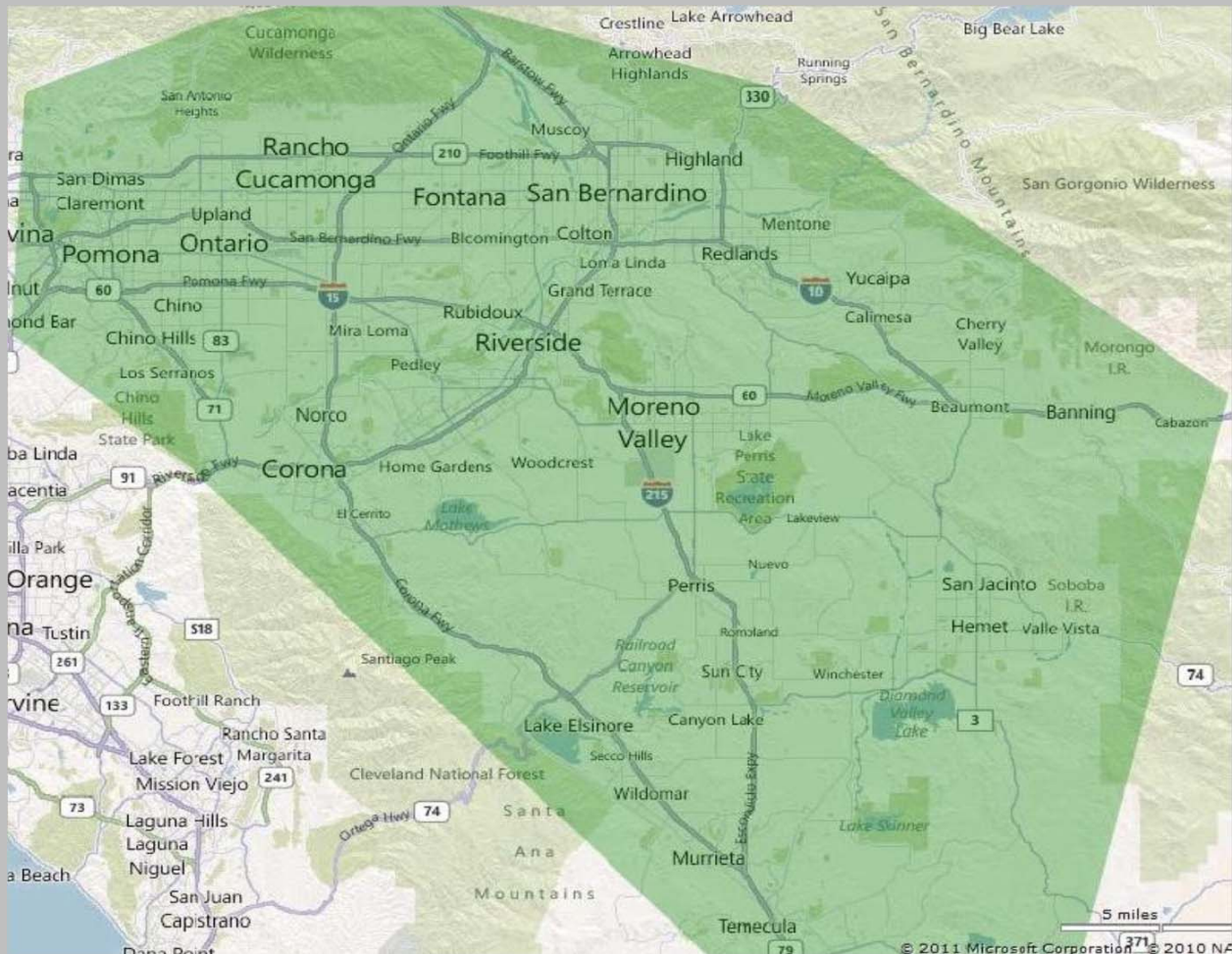


Housing Data – November 2016



The Voice of Real Estate in the Inland EmpireSM

Inland Valleys Association of REALTORS® (IVAR)

www.ivaor.com

FAX: 951-684-0450

RIVERSIDE OFFICE
3690 Elizabeth Street
Riverside, California 92506
Office: 951-684-1221

RANCHO CUCAMONGA OFFICE
10574 Acacia Street, Suite #D-7
Rancho Cucamonga, California 91730
Office: 909-527-2133

Nov 2016 - Monthly Report

Inland Valleys Regional Summary

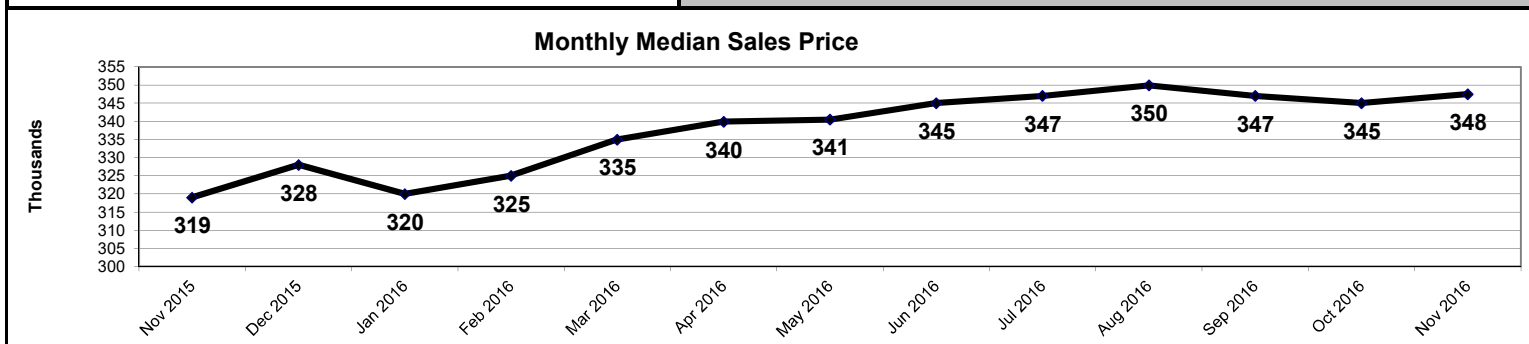
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Mark Dowling, Chief Executive Officer

- Year-to-date regional housing data through November is showing strong increases in both Sold Listings (up 4.9%) and Sales Volume (up 10.9%).
- Heightened demand has also caused a decrease in "Combined Days on Market" which has fallen nearly 10% year-to-date
- Median Sales prices were at \$348,000 for the month of November which is a 6.2% month-over-year increase.
- With one month left in 2016, the year has shaped up to reflect a strong regional housing market with annual increases in nearly every statistical category.



	Nov-2015	Nov-2016	Annual Change
<p>Monthly New Listings</p>	New Listings	3,461	3,548 ↑ 2.5%
	Pending Sales	2,859	3,412 ↑ 16.2%
	Sold Listings	2,625	3,438 ↑ 23.6%
	Median Sales Price	\$319,000	\$347,500 ↑ 8.2%
	Sales Volume (\$M)	\$918	\$1,290 ↑ 28.9%
<p>Monthly Closed Listings</p>	Price/Sq.Ft.	\$180	\$193 ↑ 6.9%
	Sold \$/List \$	98.15%	98.53% ↑ 0.4%
	Days on Market	51	37 ↓ -37.8%
	CDOM	63	41 ↓ -53.7%
<p>All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.</p>			



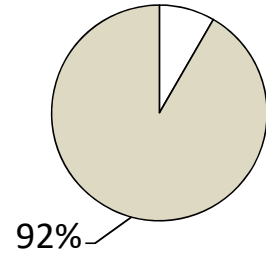
Jan through Nov 2016 - YTD Comparisons

Inland Valleys Regional Summary

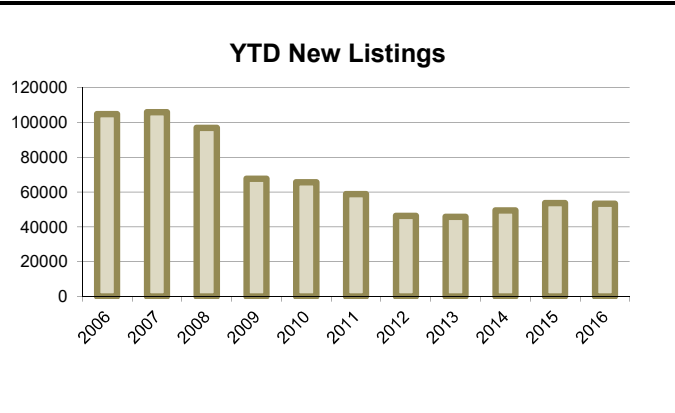
We are 11 months through the year:

The statistics shown below are only for the first 11 months of the years represented.

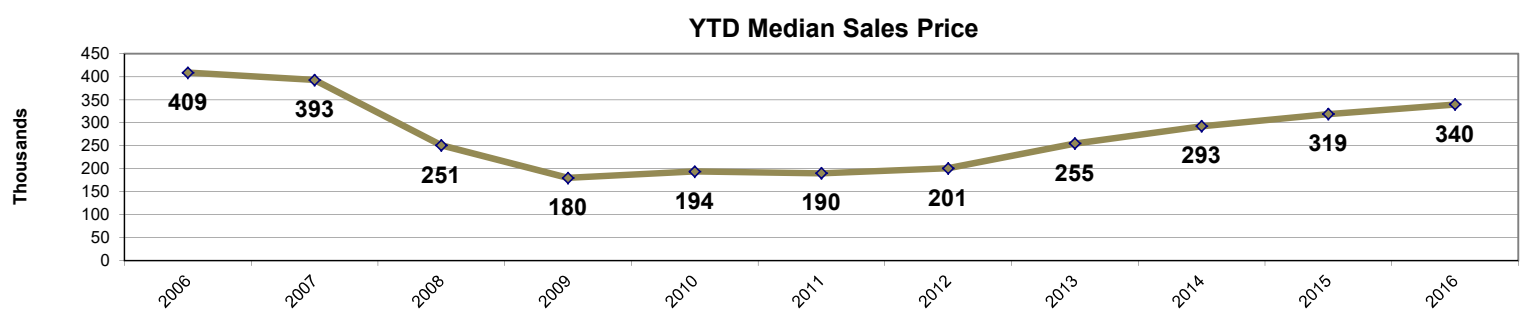
Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more significant trends.



	Jan-Nov 2015	Jan-Nov 2016	Year-Over-Year Change
YTD New Listings	53,682	53,240	↓ -0.8%
Pending Sales	38,797	40,956	↑ 5.3%
Sold Listings	37,000	38,912	↑ 4.9%
Median Sales Price	\$319,000	\$340,000	↑ 6.2%
Sales Volume (\$M)	\$12,761	\$14,320	↑ 10.9%
Price/Sq.Ft.	\$177	\$189	↑ 6.5%
Sold \$/List \$	98.38%	98.70%	↑ 0.3%
Days on Market	47	44	↓ -6.8%
CDOM	57	52	↓ -9.6%



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As an IVAR
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Upland monthly

Highland ytd

riverside ytd

San Bernardino monthly

Agent

Office

Region

For Example:
...To get either Monthly or Year-To-Date Reports for the 50 major communities in the Inland Empire

... To get a Report on yourself

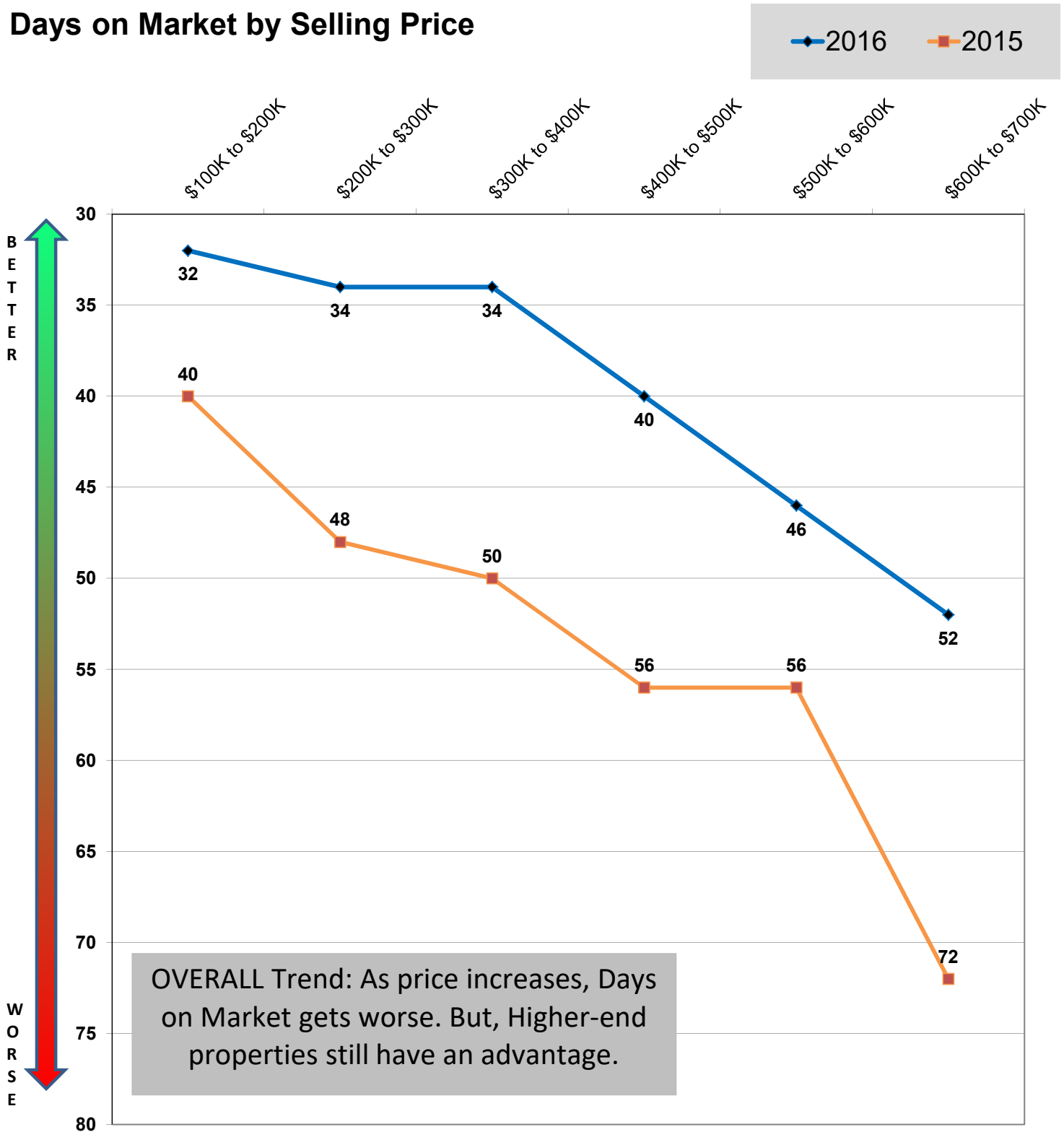
... To get a Report on your office

... To get a Report on the whole IVAR region

Nov 2016 - Monthly Report
Inland Valleys Regional Summary

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Days on Market by Selling Price



Riverside Office:3690 Elizabeth Street
Riverside, CA 92506**Rancho Cucamonga Office:**10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730**Nov 2016 City Overview**www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

The following monthly data shows "YEAR-OVER-YEAR" (YOY) changes as well as current conditions in the real estate market

	YOY Sales Transactions	YOY Median Sales Price %	Median Sales Price \$	Inventory	Price per Sq.Ft.	Total Days on Market
Alta Loma	↑ 38%	↓ -3%	\$ 525,000	25	\$ 279	43
Banning	↑ 34%	↑ 5%	\$ 210,000	79	\$ 154	26
Beaumont	↑ 32%	↑ 8%	\$ 290,000	113	\$ 148	48
Bloomington	↑ 20%	↑ 2%	\$ 270,000	26	\$ 222	41
Calimesa	↑ 70%	↑ 19%	\$ 315,000	18	\$ 148	45
Canyon Lake	↓ -30%	↑ 10%	\$ 368,000	55	\$ 172	46
Cherry Valley	↑ 100%	↑ 15%	\$ 300,000	21	\$ 145	124
Chino	→ 0%	↓ -6%	\$ 417,000	102	\$ 241	26
Chino Hills	↑ 22%	↑ 10%	\$ 580,000	116	\$ 317	43
Claremont	↑ 63%	↑ 3%	\$ 593,800	40	\$ 329	39
Colton	↑ 45%	↑ 4%	\$ 250,000	56	\$ 198	38
Corona	↑ 17%	↑ 4%	\$ 425,000	308	\$ 228	46
Diamond Bar	↑ 59%	↑ 20%	\$ 620,000	89	\$ 342	45
Eastvale	↑ 12%	↑ 7%	\$ 525,000	106	\$ 175	43
Fontana	↑ 55%	↑ 11%	\$ 355,000	302	\$ 207	37
Grand Terrace	↑ 240%	↑ 52%	\$ 328,000	17	\$ 211	34
Hemet	↑ 47%	↑ 17%	\$ 217,000	264	\$ 130	40
Highland	↑ 27%	↑ 8%	\$ 312,000	94	\$ 180	47
Jurupa Valley	↑ 33%	↑ 28%	\$ 435,000	78	\$ 217	29
La Verne	↑ 62%	↓ -11%	\$ 540,000	34	\$ 321	35
Lake Elsinore	↑ 42%	↑ 5%	\$ 310,000	181	\$ 163	41
Menifee	↑ 13%	↑ 10%	\$ 330,000	197	\$ 168	41
Mentone	↑ 83%	↑ 58%	\$ 315,000	14	\$ 162	52
Moreno Valley	↑ 58%	↑ 13%	\$ 290,000	347	\$ 165	44
Murrieta	↑ 20%	↑ 9%	\$ 380,000	278	\$ 174	33
Norco	↑ 27%	↓ -2%	\$ 455,000	46	\$ 251	66
Ontario	↑ 19%	↑ 4%	\$ 360,000	169	\$ 255	37
Perris	↑ 36%	↑ 5%	\$ 268,888	155	\$ 146	35
Pomona	↑ 27%	↑ 11%	\$ 355,000	129	\$ 267	34
Rancho Cucamonga	↑ 23%	↑ 10%	\$ 455,000	243	\$ 259	38
Redlands	↑ 44%	↑ 13%	\$ 370,000	117	\$ 222	37
Rialto	↑ 43%	↑ 8%	\$ 305,000	110	\$ 205	40
Riverside	↑ 22%	↑ 6%	\$ 355,000	653	\$ 217	43
San Bernardino	↑ 22%	↑ 14%	\$ 240,000	351	\$ 172	37
San Dimas	↑ 41%	↑ 7%	\$ 570,000	39	\$ 313	80
San Jacinto	↑ 59%	↑ 13%	\$ 249,000	97	\$ 125	41
Sun City	↑ 35%	↑ 8%	\$ 207,500	35	\$ 147	14
Temecula	↑ 56%	↑ 5%	\$ 415,000	282	\$ 194	50
Upland	↑ 4%	↑ 10%	\$ 510,000	97	\$ 255	42
Wildomar	↑ 109%	↑ 21%	\$ 370,000	68	\$ 161	53
Winchester	↑ 3%	→ 0%	\$ 370,000	60	\$ 146	33
Yucaipa	↑ 17%	→ 0%	\$ 330,000	108	\$ 180	70

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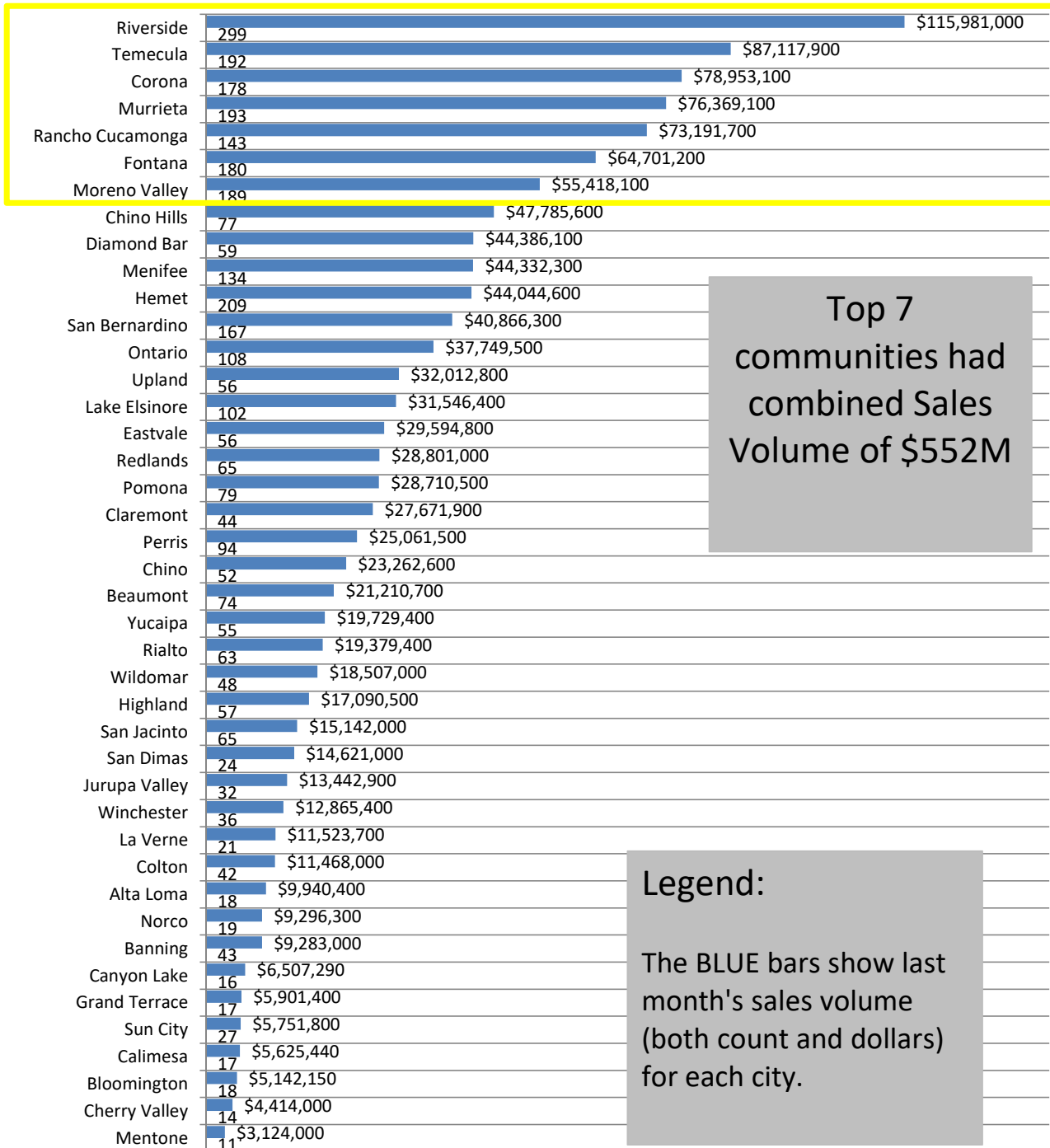
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Nov 2016 - Sales Volume per City

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Top 7 communities had combined Sales Volume of \$552M

Legend:
The BLUE bars show last month's sales volume (both count and dollars) for each city.

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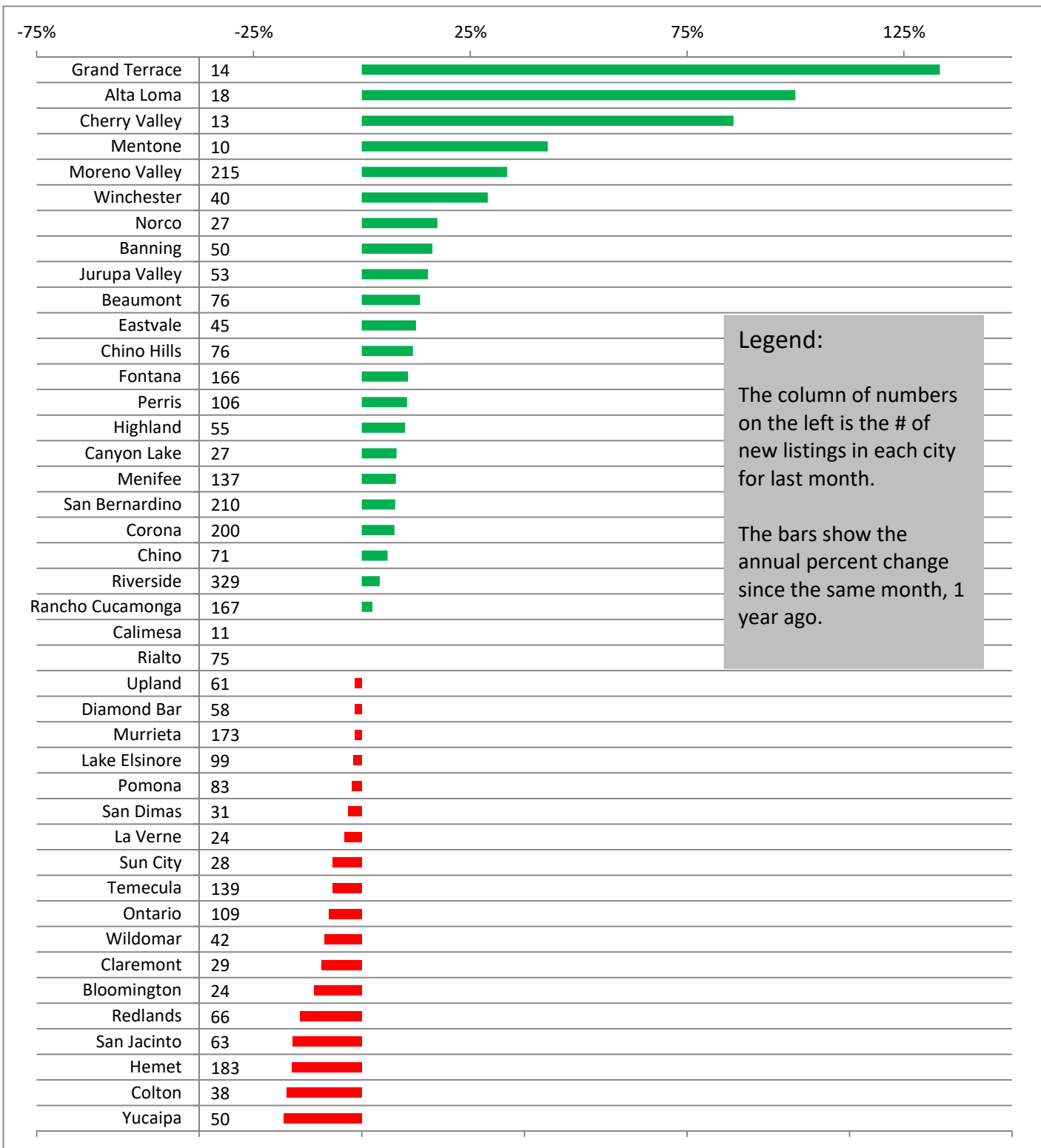
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Nov 2016 - Top Communities with New Listings (year-over-year)

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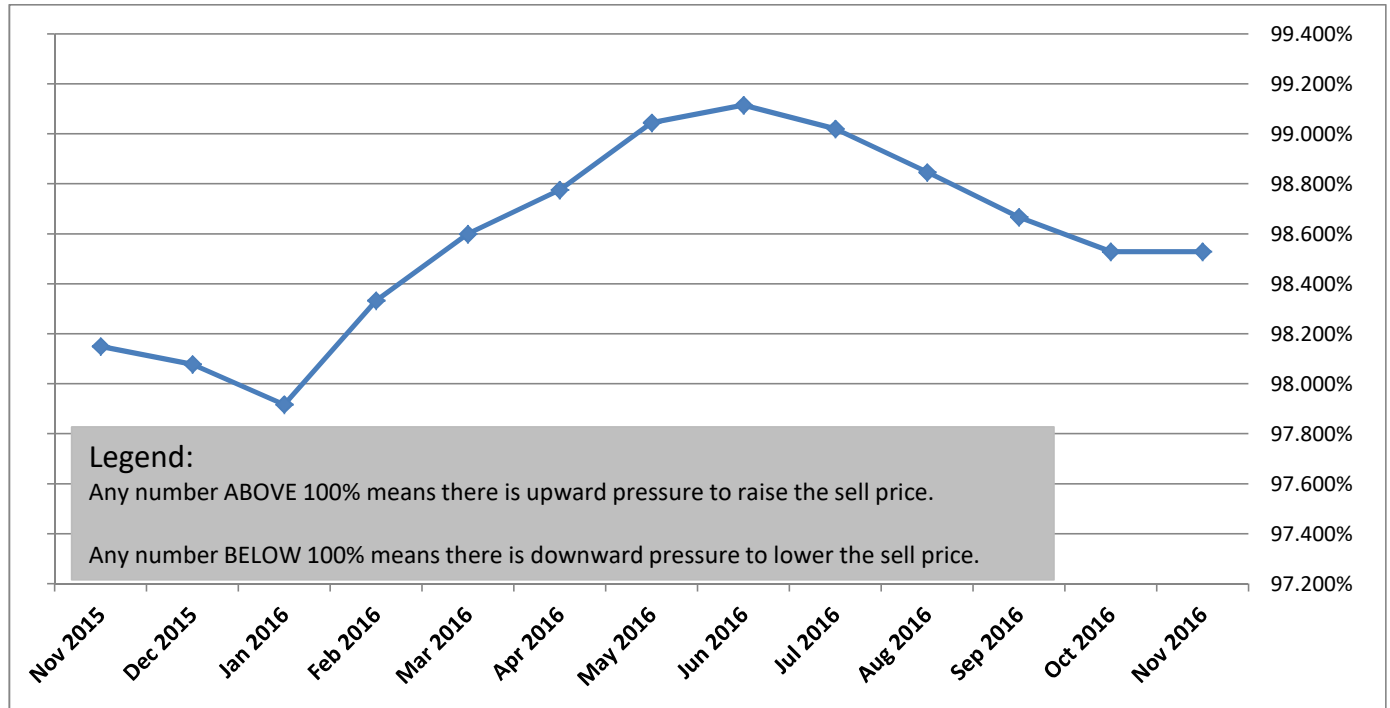
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Sell Price vs Original List Price

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The IVAR team has worked hard to improve services and make IVAR a better business association. IVAR is committed to defining its service and building member relationships not with promotional gimmicks and giveaways, but rather by refining a business-minded approach to serve our members' professional needs with our problem-solving approach. By focusing on value-added services, IVAR is committed to being the board of choice for Inland Empire REALTORS.

If you have any questions or suggestions on how IVAR can provide better services, please feel free to contact us.

Mark Dowling, Chief Executive Officer

Finance Type

