

THE VOICE OF REAL ESTATE IN THE INLAND EMPIRE®

INLAND EMPIRE

— BOARD OF —

REAL ESTATE

A division of IVAR

Housing Data Report

January 2022

RIVERSIDE OFFICE: 951-684-1221
3690 Elizabeth St. Riverside, CA 92506

RANCHO OFFICE: 909-527-2133
10574 Acacia St. D-7 Rancho Cucamonga, CA 91730

Jan 2022 - Monthly Summary Report

Mark Dowling, IVAR CEO:

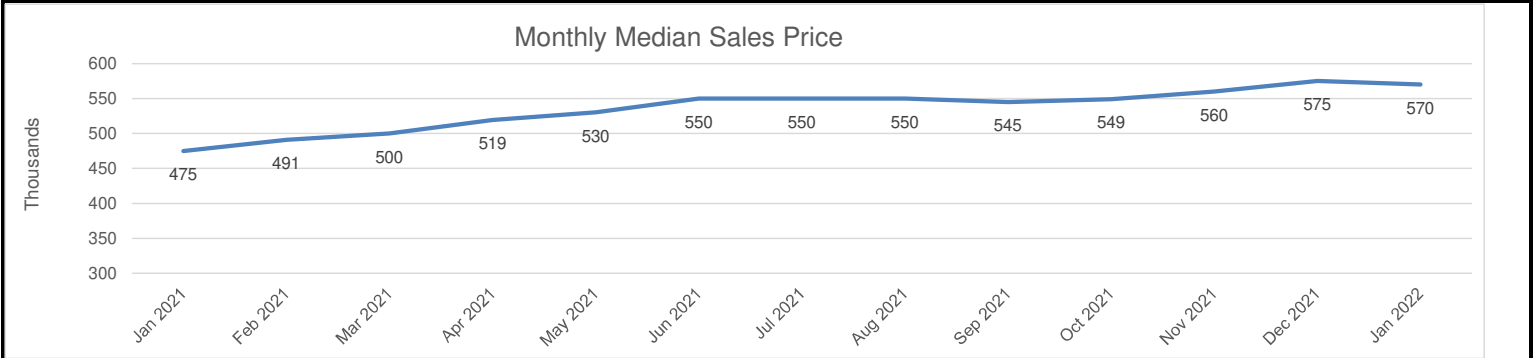
- After a robust 2021 real estate market, we roll into January 2022 with another strong month of home sales. New Listings and Sold Listings were down slightly at -2.6% and -3.8%, however Pending Sales were up 2.1% and Sales Volume was up 15.1%
- Median Sales Price was up a solid 20% in a year-over-year comparison, and Days on Market continues to be under two weeks demonstrating a strong demand and a lack of supply in the market.



	Jan-2021	Jan-2022	Annual Change
New Listings	3,636	3,541	↓ -2.6%
Pending Sales	3,207	3,274	↑ 2.1%
Sold Listings	3,004	2,889	↓ -3.8%
Median Sales Price	\$475,000	\$570,000	↑ 20.0%
Sales Volume (\$M)	\$1,524	\$1,754	↑ 15.1%
Price/Sq.Ft.	\$261	\$317	↑ 21.5%
Sold \$/List \$	101.28%	101.70%	↑ 0.4%
Days on Market	9	11	↑ 22.2%
CDOM	9	12	↑ 33.3%



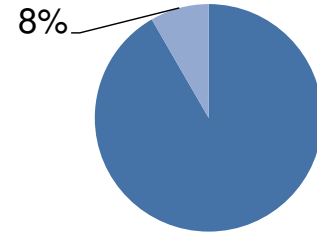
All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



2022 - Year to Date Report

We are 1 month through the year:

The statistics shown below are for the first 1 month of the years represented.



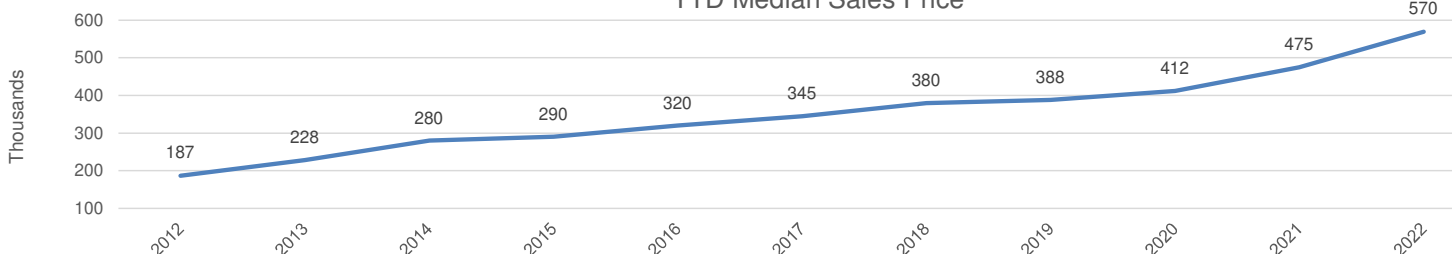
Month to month comparisons give you a quick way to see what is recently changing in the region. However, by comparing Year-To-Date (YTD) information across several years, you can observe more significant trends.

	Jan-Jan 2021	Jan-Jan 2022	Year-Over-Year Change
YTD New Listings	3,636	3,541	↓ -2.6%
Pending Sales	3,207	3,274	↑ 2.1%
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YTD Median Sales Price

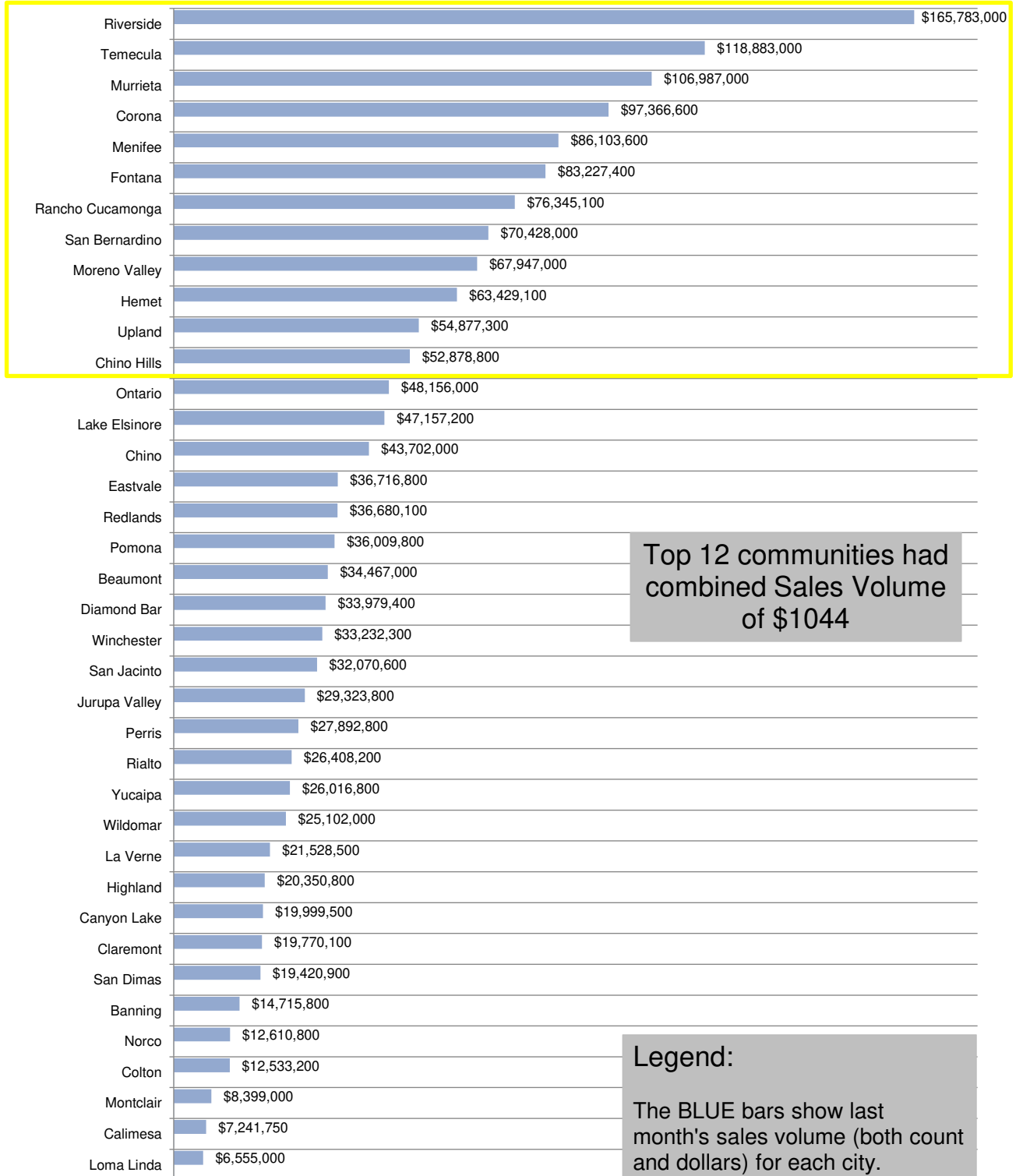


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Jan 2022 - Sales Volume per City

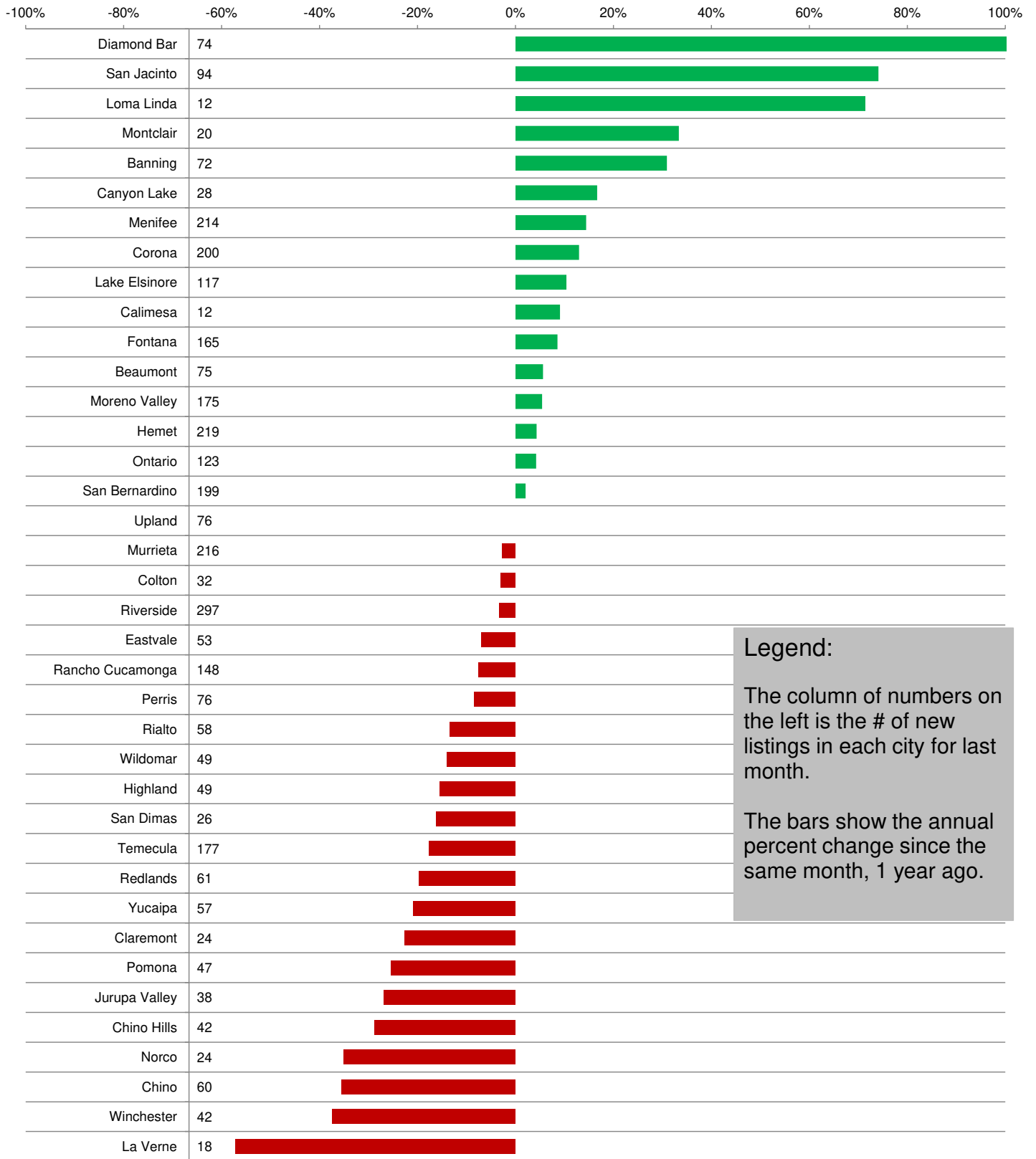


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Jan 2022 - Top Communities with New Listings (year-over-year)



Legend:

The column of numbers on the left is the # of new listings in each city for last month.

The bars show the annual percent change since the same month, 1 year ago.

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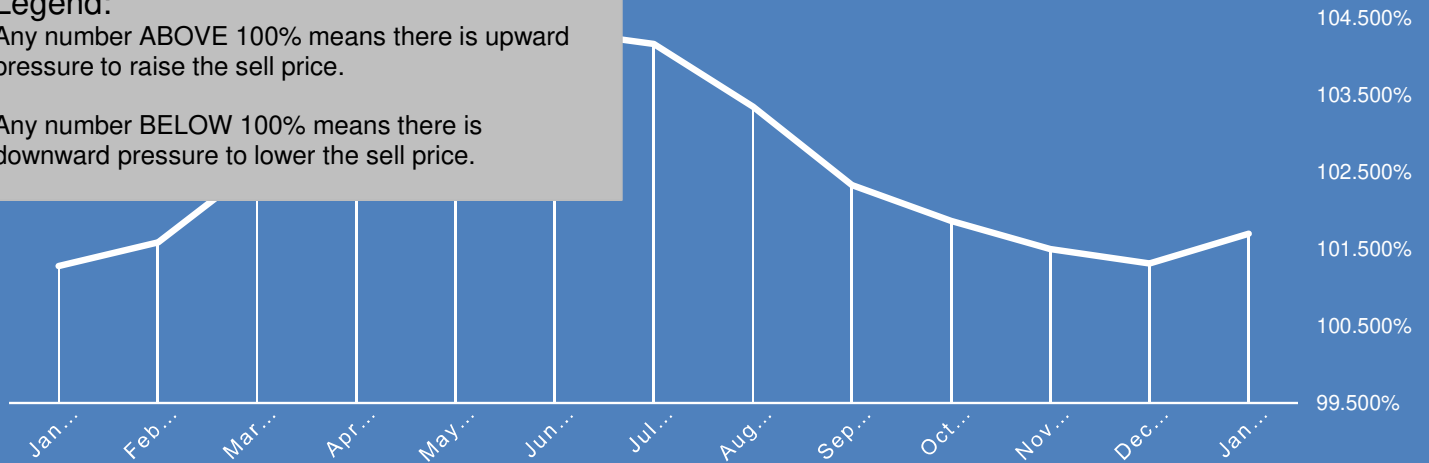


Sell Price vs Original List Price

Legend:

Any number ABOVE 100% means there is upward pressure to raise the sell price.

Any number BELOW 100% means there is downward pressure to lower the sell price.



2021/2022 INLAND EMPIRE LISTINGS OVERVIEW

	New	Pending	Closed
February	-12.0%	7.9%	9.5%
March	9.7%	49.9%	12.9%
April	42.0%	68.9%	45.2%
May	14.6%	11.4%	52.5%
June	17.6%	0.3%	24.3%
July	3.2%	-6.7%	-4.4%
August	0.8%	3.9%	1.3%
September	-2.3%	1.8%	0.7%
October	-14.2%	-1.1%	-9.3%
November	-0.5%	6.5%	-0.4%
December	-12.3%	2.6%	-6.8%
January	-2.6%	2.1%	-3.8%

MONTHLY FINANCING TYPES

