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INDARADE EMPERATE BOARD OF REALESTATE

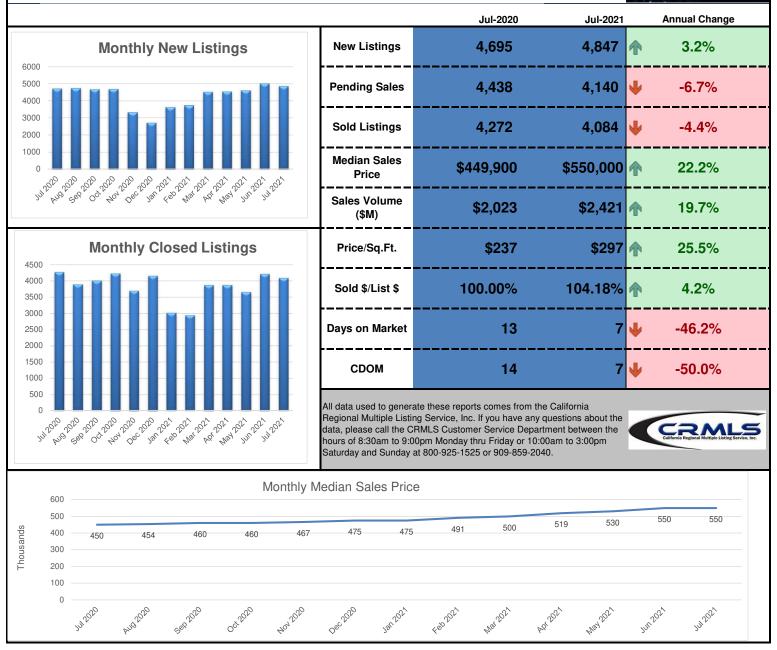
Housing Data Report July 2021

RIVERSIDE OFFICE: 951-684-1221 3690 Elizabeth St. Riverside, CA 92506 RANCHO OFFICE: 909-527-2133 10574 Acacia St. D-7 Rancho Cucamonga, CA 91730

Jul 2021 - Monthly Summary Report

Mark Dowling, Chief Executive Officer

- It's widely known that the housing market is hot right now, but perspective is needed when reviewing the monthly and year-to-date data. Through the first half of 2021, much of the double digit increases in home sales and sales volume was attributed to the significant decreases experienced in the first half of 2020. However, both the third and fourth quarters of 2020 saw strong home sale increases. Accordingly, the monthly comparisons are beginning to reflect a leveling off in the market. New Listings only increased 3.25%, while Pending Sales and Sold Listings decreased 6.7% and 4.4%.
- For the first time in over a year, monthly Median Sales Price did not increase, but instead held at \$550,000 for the IVAR region.
- Linked to tight inventory and strong demand, Days on Market for July continues to stay under 10 days (7 days).





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We are 7 months through the year: The statistics shown below are for the first 7 months of the years represented. Month to month comparisons give you a quick way to 58% see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more signifiant trends. Year-Over-Year Jan-Jul 2020 Jan-Jul 2021 Change New Listings 28,075 30,876 10.0% **YTD New Listings** 30000 25000 **Pending Sales** 24,597 27,158 10.4% 20000 15000 Sold Listings 21,565 25,613 18.8% 10000 5000 Median Sales \$425,888 \$520,000 22.1% 0 2013 2015 2018 2019 2020 Price 2010 2017 2014 2012 202 201 Sales Volume \$9,767 \$14,271 46.1% (\$M) **YTD Closed Listings** Price/Sq.Ft. \$231 \$281 21.5% 60 103.12% 100.00% 50 Sold \$/List \$ 3.1% 40 Days on Market 18 7 -61.1% 30 20 CDOM 21 -66.7% 7 10 All data used to generate these reports comes from the 0 2012 2014 2015 2010 2017 2018 2019 2020 California Regional Multiple Listing Service, Inc. If you have 2011 2021 any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040. **YTD Median Sales Price** 45 39 36 36 40 35 36 34 32 31 31 35 29 28 Thousands 30 25 20 15 10 5 0 2012 2013 2016 2018 2019 2011 2015 2017 2020 2014 2021

2021 - Year to Date Report

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Jul 2021 City Overview

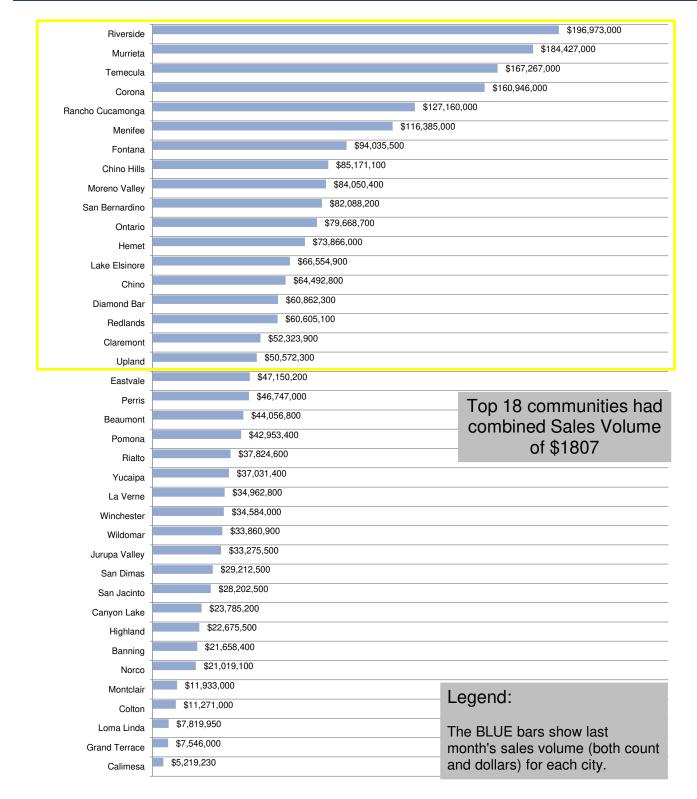
| The following monthly | data shows "YEAR-OVI | ER-YEAR" (YOY)chang | es as well as curren | well as current conditions in the real estate market | | | |
|-----------------------|---------------------------|-----------------------------|--------------------------|--|------------------|-------------------------|--|
| | YOY Sales Transactions | YOY Median Sales Price % | Median Sales Price \$ | Active Listings | Price per Sq.Ft. | Total Days on Market | |
| Banning | y -3% | 30% | \$ 350,000 | 47 | \$ 238 | 7 | |
| Beaumont | 10% | 30% | \$ 475,000 | 88 | \$ 231 | 7 | |
| Calimesa | 20% | 16% | \$ 473,500 | 7 | \$ 246 | 10 | |
| Canyon Lake | -33% | 36% | \$ 645,000 | 32 | \$ 328 | 7 | |
| Chino | -4% | 32% | \$ 681,250 | 89 | \$ 349 | 8 | |
| Chino Hills | 45% | 24% | \$ 831,000 | 85 | \$ 406 | 8 | |
| Claremont | 54% | 22% | \$ 868,888 | 45 | \$ 433 | 8 | |
| Colton | -18% | 1% | \$ 380,000 | 34 | \$ 271 | 7 | |
| Corona | -15% | 20% | \$ 650,000 | 202 | \$ 337 | 7 | |
| Diamond Bar | 48% | 18% | \$ 819,000 | 59 | \$ 449 | 9 | |
| Eastvale | -39% | 33% | \$ 780,000 | 55 | \$ 277 | 6 | |
| Fontana | -6% | 20% | \$ 570,000 | 137 | \$ 314 | 8 | |
| Grand Terrace | 23% | 10% | \$ 487,500 | 17 | \$ 291 | 5 | |
| Hemet | 9% | 28% | \$ 371,000 | 187 | \$ 218 | 6 | |
| Highland | -32% | 27% | \$ 507,000 | 50 | \$ 269 | 8 | |
| Jurupa Valley | -27% | 25% | \$ 610,000 | 53 | \$ 329 | 9 | |
| La Verne | 12% | 24% | \$ 867,500 | 30 | \$ 422 | 9 | |
| Lake Elsinore | -19% | 33% | \$ 540,000 | 96 | \$ 247 | 7 | |
| Loma Linda | 25% | 23% | \$ 570,000 | 18 | \$ 315 | 5 | |
| Menifee | -10% | 25% | \$ 507,823 | 190 | \$ 246 | 7 | |
| Montclair | 38% | 22% | \$ 542,500 | 16 | \$ 380 | 7 | |
| Moreno Valley | 13% | 26% | \$ 471,900 | 181 | \$ 276 | 6 | |
| Murrieta | -9% | 30% | \$ 610,000 | 191 | \$ 270 | 6 | |
| Norco | -38% | 27% | \$ 732,500 | 36 | \$ 361 | 8 | |
| Ontario | -7% | 20% | \$ 570,000 | 133 | \$ 376 | 8 | |
| Perris | 10% | 21% | \$ 440,000 | 99 | \$ 242 | 7 | |
| Pomona | 4% | 27% | \$ 558,000 | 64 | \$ 417 | 8 | |
| Rancho Cucamonga | -11% | 25% | \$ 656,000 | 164 | \$ 375 | 6 | |
| Redlands | 18% | 21% | \$ 578,495 | 76 | \$ 325 | 11 | |
| Rialto | 40% | 24% | \$ 500,000 | 70 | \$ 292 | 5 | |
| Riverside | -7% | 21% | \$ 545,000 | 374 | \$ 328 | 7 | |
| San Bernardino | 10% | 20% | \$ 400,000 | 215 | \$ 281 | 7 | |
| San Dimas | -10% | 35% | \$ 830,000 | 29 | \$ 480 | 6 | |
| San Jacinto | 3% | 22% | \$ 408,000 | 53 | \$ 221 | 8 | |
| Temecula | -17% | 29% | \$ 665,000 | 187 | \$ 303 | 6 | |
| Upland | -14% | 19% | \$ 677,000 | 73 | \$ 384 | 8 | |
| Wildomar | 9% | 24% | \$ 544,950 | 53 | \$ 256 | 6 | |
| Winchester | 7% | 31% | \$ 575,000 | 48 | \$ 255 | 7 | |
| Yucaipa | -17% | 27% | \$ 520,000 | 59 | \$ 277 | 9 | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

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Jul 2021 - Sales Volume per City



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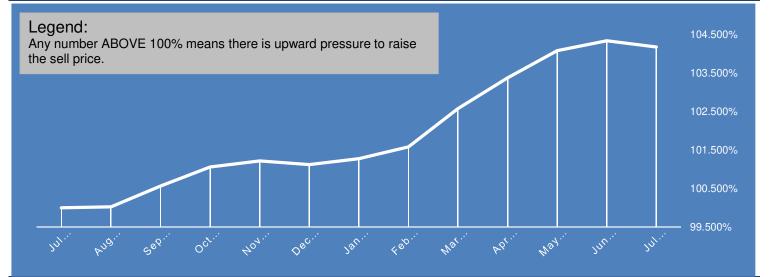


Jul 2021 - Top Communities with New Listings (year-over-year)

| 100% -80% | -60% | -40% | -20% | 0% | 20% | 40% | 60% | 80% 10 | | |
|------------------|------|------|------|----|-----|-----|---|---------------------------------|--|--|
| Loma Linda | 34 | | | | | | | | | |
| Banning | 77 | | | | | | | | | |
| Rialto | 88 | | | | | | | | | |
| Colton | 53 | | | | | | | | | |
| San Jacinto | 86 | | | | | | | | | |
| Eastvale | 105 | | | | | | | | | |
| Chino Hills | 132 | | | | | | | | | |
| San Dimas | 34 | | | | | | | | | |
| Highland | 65 | | | | | | | | | |
| Hemet | 241 | | | | | | | | | |
| Lake Elsinore | 154 | | | | | | | | | |
| Moreno Valley | 198 | | | | | | | | | |
| Riverside | 447 | | | | | | | | | |
| Fontana | 208 | | | | | | | | | |
| Diamond Bar | 93 | | | | | | | | | |
| Rancho Cucamonga | 205 | | | | | | | | | |
| Perris | 108 | | | | | | | | | |
| Wildomar | 73 | | | | | | | | | |
| Norco | 40 | | | | | | | | | |
| Chino | 115 | | | I | | | | | | |
| Ontario | 160 | | | | | | | | | |
| San Bernardino | 237 | | | I | | | Legend: The column of numbers or the left is the # of new | | | |
| Grand Terrace | 16 | | | | | | | | | |
| Corona | 308 | | | I | | | | | | |
| Menifee | 248 | | | | | | listings in each city for las month. | | | |
| Yucaipa | 78 | | | | | | | | | |
| Pomona | 83 | | | | | | | | | |
| Temecula | 251 | | | | | | | ow the annual | | |
| Upland | 97 | | | | | | same month | nge since the n, 1 year ago. | | |
| Murrieta | 306 | | | | | | same monti | i, i year ayu. | | |
| Montclair | 19 | | | | | | | | | |
| Calimesa | 18 | | | | | | | | | |
| Redlands | 93 | | | | | | | | | |
| Jurupa Valley | 51 | | | | | | | | | |
| Claremont | 36 | | | | | | | | | |
| Canyon Lake | 46 | | | | | | | | | |
| Beaumont | 85 | | | | | | | | | |
| Winchester | 57 | | | | | | | | | |
| La Verne | 23 | | | | | | | | | |

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Sell Price vs Original List Price



2020/2021 INLAND EMPIRE LISTINGS OVERVIEW

| | New | Pending | Closed | | | |
|-----------|--------|---------|--------|--|--|--|
| July | -10.0% | 18.2% | 5.6% | | | |
| August | -7.1% | 15.0% | -4.6% | | | |
| September | 5.7% | 31.2% | 13.3% | | | |
| October | 6.0% | 21.9% | 10.4% | | | |
| November | 0.1% | 27.6% | 21.6% | | | |
| December | 9.0% | 22.5% | 30.0% | | | |
| January | -13.7% | 6.4% | 8.2% | | | |
| February | -12.0% | 7.9% | 9.5% | | | |
| March | 9.7% | 49.9% | 12.9% | | | |
| April | 42.0% | 68.9% | 45.2% | | | |
| May | 14.6% | 11.4% | 52.5% | | | |
| June | 17.6% | 0.3% | 24.3% | | | |
| July | 3.2% | -6.7% | -4.4% | | | |
| | | | | | | |

MONTHLY FINANCING TYPES

