

THE VOICE OF REAL ESTATE IN THE INLAND EMPIRE®

INLAND EMPIRE

— BOARD OF —

REAL ESTATE

A division of IVAR

Housing Data Report

September 2021

RIVERSIDE OFFICE: 951-684-1221
3690 Elizabeth St. Riverside, CA 92506

RANCHO OFFICE: 909-527-2133
10574 Acacia St. D-7 Rancho Cucamonga, CA 91730

Sep 2021 - Monthly Summary Report

Mark Dowling, IVAR Chief Executive Officer

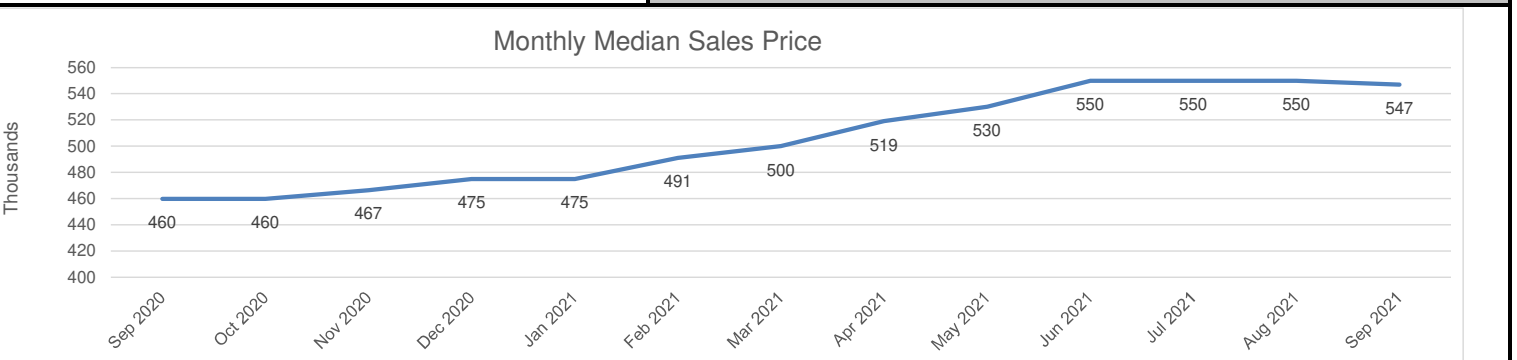
- With three quarters of the year complete, the housing market continues to flex its muscles with strong sales numbers throughout the year. Through September, annual New Listings are up 8%, Pending Listings are up 7.3%, Sold Listings are up 14% and Sales Volume is up a whopping 38.9%.
- For the first time in nearly two years, the Median Sales Price did not increase for the third consecutive month. In fact, the Median Sales Price decreased slightly from \$550,000 to \$547,000. There was also a small decrease in Sales Price vs. Asking Price, from 104.5% down to 102%. These numbers reflect a cooling, or leveling-off in the market.



	Sep-2020	Sep-2021	Annual Change
New Listings	4,666	4,561	↓ -2.3%
Pending Sales	4,161	4,236	↑ 1.8%
Sold Listings	3,997	4,025	↑ 0.7%
Median Sales Price	\$460,000	\$547,000	↑ 18.9%
Sales Volume (\$M)	\$1,977	\$2,358	↑ 19.3%
Price/Sq.Ft.	\$246	\$307	↑ 24.7%
Sold \$/List \$	100.57%	102.32%	↑ 1.7%
Days on Market	7	8	↑ 14.3%
CDOM	8	8	⇒ 0.0%



All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.

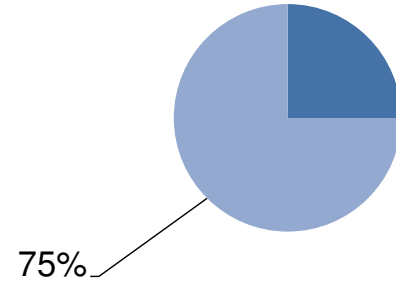


2021 - Year to Date Report

We are 9 months through the year:

The statistics shown below are for the first 9 months of the years represented.

Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more significant trends.

