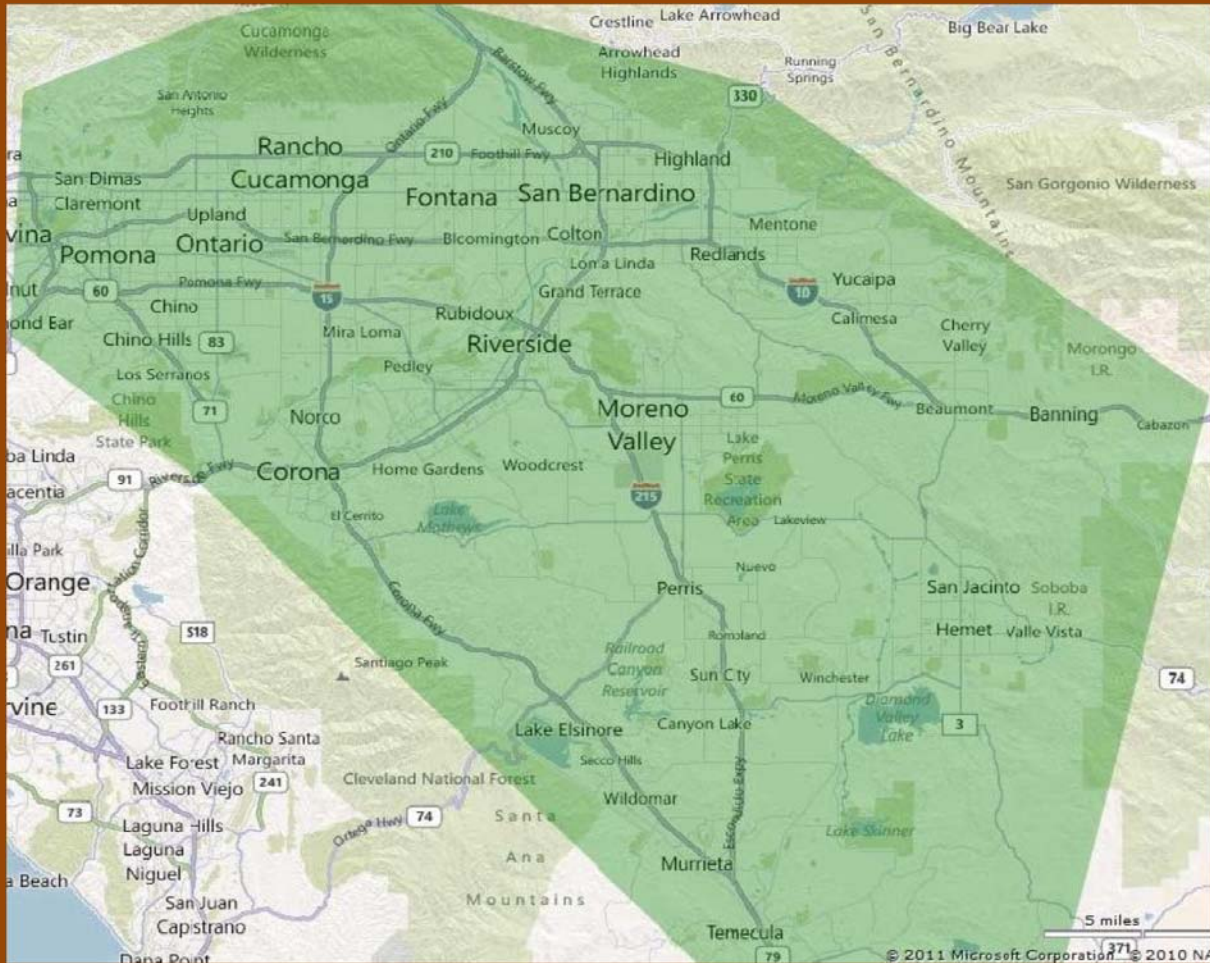


Housing Data – September 2016



Inland Valleys Association of REALTORS® (IVAR)

www.ivaor.com

FAX: 951-684-0450

RIVERSIDE OFFICE
3690 Elizabeth Street
Riverside, California 92506
Office: 951-684-1221

RANCHO CUCAMONGA OFFICE
10574 Acacia Street, Suite #D-7
Rancho Cucamonga, California 91730
Office: 909-527-2133

Sep 2016 - Monthly Report

Inland Valleys Regional Summary

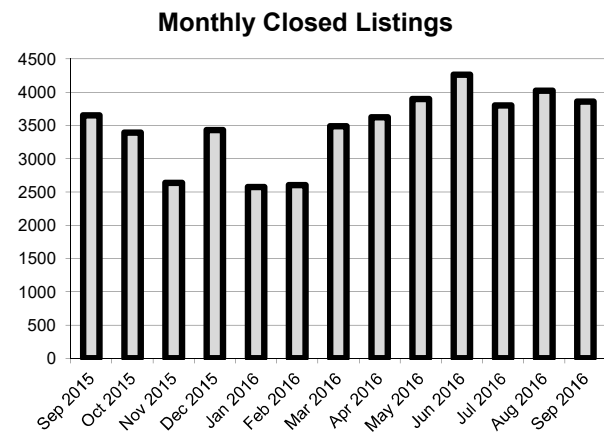
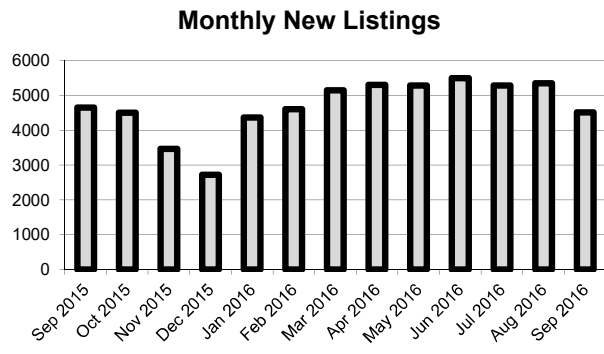
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Mark Dowling, Chief Executive Officer

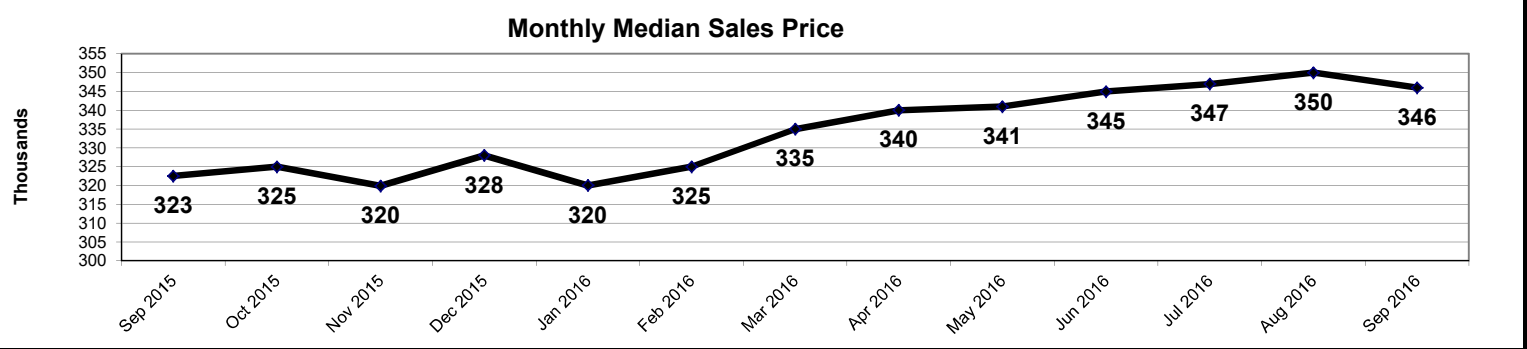
- Year-to-date regional housing data is showing slight market strains as a result of decreasing New Listings and heightened demand.
- For the first 9 months of 2016 New Listings were down 1.2%. Although New Listings were up approximately 4% in August – which represented the first monthly increase in nearly a year – September New Listings were down 3.1%
- Days on Market continues to reflect increased demand with a 4.4% decrease year-to-date.
- Median Sales prices have jumped 6.2% year-to-date, up to \$346,000 for the month of September.
- If New Listings continue to lag, and demand continues then the resulting impact will likely cause a tightening of inventory, and an increase in Median Sales Price .



