Housing Data Report December 2016

The Voice of Real Estate in the Inland Empire™



A report brought to you by the Inland Valleys Association of REALTORS® (IVAR) www.ivaor.com

RIVERSIDE OFFICE

3690 Elizabeth Street Riverside, California 92506 Office: 951-684-1221

RANCHO CUCAMONGA OFFICE

10574 Acacia Street, Suite #D-7 Rancho Cucamonga, California 91730 Office: 909-527-2133



3690 Elizabeth Street Riverside, CA 92506

Rancho Cucamonga Office:

10574 Acacia St, Suite #D-7 Rancho Cucamonga, CA 91730

Dec 2016 - Monthly Report

Inland Valleys Regional Summary

Mark Dowling, Chief Executive Officer

- Year-end regional housing data through 2016 showed strong increases in Sold Listings (up 4.6%), Sales Volume (up 10.5%) and Pending Sales (up 5.3%). However, New Listings were down very slightly (1.2%)
- Heightened demand has also caused a decrease in "Combined Days on Market" which fell 11.8% for the year
- Median Sales prices ended the year at \$351,000 for the month of December which is a 6.2% month-over-year increase.
- 2016 reflected a strong regional housing market with annual increases in nearly every statistical



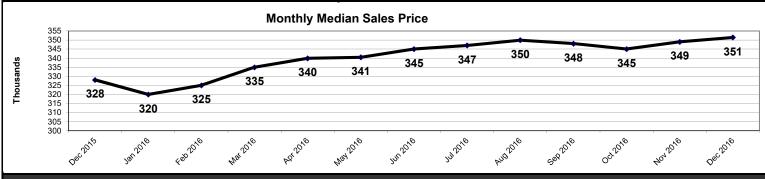


| Monthly Closed Listings | | | | | | | | | | |
|-------------------------|-----------|----------|---------|----------|----------|-------|------|--------|----------------|------|
| 4500 | | | | | | | | | | |
| 4000 | | | | _ | П_ | | _ | | | |
| 3500 | _ | _ | . П | ш | Н | Ш | Н | | | |
| 3000 — | | _ | Ш | -11- | Н | Н | Н | Н | Ш | -11- |
| 2500 — | ŀn− | n I | ш | -11- | н | Н | Н | Н | Ш | ₩ |
| 2000 — | НЬ | ш | н | -11- | Н | н | Н | Н | ш | Ш |
| 1500 — | НЬ | ш | н | -11- | Н | н | Н | Н | ш | Ш |
| 1000 — | НЬ | ш | н | -11- | Н | н | Н | Н | ш | Ш |
| 500 — | НЬ | Н | Ш | -11- | Н | Н | Н | Н | Ш | -11- |
| 0 | J. U. | U,L | JЦ | ,Ш, | U,L | J, L | ĻL | Ļ | ĻU | ͺШ, |
| 0ec 70/2 | 30 480 JS | Wat 5016 | 51 5016 | 2016 20° | 771 SO/6 | 1920% | 5 00 | , 2016 | 150/0 150/0 | 2016 |

| | Dec-2015 | Dec-2016 | Annual Change |
|-----------------------|-----------|-----------|----------------|
| New Listings | 2,715 | 2,460 | -10.4 % |
| Pending Sales | 2,483 | 2,885 | 13.9% |
| Sold Listings | 3,422 | 3,469 | 1.4 % |
| Median Sales Price | \$328,000 | \$351,419 | 1 6.7% |
| Sales Volume (\$M) | \$1,222 | \$1,307 | 1 6.5% |
| Price/Sq.Ft. | \$181 | \$193 | 6.3 % |
| Sold \$/List \$ | 98.08% | 98.16% | 1 0.1% |
| Days on Market | 54 | 38 | -42.1 % |
| СДОМ | 63 | 42 | -50.0 % |

All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.







3690 Elizabeth Street Riverside, CA 92506

Rancho Cucamonga Office:

10574 Acacia St, Suite #D-7 Rancho Cucamonga, CA 91730

Jan through Dec 2016 - YTD Comparisons

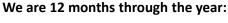
Inland Valleys Regional Summary

www.ivaor.com

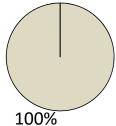
Year-Over-Year

The statistics shown below are for all 12 months of the years represented.

Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more signifiant trends.



Jan-Dec



Jan-Dec

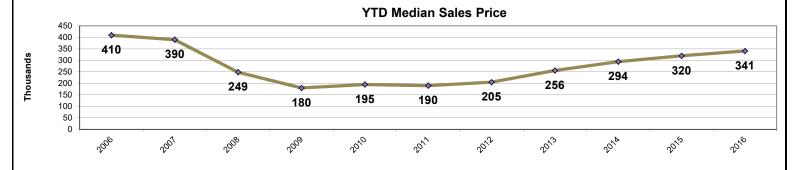
| YTD New Listings | | | | | | | | | | | |
|------------------|----------------|------|-----|------|--------|------|-------------------------|------|------|------|-----------|
| 120000 | | | | | | | | | | | |
| 100000 - | П | | Н | | | | | | | | |
| 80000 | Ш | -1 | Н | Ь. | _ | | | | | | |
| 60000 | Ш | -1 | Н | Н | Н | 1-г | | | | | |
| 40000 | Ш | -1 | Н | Н | н | н | \vdash \blacksquare | | - | -1 | \square |
| 20000 - | Ш | -1 | Н | Н | н | н | н | н | ΗП | -1 | \square |
| 0 - | Ш | | | | | | | 44 | | | ЦЦ, |
| ν ^c | g _o | 2001 | 200 | y so | 3 2010 | 2011 | 2012 | 2013 | 2014 | 2010 | 2016 |

| | YTD Closed Listings |
|---------|---|
| 60000 - | |
| 50000 - | Π_ |
| 40000 - | <u></u> |
| 30000 - | |
| 20000 - | 11-11-11-11-11-11-11-11-11-11-11-11-11- |
| 10000 - | |
| 0 - | |
| (| the beg the top the top top, the the |

| | 2015 | 2016 | Change |
|-----------------------|-----------|-----------|---------------|
| New Listings | 56,397 | 55,722 | -1.2% |
| Pending Sales | 41,280 | 43,589 | 1 5.3% |
| Sold Listings | 40,422 | 42,386 | 4.6% |
| Median Sales Price | \$320,000 | \$341,000 | 1 6.2% |
| Sales Volume (\$M) | \$13,983 | \$15,632 | 1 0.5% |
| Price/Sq.Ft. | \$177 | \$190 | 1 6.6% |
| Sold \$/List \$ | 98.36% | 98.67% | 1 0.3% |
| Days on Market | 48 | 43 | -11.6% |
| СДОМ | 57 | 51 | -11.8% |
| | | | |

All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.





3690 Elizabeth Street Riverside, CA 92506

Rancho Cucamonga Office:

10574 Acacia St, Suite #D-7 Rancho Cucamonga, CA 91730



Dec 2016 City Overview

www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.

The following monthly data shows "YEAR-OVER-YEAR" (YOY) changes as well as current conditions in the real estate market

| Y Median | Median | | Price per | Total Days |
|----------|----------------|---------------|------------------|-------------------------|
| | Sales Price \$ | Inventory | Sq.Ft. | on Market |
| 0% \$ | | 67 | \$ 151 | 42 |
| 5% \$ | | 106 | \$ 150 | 45 |
| 3% \$ | | 32 | \$ 192 | 21 |
| -9% \$ | \$ 336,000 | 49 | \$ 170 | 75 |
| 28% \$ | \$ 299,999 | 15 | \$ 178 | 44 |
| 7% \$ | \$ 460,000 | 96 | \$ 241 | 40 |
| 18% \$ | \$ 649,000 | 123 | \$ 304 | 48 |
| -6% \$ | \$ 565,000 | 42 | \$ 323 | 59 |
| 23% \$ | \$ 270,000 | 60 | \$ 202 | 45 |
| 6% \$ | \$ 437,000 | 281 | \$ 219 | 41 |
| -2% \$ | \$ 550,000 | 66 | \$ 337 | 45 |
| 5% \$ | | 64 | \$ 181 | 51 |
| -1% \$ | | 258 | \$ 205 | 38 |
| 25% \$ | | 18 | \$ 223 | 29 |
| 14% \$ | | 250 | \$ 134 | 32 |
| 9% \$ | | 84 | \$ 177 | 41 |
| 24% \$ | | 71 | \$ 194 | 59 |
| 16% \$ | | 36 | \$ 321 | 31 |
| 5% \$ | | 143 | \$ 156 | 48 |
| 15% \$ | | 23 | \$ 212 | 70 |
| 6% \$ | | 188 | \$ 156 | 44 |
| 58% \$ | | 7 | \$ 160 | 34 |
| 7% \$ | | 31 | \$ 250 | 37 |
| 7% \$ | | 341 | \$ 169 | 31 |
| 5% \$ | | 246 | \$ 175 | 40 |
| -12% \$ | | 47 | \$ 240 | 55 |
| 0% \$ | | 20 | \$ 150 | 16 |
| 2% \$ | | 152 | \$ 247 | 30 |
| 6% \$ | | 150 | \$ 148 | 34 |
| 11% \$ | | 110 | \$ 267 | 38 |
| 7% \$ | | 224 | \$ 259 | 41 |
| 14% \$ | | 92 | \$ 211 | 50 |
| 2% \$ | | 105 | \$ 199 | 34 |
| 4% \$ | | 608 | \$ 209 | 43 |
| 3% \$ | | 337 | \$ 175 | 49 |
| -4% \$ | | 38 | | 35 |
| | | 103 | | 38 |
| | | | | |
| 9% \$ | | 25 | \$ 173 | 41 |
| 4% \$ | | 240 | \$ 193 | 52 |
| 19% \$ | | 89 | \$ 262 | 25 |
| 8% \$ | | 74 | \$ 159 | 48 |
| | | | | 54 |
| • | | | | 51 |
| 10 | 5% | 5% \$ 330,000 | 5% \$ 330,000 91 | 5% \$ 330,000 91 \$ 184 |

3690 Elizabeth Street Riverside, CA 92506

Rancho Cucamonga Office:

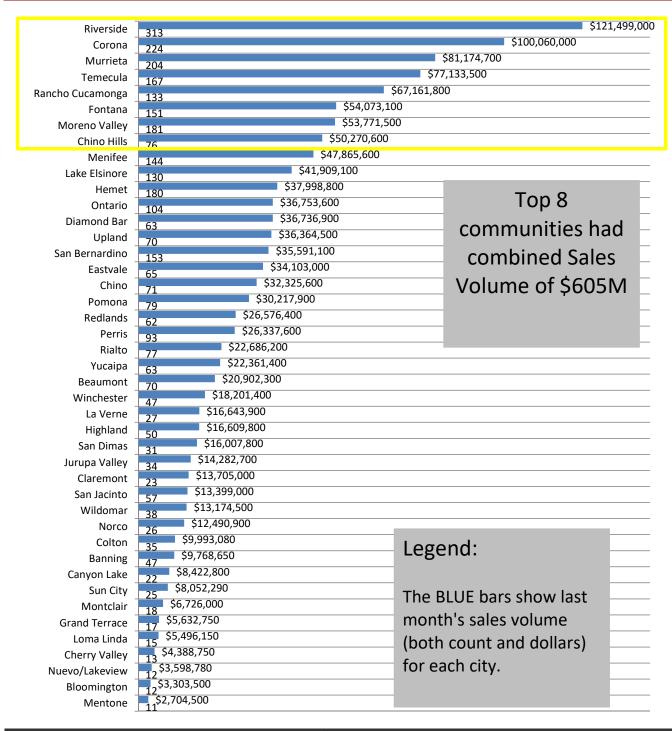
10574 Acacia St, Suite #D-7 Rancho Cucamonga, CA 91730



Dec 2016 - Sales Volume per City

www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



3690 Elizabeth Street Riverside, CA 92506

Rancho Cucamonga Office:

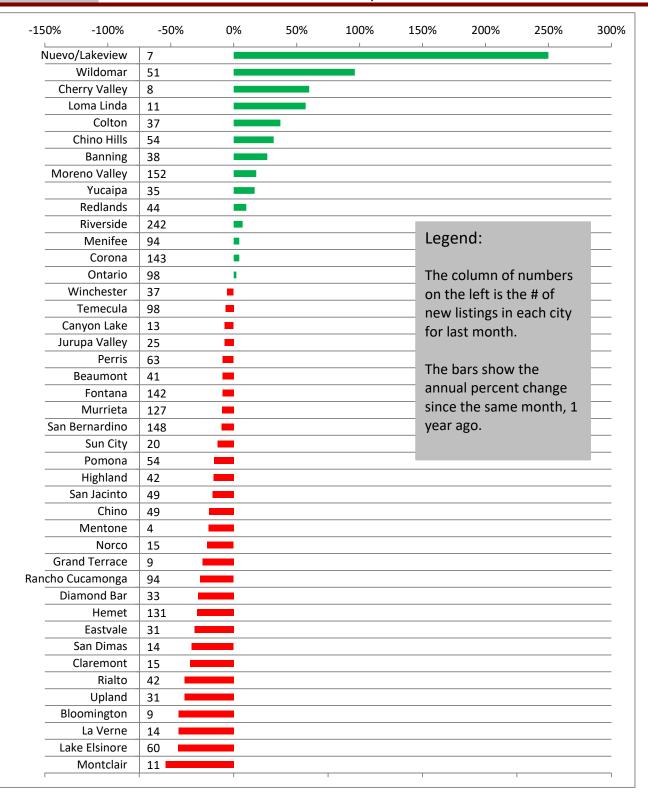
10574 Acacia St, Suite #D-7 Rancho Cucamonga, CA 91730



Dec 2016 - Top Communities with New Listings (year-over-year)

www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



3690 Elizabeth Street Riverside, CA 92506

Rancho Cucamonga Office:

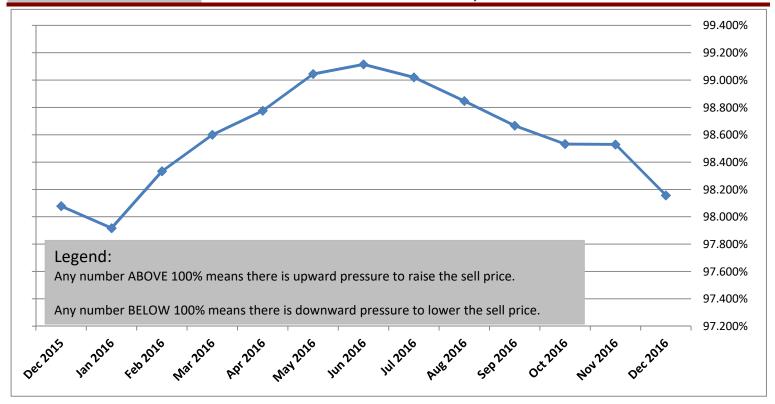
10574 Acacia St, Suite #D-7 Rancho Cucamonga, CA 91730



Sell Price vs Original List Price

www.ivaor.com

As a service and convenience to our members, IVAR is pleased to offer several "Quick Look" reports. This is one more way for IVAR members to stay informed with minimal effort.



This report is brought to you by IVAR:

As a service to the more than 4 million residents of the Inland Empire, the Inland Valleys Association of Realtors® is proud to distribute this data report on the housing market in the 50 communities served by our Realtor Members.

The core purpose of IVAR is to help its members become more professional and profitable, while promoting and protecting real property rights.

Finance Type