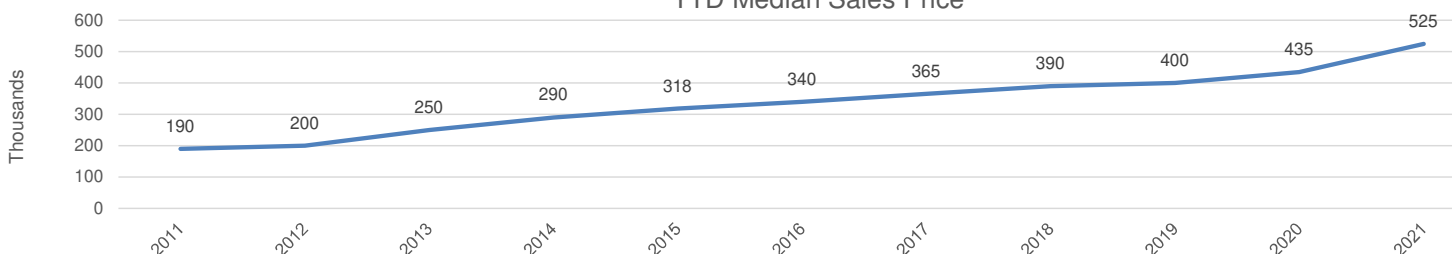


	Jan-Sep 2020	Jan-Sep 2021	Year-Over-Year Change
YTD New Listings	37,466	40,445	↑ 8.0%
Pending Sales	32,997	35,398	↑ 7.3%
Sold Listings	29,448	33,575	↑ 14.0%
Median Sales Price	\$435,000	\$525,000	↑ 20.7%
Sales Volume (\$M)	\$13,638	\$18,942	↑ 38.9%
Price/Sq.Ft.	\$234	\$286	↑ 22.3%
Sold \$/List \$	100.00%	103.03%	↑ 3.0%
Days on Market	15	7	↓ -53.3%
CDOM	17	7	↓ -58.8%

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YTD Median Sales Price



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Sep 2021 City Overview

The following monthly data shows "YEAR-OVER-YEAR" (YOY) changes as well as current conditions in the real estate market

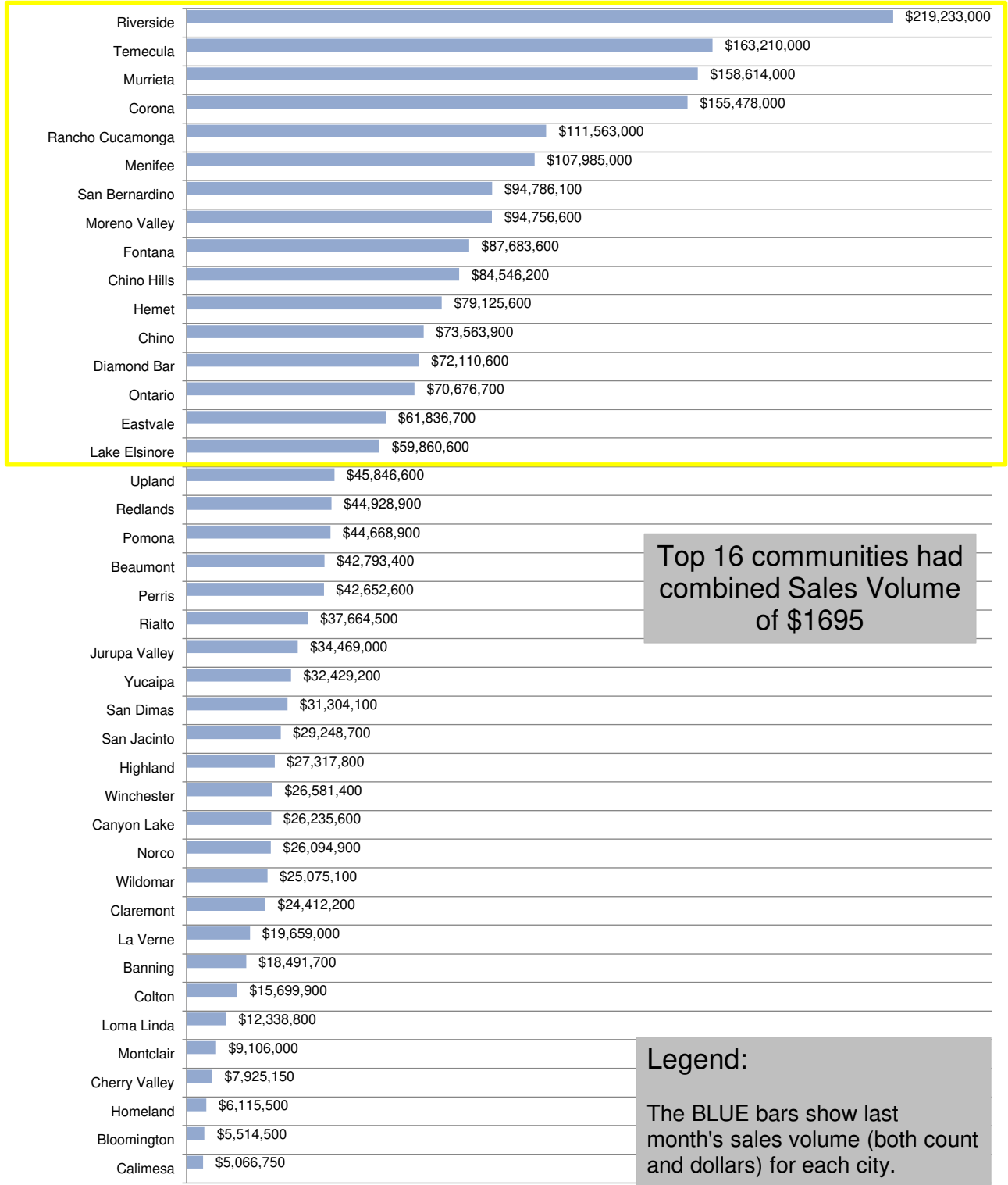
	YOY Sales Transactions	YOY Median Sales Price %	Median Sales Price \$	Active Listings	Price per Sq.Ft.	Total Days on Market
Banning	↓ -14%	↑ 31%	\$ 375,000	67	\$ 253	7
Beaumont	-7%	32%	\$ 495,000	74	\$ 230	8
Bloomington	0%	32%	\$ 458,750	16	\$ 356	10
Calimesa	-45%	17%	\$ 460,000	13	\$ 228	9
Canyon Lake	3%	6%	\$ 598,495	45	\$ 303	11
Cherry Valley	89%	50%	\$ 502,000	15	\$ 254	14
Chino	19%	24%	\$ 669,000	99	\$ 366	8
Chino Hills	14%	14%	\$ 810,000	90	\$ 419	13
Claremont	-6%	-2%	\$ 737,500	33	\$ 416	12
Colton	16%	9%	\$ 400,000	49	\$ 311	8
Corona	-6%	19%	\$ 655,000	221	\$ 346	11
Diamond Bar	65%	18%	\$ 786,300	72	\$ 450	10
Eastvale	0%	22%	\$ 781,500	76	\$ 282	8
Fontana	-5%	13%	\$ 547,500	176	\$ 307	9
Hemet	6%	25%	\$ 385,000	229	\$ 230	7
Highland	10%	24%	\$ 485,000	61	\$ 290	7
Homeland	73%	20%	\$ 300,000	12	\$ 204	20
Jurupa Valley	19%	11%	\$ 550,000	64	\$ 351	10
La Verne	-30%	2%	\$ 818,000	32	\$ 515	17
Lake Elsinore	16%	25%	\$ 520,000	137	\$ 253	10
Loma Linda	108%	-2%	\$ 452,500	24	\$ 341	8
Menifee	-6%	18%	\$ 500,000	253	\$ 256	7
Montclair	-36%	20%	\$ 580,000	24	\$ 390	11
Moreno Valley	36%	29%	\$ 495,000	193	\$ 275	7
Murrieta	-12%	22%	\$ 580,000	256	\$ 275	7
Norco	-6%	15%	\$ 720,000	39	\$ 375	11
Ontario	-13%	19%	\$ 575,000	135	\$ 359	7
Perris	0%	27%	\$ 475,000	102	\$ 255	9
Pomona	-6%	23%	\$ 585,000	93	\$ 411	8
Rancho Cucamonga	-2%	11%	\$ 645,000	149	\$ 387	8
Redlands	-18%	15%	\$ 540,500	90	\$ 331	9
Rialto	27%	20%	\$ 505,000	91	\$ 314	6
Riverside	6%	18%	\$ 550,000	412	\$ 329	9
San Bernardino	26%	23%	\$ 420,000	251	\$ 307	8
San Dimas	52%	15%	\$ 782,500	32	\$ 450	8
San Jacinto	25%	25%	\$ 427,500	66	\$ 222	6
Temecula	-12%	27%	\$ 680,000	216	\$ 306	9
Upland	-16%	13%	\$ 675,000	74	\$ 376	11
Wildomar	-27%	23%	\$ 520,475	51	\$ 263	8
Winchester	-44%	17%	\$ 572,500	58	\$ 255	10
Yucaipa	0%	25%	\$ 505,000	68	\$ 287	11

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Sep 2021 - Sales Volume per City

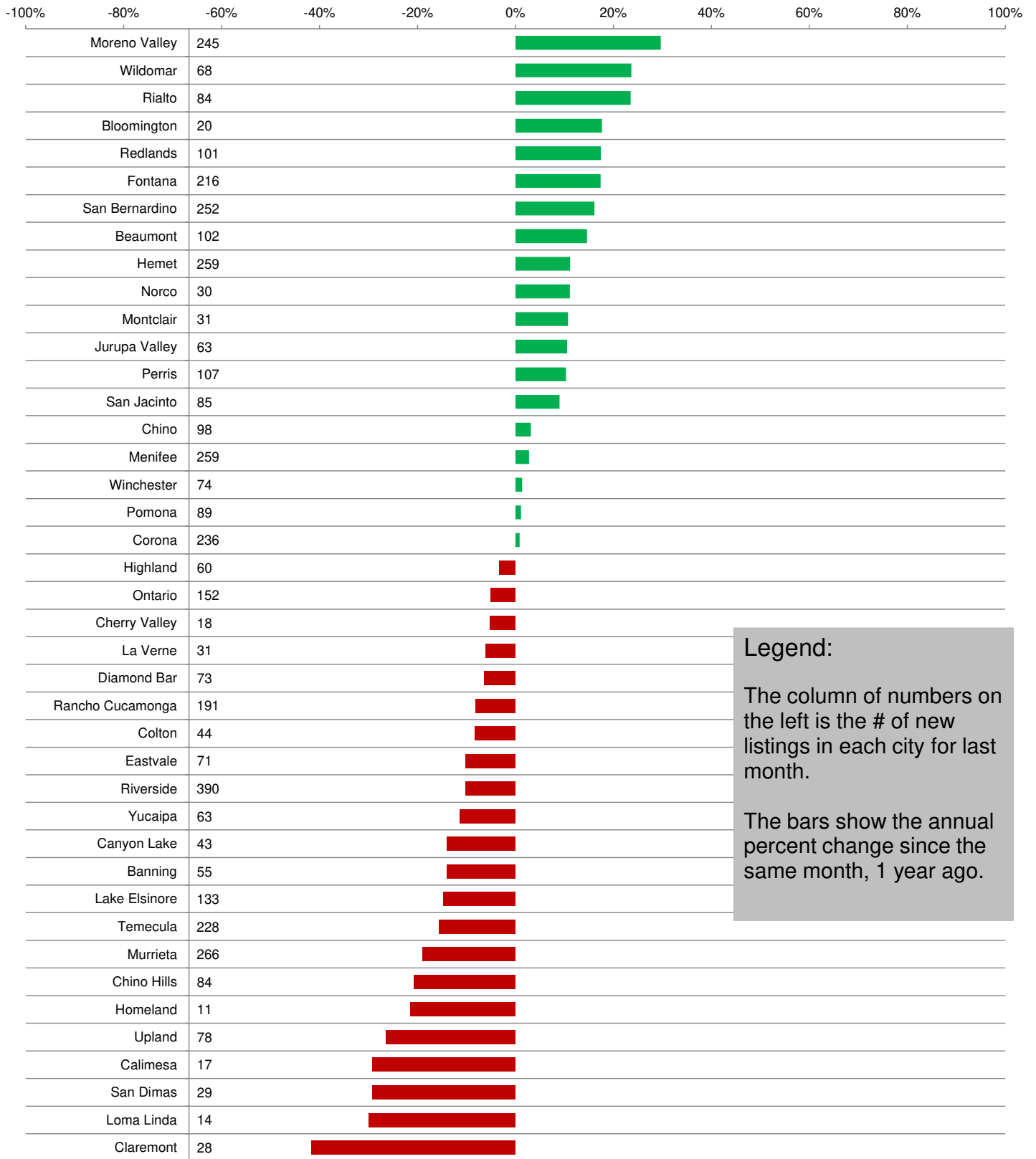


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Sep 2021 - Top Communities with New Listings (year-over-year)



Legend:

The column of numbers on the left is the # of new listings in each city for last month.

The bars show the annual percent change since the same month, 1 year ago.

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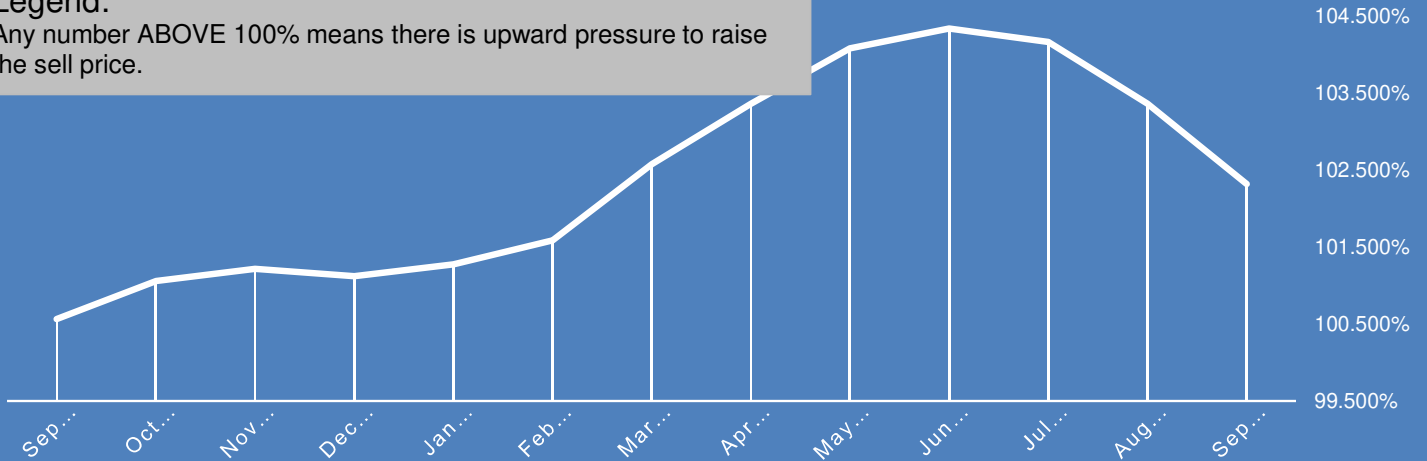
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Sell Price vs Original List Price

Legend:

Any number ABOVE 100% means there is upward pressure to raise the sell price.



2020/2021 INLAND EMPIRE LISTINGS OVERVIEW

	New	Pending	Closed
September	5.7%	31.2%	13.3%
October	6.0%	21.9%	10.4%
November	0.1%	27.6%	21.6%
December	9.0%	22.5%	30.0%
January	-13.7%	6.4%	8.2%
February	-12.0%	7.9%	9.5%
March	9.7%	49.9%	12.9%
April	42.0%	68.9%	45.2%
May	14.6%	11.4%	52.5%
June	17.6%	0.3%	24.3%
July	3.2%	-6.7%	-4.4%
August	0.8%	3.9%	1.3%
September	-2.3%	1.8%	0.7%

MONTHLY FINANCING TYPES