	Sep-2015	Sep-2016	Annual Change
Monthly New Listings			
New Listings	4,650	4,511	↓ -3.1%
Pending Sales	3,363	4,020	↑ 16.3%
Sold Listings	3,651	3,861	↑ 5.4%
Median Sales Price	\$322,500	\$346,000	↑ 6.8%
Sales Volume (\$M)	\$1,277	\$1,433	↑ 10.9%
Monthly Closed Listings			
Price/Sq.Ft.	\$183	\$194	↑ 5.9%
Sold \$/List \$	98.45%	98.71%	↑ 0.3%
Days on Market	44	43	↓ -2.3%
CDOM	53	47	↓ -12.8%



All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



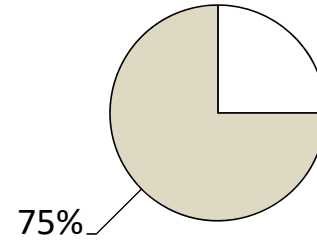
Jan through Sep 2016 - YTD Comparisons

Inland Valleys Regional Summary

We are 9 months through the year:

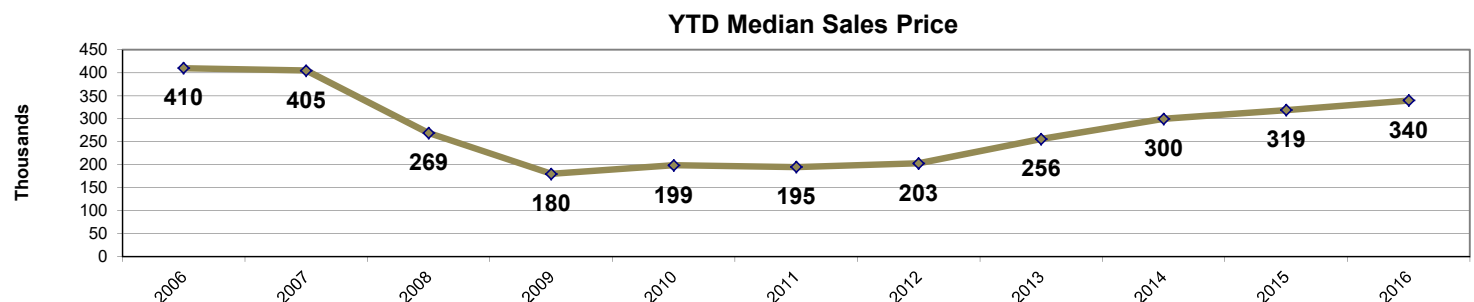
The statistics shown below are only for the first 9 months of the years represented.

Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more significant trends.

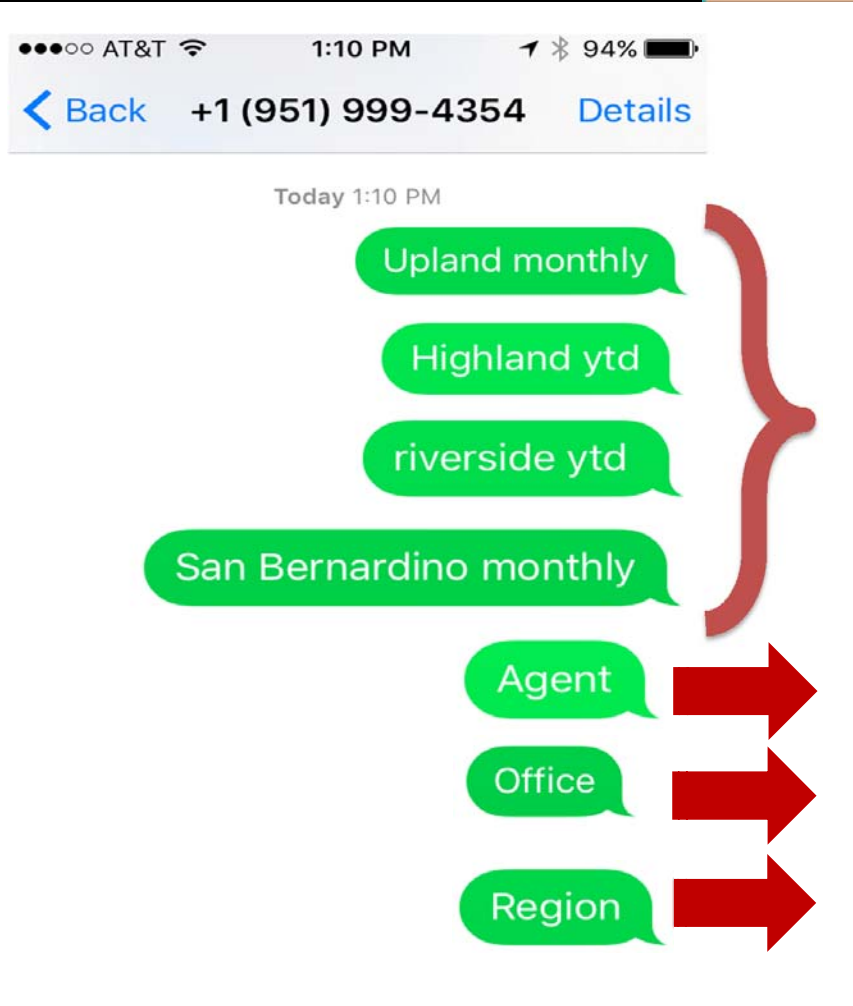


	Jan-Sep 2015	Jan-Sep 2016	Year-Over-Year Change
YTD New Listings	45,840	45,295	↓ -1.2%
Pending Sales	32,981	34,520	↑ 4.5%
Sold Listings	31,540	32,137	↑ 1.9%
Median Sales Price	\$319,000	\$340,000	↑ 6.2%
Sales Volume (\$M)	\$10,921	\$11,802	↑ 7.5%
Price/Sq.Ft.	\$177	\$188	↑ 6.1%
Sold \$/List \$	98.39%	98.75%	↑ 0.4%
Days on Market	47	45	↓ -4.4%
CDOM	57	54	↓ -5.6%

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As an IVAR Realtor member, you can request your own 2-page "Personally Branded" housing report just by texting 951-999-4354.

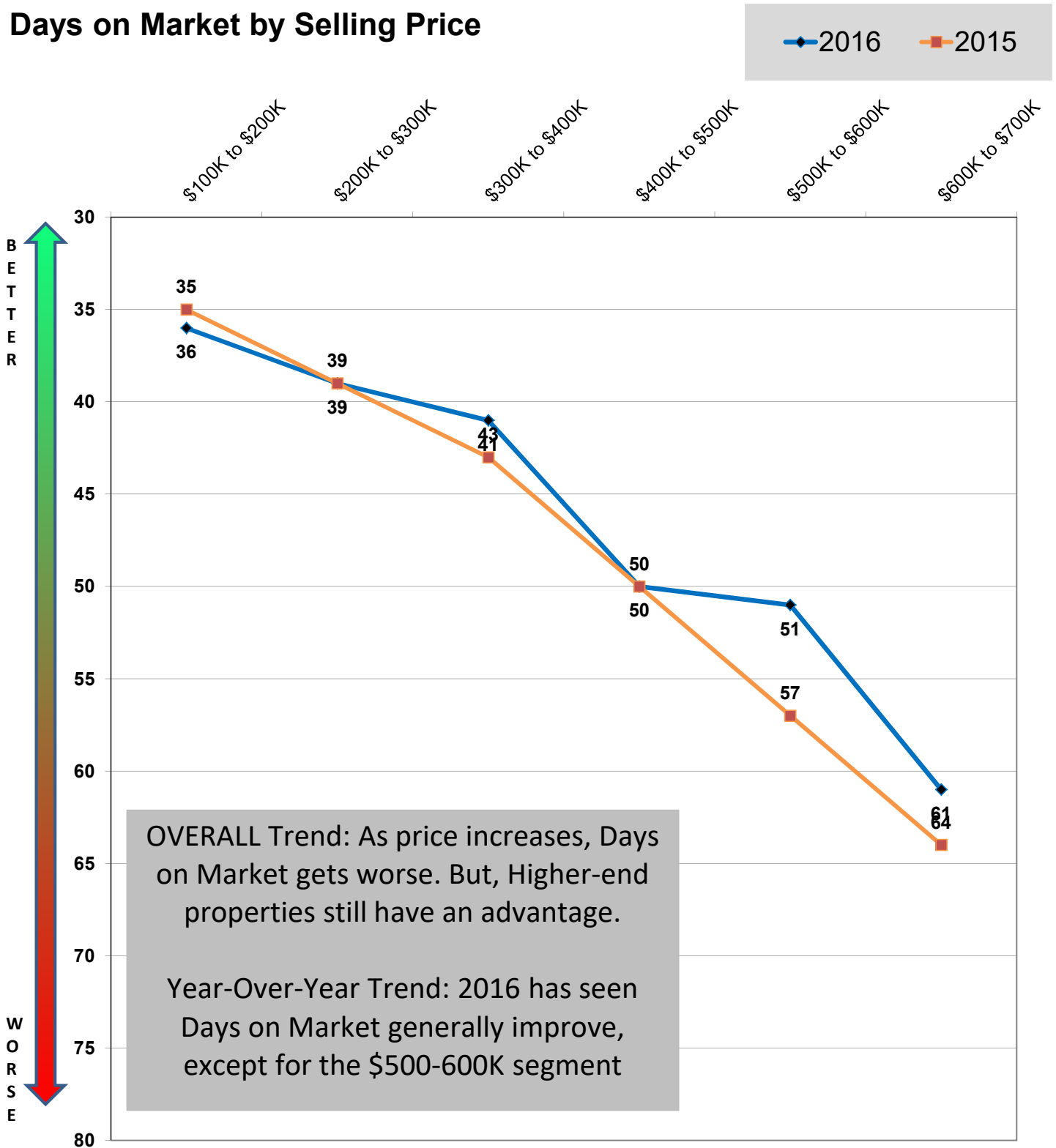


For Example:
...To get either Monthly or Year-To-Date Reports for the 50 major communities in the Inland Empire

- ... To get a Report on yourself
- ... To get a Report on your office
- ... To get a Report on the whole IVAR region

Sep 2016 - Monthly Report
Inland Valleys Regional Summary

Days on Market by Selling Price



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Riverside, CA 92506

Rancho Cucamonga Office:

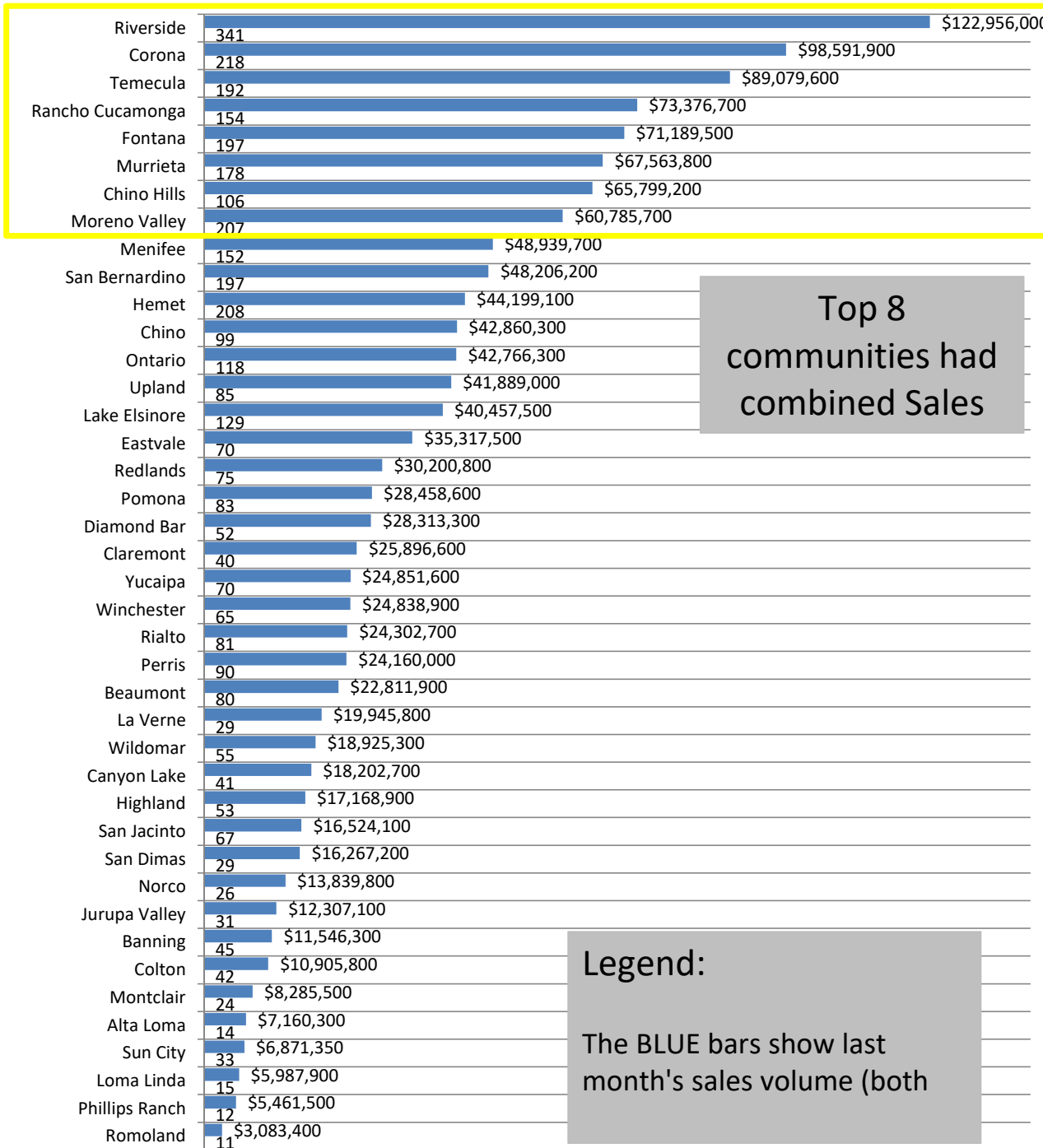
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Sep 2016 - Sales Volume per City

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As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



Top 8 communities had combined Sales

Legend:
The BLUE bars show last month's sales volume (both

Riverside Office:
 3690 Elizabeth Street
 Riverside, CA 92506

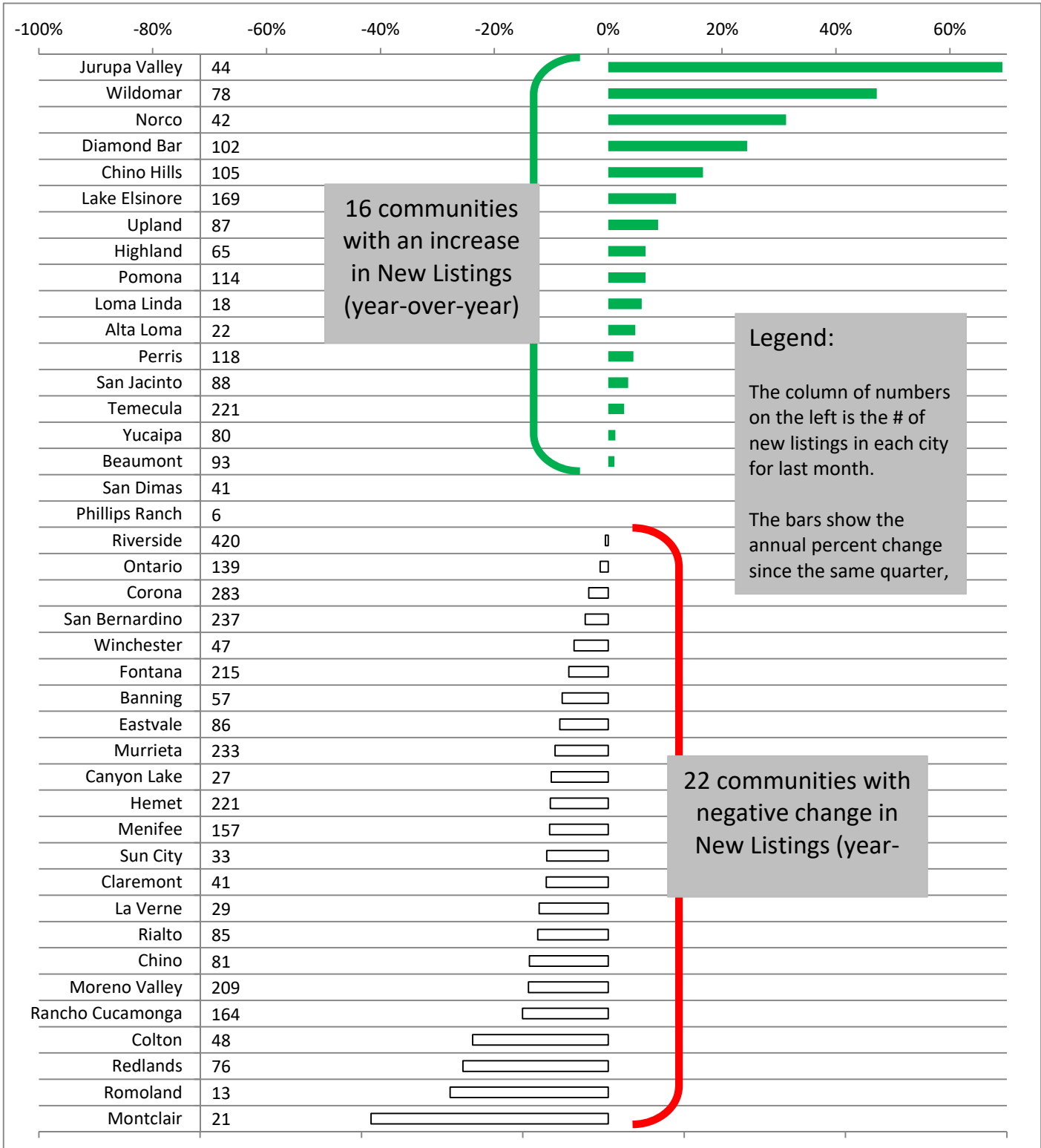
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Sep 2016 - Top Communities with New Listings (year-over-year)

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16 communities with an increase in New Listings (year-over-year)

Legend:
 The column of numbers on the left is the # of new listings in each city for last month.
 The bars show the annual percent change since the same quarter,

22 communities with negative change in New Listings (year-over-year)

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 Riverside, CA 92506

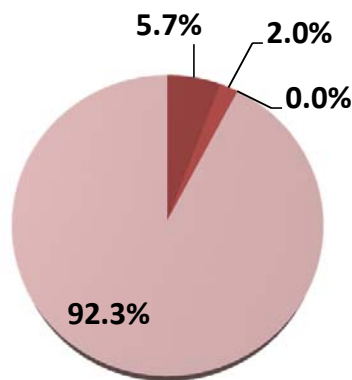
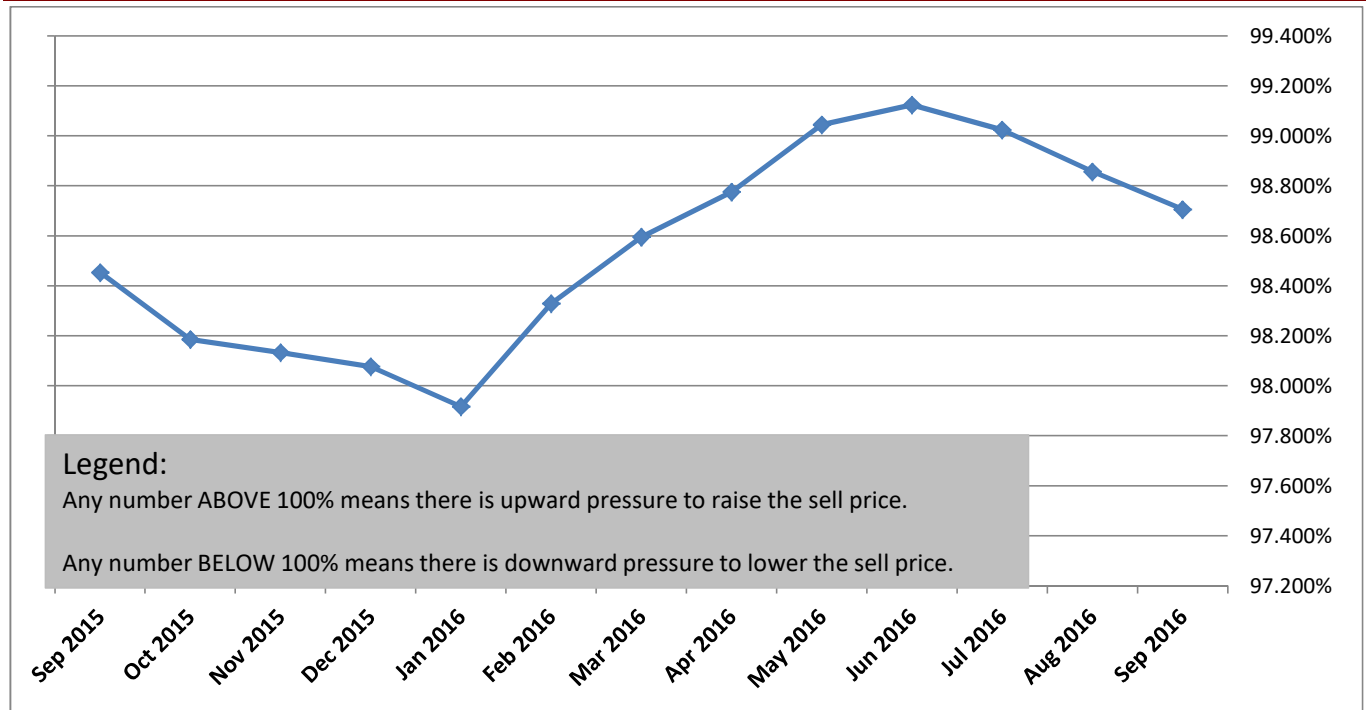
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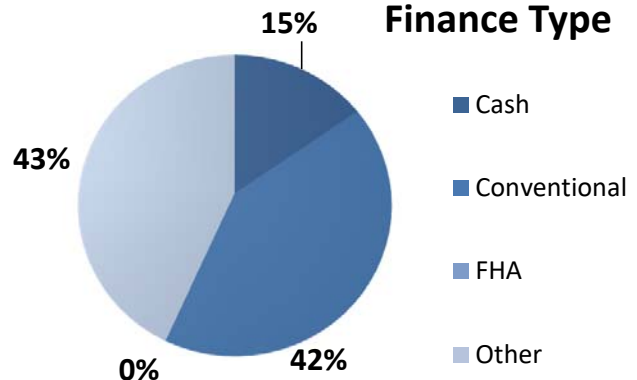
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Sell Price vs Original List Price



Sale Type

- Other
- REO Sales
- Short Sales
- Standard Sales



Finance Type

- Cash
- Conventional
- FHA
- Other

The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a business-minded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer