 year ago.

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 Riverside, CA 92506

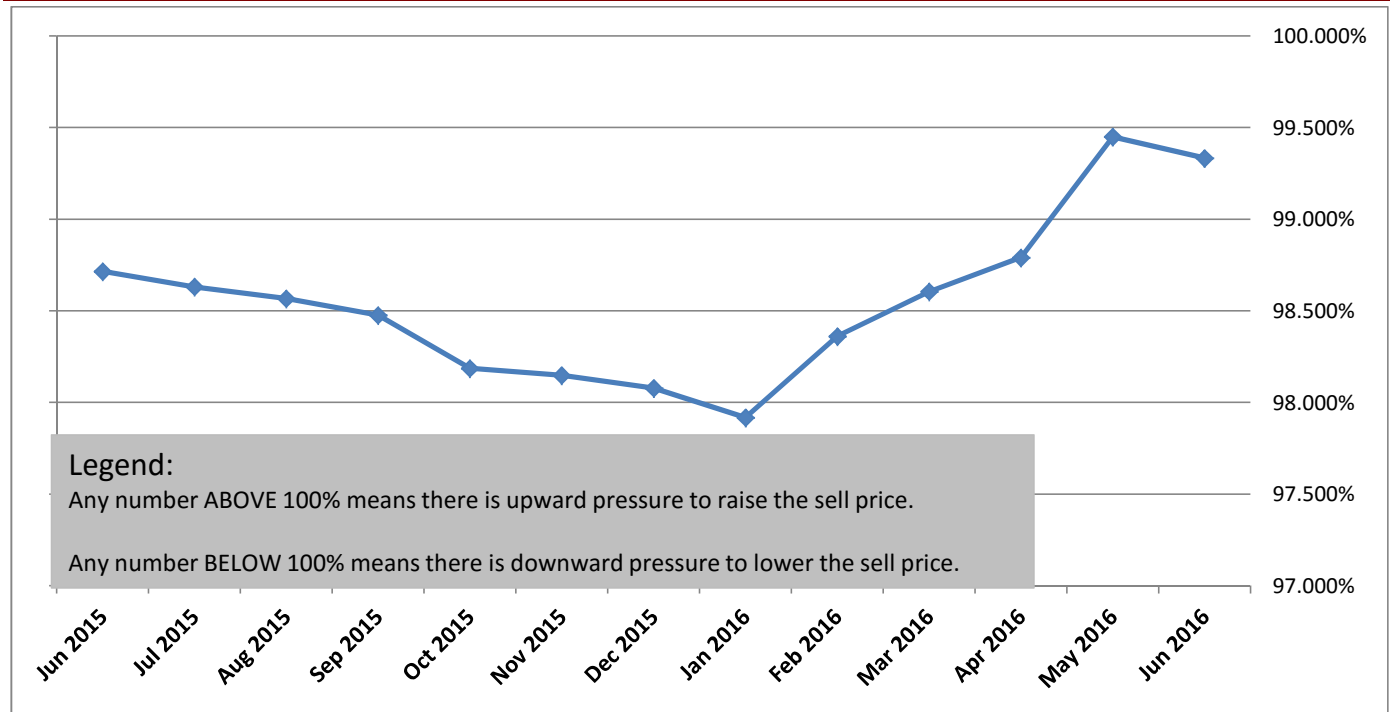
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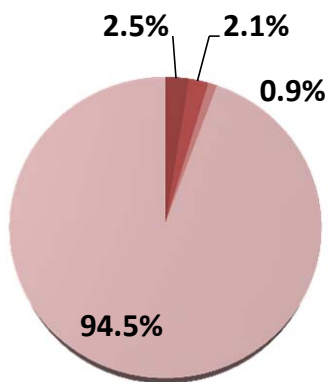
Sell Price vs Original List Price

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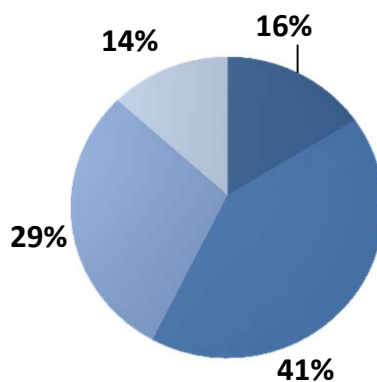


Legend:
 Any number ABOVE 100% means there is upward pressure to raise the sell price.
 Any number BELOW 100% means there is downward pressure to lower the sell price.



Sale Type

- Other
- REO Sales
- Short Sales
- Standard Sales



Finance Type

- Cash
- Conventional
- FHA
- Other

The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a business-minded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer