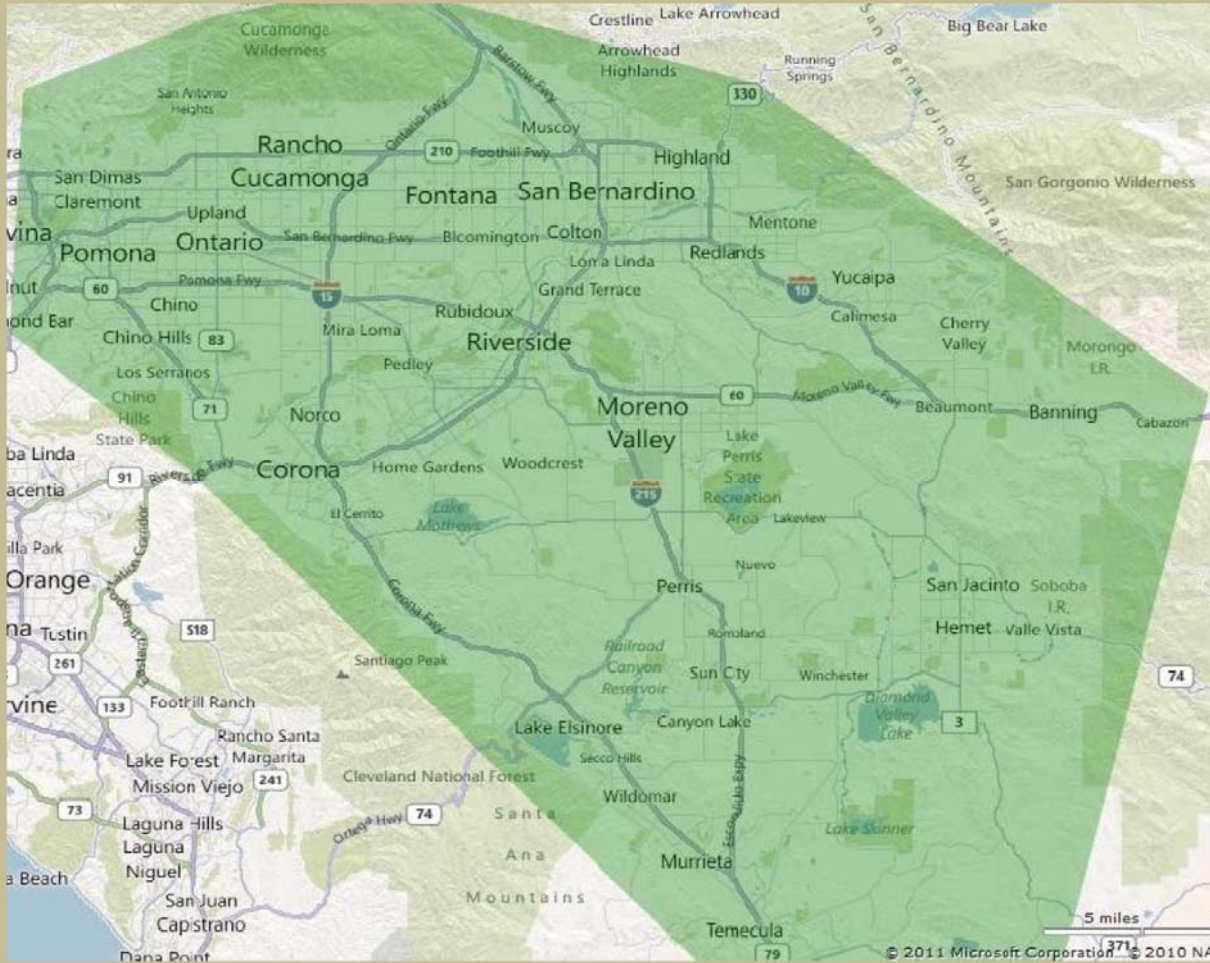


Housing Data – October 2016



Inland Valleys Association of REALTORS® (IVAR)

www.ivaor.com

FAX: 951-684-0450

RIVERSIDE OFFICE
3690 Elizabeth Street
Riverside, California 92506
Office: 951-684-1221

RANCHO CUCAMONGA OFFICE
10574 Acacia Street, Suite #D-7
Rancho Cucamonga, California 91730
Office: 909-527-2133

Oct 2016 - Monthly Report

Inland Valleys Regional Summary

www.ivaor.com

Mark Dowling, Chief Executive Officer

- Year-to-date regional housing data is showing slight market strains as a result of decreasing New Listings and heightened demand.
- For the first 10 months of 2016 New Listings were down 1.2%, and in the month of October New Listings were down 3.5%
- Days on Market continues to reflect increased demand with a 17.1% decrease year-to-date.
- Median Sales prices have jumped 5.9% year-to-date, up to \$340,000 for the month of October.
- If New Listings continue to lag, and demand continues then the resulting impact will likely cause a tightening of inventory, and an increase in Median Sales Price .

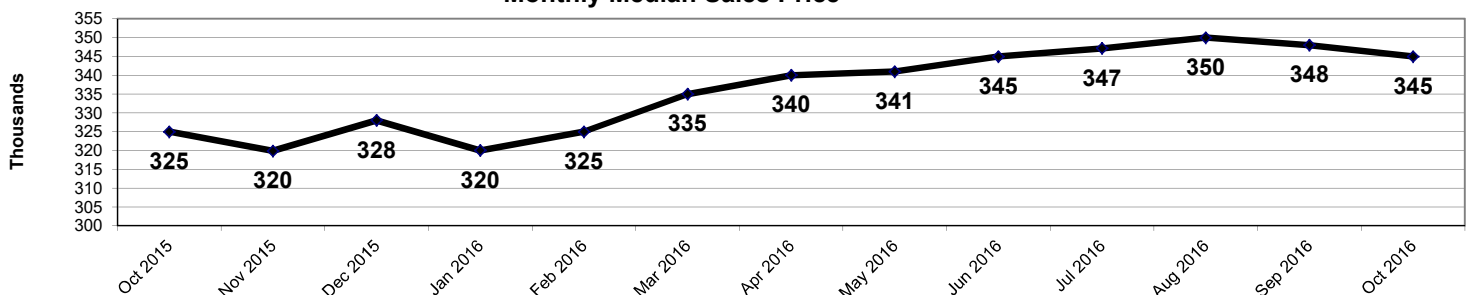


	Oct-2015	Oct-2016	Annual Change
Monthly New Listings			
New Listings	4,498	4,347	↓ -3.5%
Pending Sales	3,336	3,841	↑ 13.1%
Sold Listings	3,391	3,480	↑ 2.6%
Median Sales Price	\$325,000	\$345,000	↑ 5.8%
Sales Volume (\$M)	\$1,211	\$1,291	↑ 6.2%
Monthly Closed Listings			
Price/Sq.Ft.	\$183	\$193	↑ 5.3%
Sold \$/List \$	98.19%	98.53%	↑ 0.3%
Days on Market	48	41	↓ -17.1%
CDOM	56	44	↓ -27.3%

All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



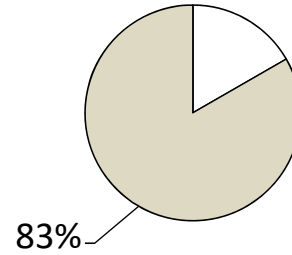
Monthly Median Sales Price



Jan through Oct 2016 - YTD Comparisons

Inland Valleys Regional Summary

We are 10 months through the year:

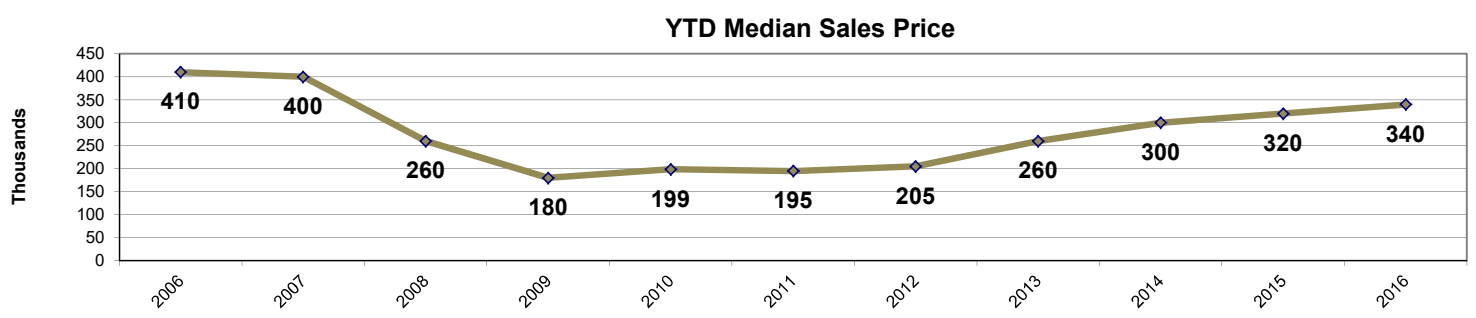
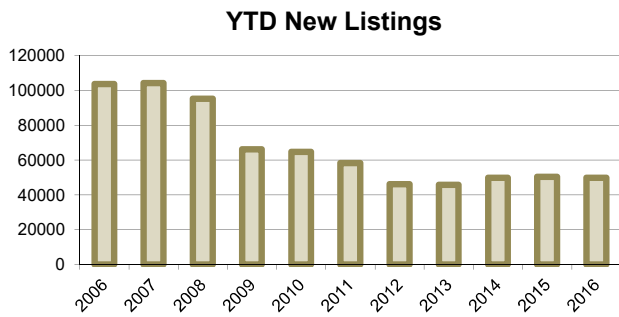


The statistics shown below are only for the first 10 months of the years represented.

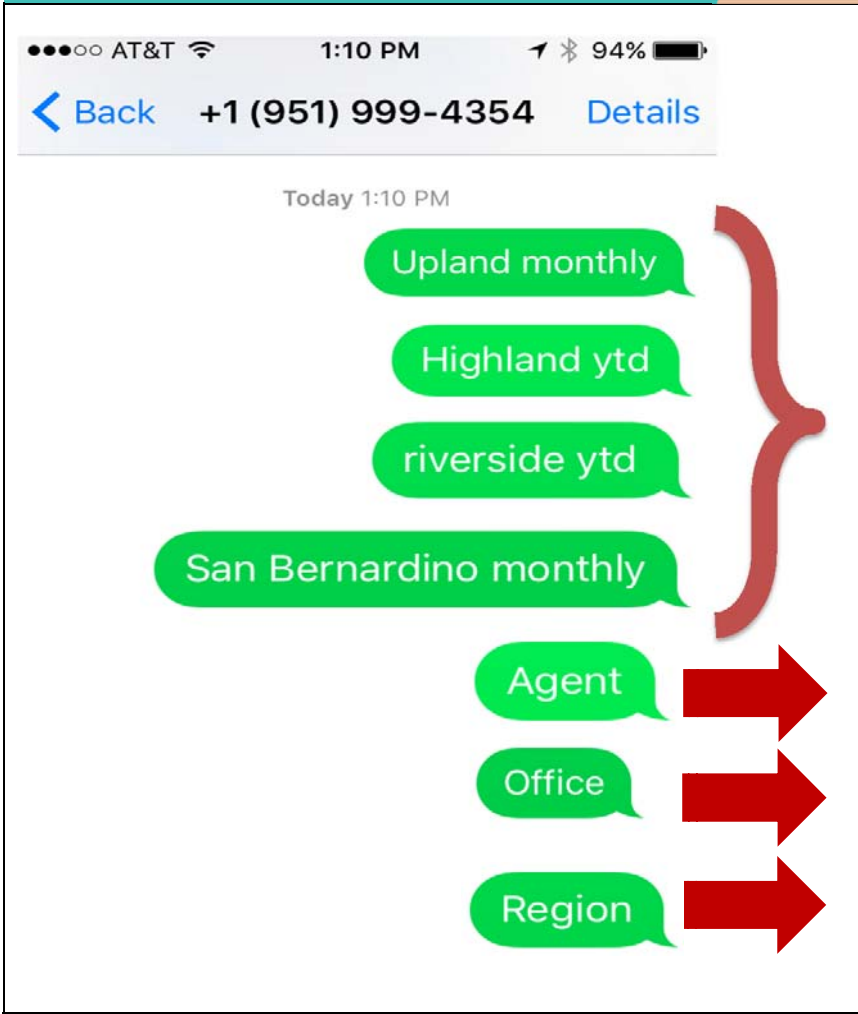
Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more significant trends.

	Jan-Oct 2015	Jan-Oct 2016	Year-Over-Year Change
YTD New Listings	50,341	49,736	↓ -1.2%
Pending Sales	36,313	37,924	↑ 4.2%
Sold Listings	34,931	35,567	↑ 1.8%
Median Sales Price	\$320,000	\$340,000	↑ 5.9%
Sales Volume (\$M)	\$12,132	\$13,076	↑ 7.2%
Price/Sq.Ft.	\$178	\$189	↑ 6.0%
Sold \$/List \$	98.37%	98.72%	↑ 0.4%
Days on Market	47	45	↓ -4.4%
CDOM	57	53	↓ -7.5%

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As an IVAR Realtor member, you can request your own 2-page "Personally Branded" housing report just by texting 951-999-4354.

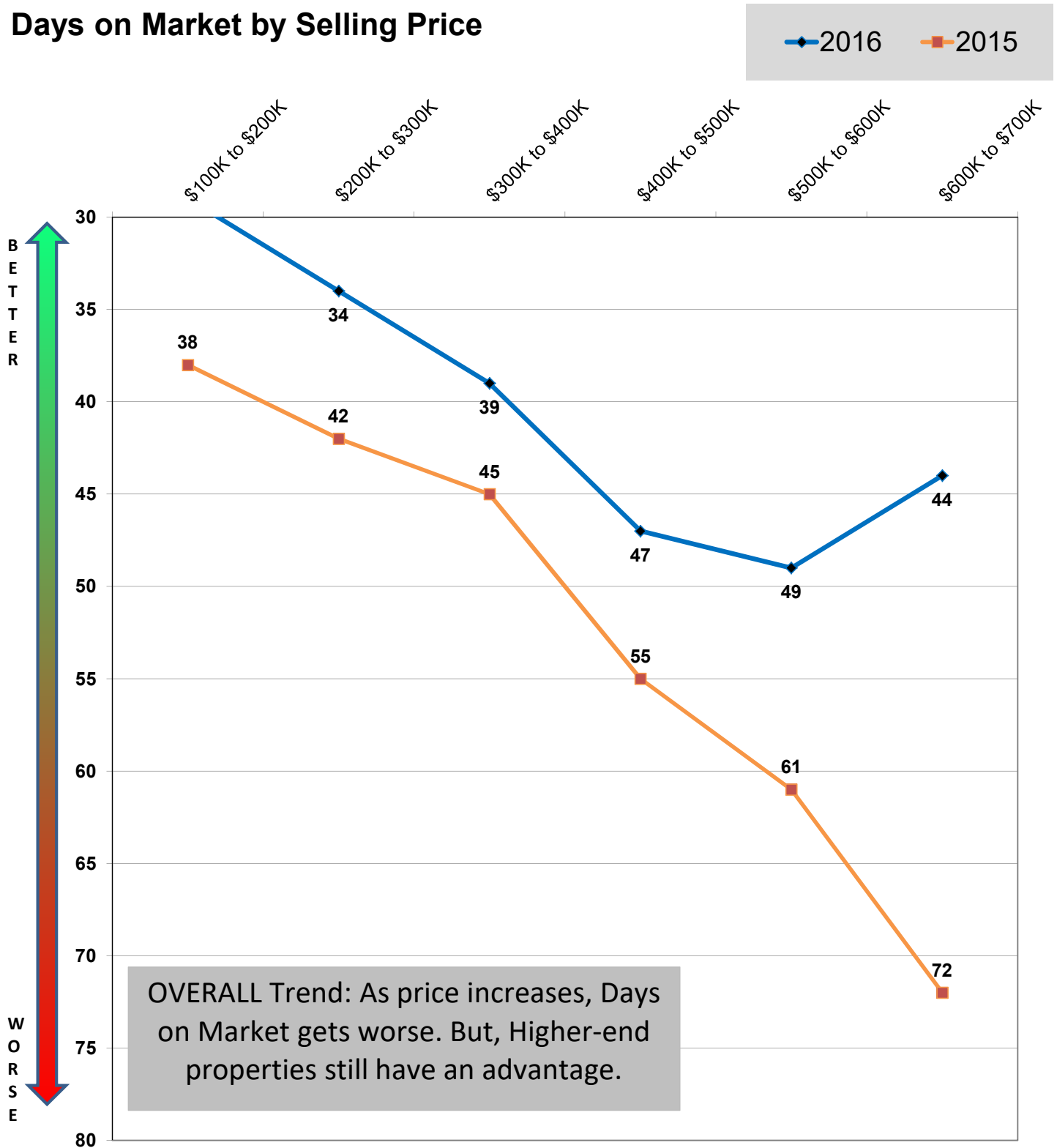


For Example:
...To get either Monthly or Year-To-Date Reports for the 50 major communities in the Inland Empire

- ... To get a Report on yourself
- ... To get a Report on your office
- ... To get a Report on the whole IVAR region

Oct 2016 - Monthly Report
Inland Valleys Regional Summary

Days on Market by Selling Price



Riverside Office:3690 Elizabeth Street
Riverside, CA 92506**Rancho Cucamonga Office:**10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730**Oct 2016 City Overview**www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

The following monthly data shows "YEAR-OVER-YEAR" (YOY) changes as well as current conditions in the real estate market

	YOY Sales Transactions	YOY Median Sales Price %	Median Sales Price \$	Inventory	Price per Sq.Ft.	Total Days on Market
Alta Loma	↑ 19%	↓ -12%	\$ 537,000	25	\$ 271	60
Banning	↓ -6%	↑ 12%	\$ 217,500	82	\$ 163	50
Beaumont	↑ 25%	↑ 2%	\$ 295,000	126	\$ 145	55
Bloomington	↓ -8%	↑ 3%	\$ 240,000	28	\$ 211	53
Calimesa	↑ 44%	↑ 45%	\$ 320,000	20	\$ 171	57
Canyon Lake	↓ -6%	↓ -6%	\$ 349,000	74	\$ 187	92
Cherry Valley	↑ 9%	↑ 28%	\$ 211,888	26	\$ 147	30
Chino	↓ -16%	↑ 6%	\$ 420,000	117	\$ 248	58
Chino Hills	↓ -38%	↑ 2%	\$ 579,000	116	\$ 307	53
Claremont	↓ -39%	↑ 10%	\$ 623,000	43	\$ 352	43
Colton	↓ -30%	↑ 15%	\$ 265,000	66	\$ 175	30
Corona	↑ 0%	↑ 2%	\$ 415,000	343	\$ 224	47
Diamond Bar	↓ -5%	↑ 11%	\$ 610,000	115	\$ 340	43
Eastvale	↑ 38%	↑ 8%	\$ 515,000	119	\$ 183	29
Fontana	↑ 35%	↑ 7%	\$ 355,000	304	\$ 205	43
Hemet	↑ 14%	↑ 12%	\$ 218,000	247	\$ 130	34
Highland	↑ 12%	↑ 17%	\$ 293,000	106	\$ 188	49
Homeland	↓ -21%	↑ 6%	\$ 190,500	14	\$ 122	50
Jurupa Valley	↑ 17%	↓ -1%	\$ 370,000	71	\$ 208	33
La Verne	↓ -21%	↓ -4%	\$ 572,000	34	\$ 339	50
Lake Elsinore	↑ 13%	↑ 8%	\$ 330,000	182	\$ 160	45
Loma Linda	↑ 63%	↑ 16%	\$ 389,900	21	\$ 196	52
Menifee	↑ 5%	↑ 10%	\$ 329,000	224	\$ 162	41
Montclair	→ 0%	↑ 7%	\$ 380,000	27	\$ 290	51
Moreno Valley	↑ 14%	↑ 4%	\$ 280,000	392	\$ 165	43
Murrieta	↑ 5%	↑ 4%	\$ 375,000	322	\$ 173	45
Norco	↓ -35%	↓ -1%	\$ 445,000	50	\$ 222	67
Ontario	↑ 8%	↑ 4%	\$ 359,000	163	\$ 256	39
Perris	↑ 10%	↑ 9%	\$ 267,000	148	\$ 155	40
Pomona	↓ -26%	↑ 7%	\$ 360,000	109	\$ 273	37
Rancho Cucamonga	↓ -2%	↑ 5%	\$ 445,000	256	\$ 257	43
Redlands	↓ -10%	↑ 3%	\$ 359,900	113	\$ 236	52
Rialto	↑ 17%	↑ 13%	\$ 315,000	127	\$ 199	37
Riverside	↑ 7%	↑ 9%	\$ 360,000	714	\$ 212	41
San Bernardino	↓ -3%	↑ 14%	\$ 244,450	360	\$ 175	43
San Dimas	↓ -14%	↑ 15%	\$ 570,000	46	\$ 324	59
San Jacinto	↓ -10%	↑ 18%	\$ 250,000	90	\$ 123	31
Sun City	↓ -29%	↑ 28%	\$ 239,900	42	\$ 165	47
Temecula	↑ 1%	↓ 0%	\$ 419,000	304	\$ 203	48
Upland	↑ 15%	↓ -11%	\$ 468,000	110	\$ 263	50
Wildomar	↑ 35%	↑ 17%	\$ 344,900	85	\$ 152	34
Winchester	↑ 14%	↑ 6%	\$ 383,000	68	\$ 152	47
Yucaipa	↑ 15%	↑ 3%	\$ 315,000	112	\$ 185	38

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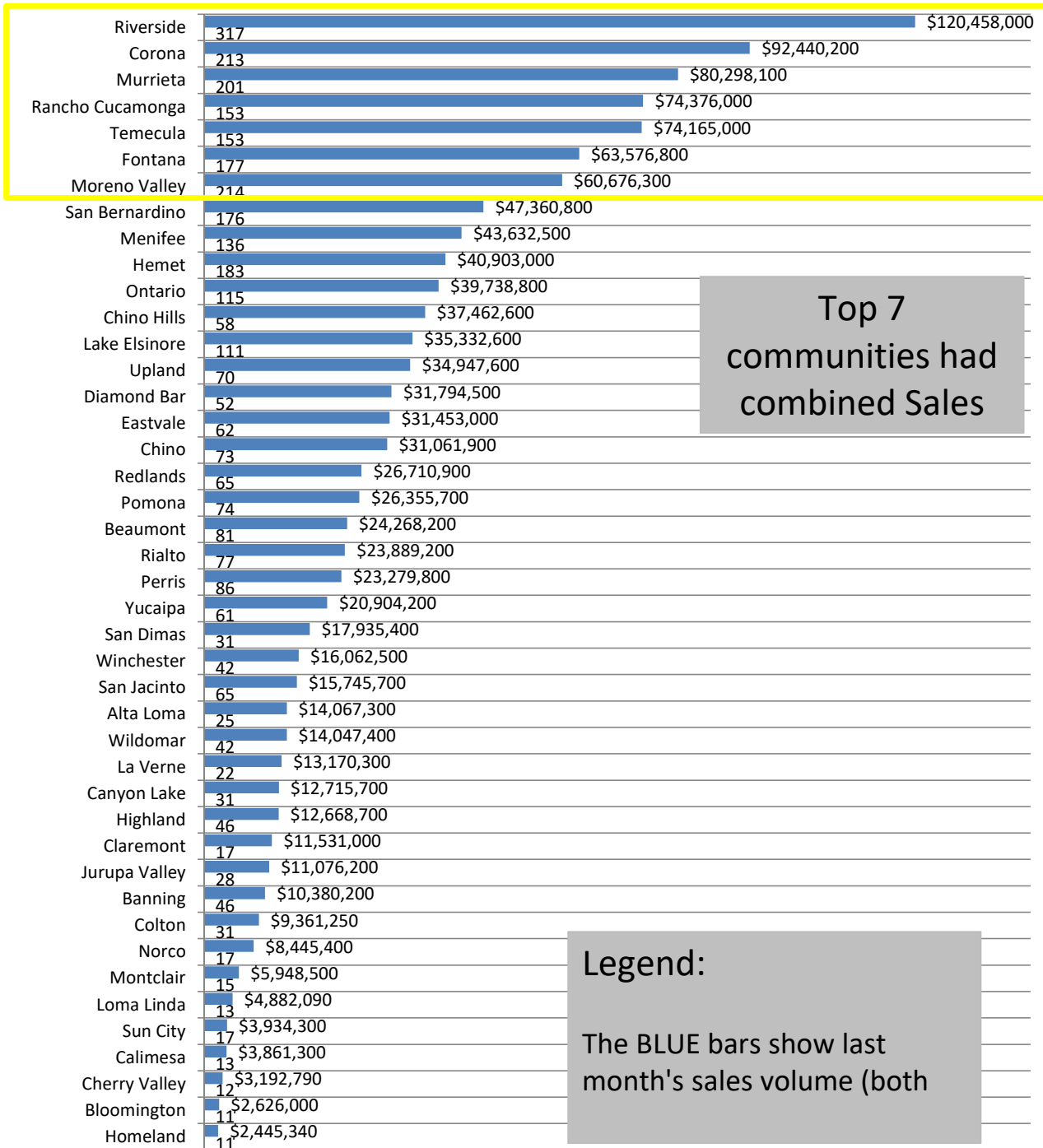
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Oct 2016 - Sales Volume per City

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Top 7 communities had combined Sales

Legend:
The BLUE bars show last month's sales volume (both

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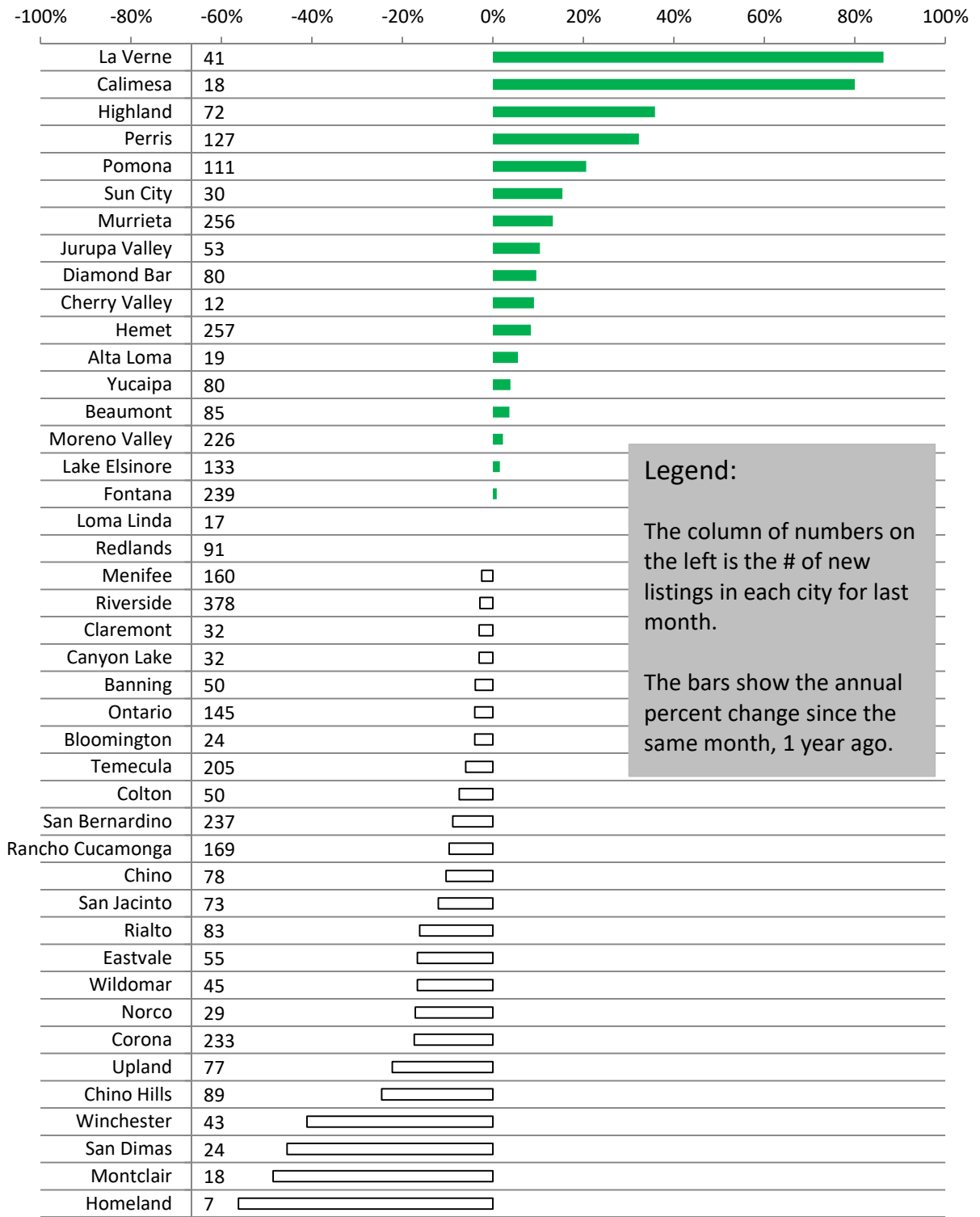
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Oct 2016 - Top Communities with New Listings (year-over-year)

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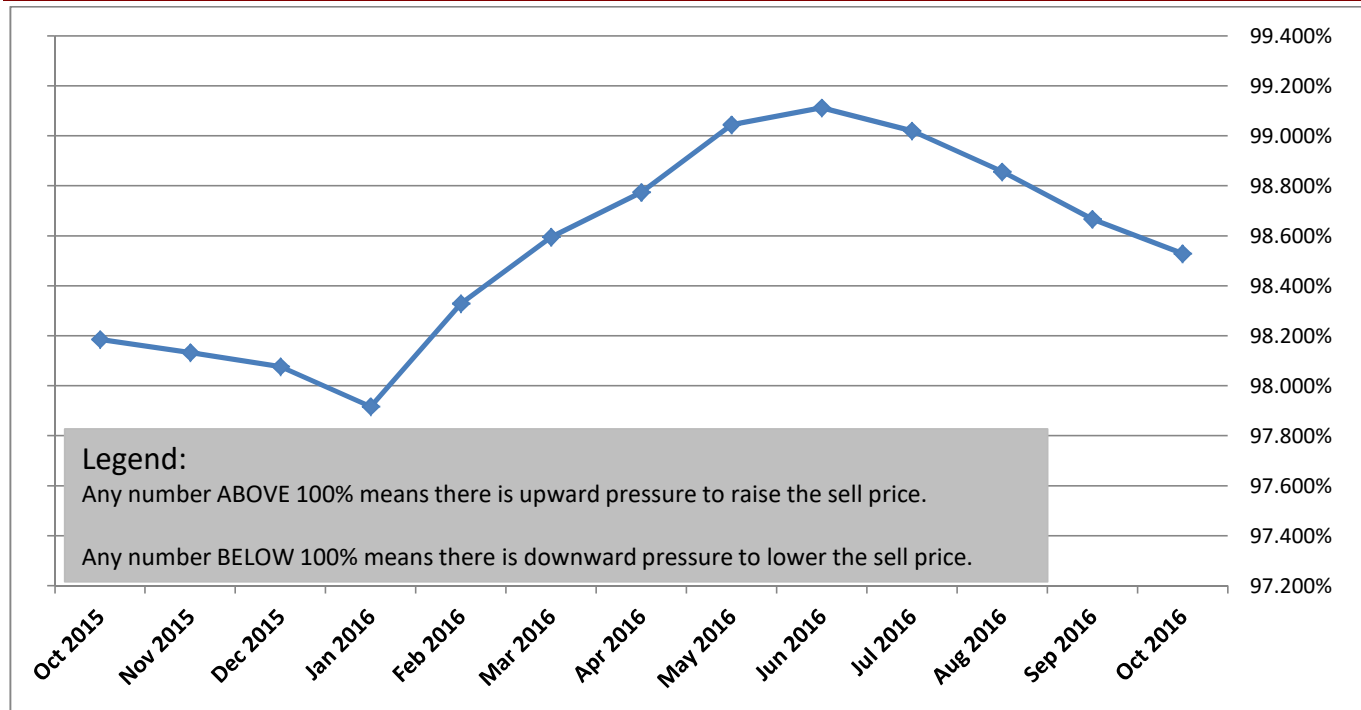
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Sell Price vs Original List Price



The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a business-minded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer

Finance Type

