

THE VOICE OF REAL ESTATE IN THE INLAND EMPIRE®

INLAND EMPIRE

BOARD OF REAL ESTATE

A division of IVAR

Housing Data Report

January 2025

RIVERSIDE OFFICE: 951-684-1221
3690 Elizabeth St. Riverside, CA 92506

RANCHO OFFICE: 909-527-2133
10574 Acacia St. D-7 Rancho Cucamonga, CA 91730

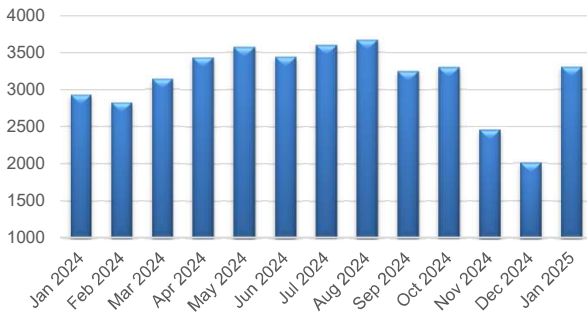
Jan 2025 - Monthly Summary Report

Mark Dowling, IVAR CEO,

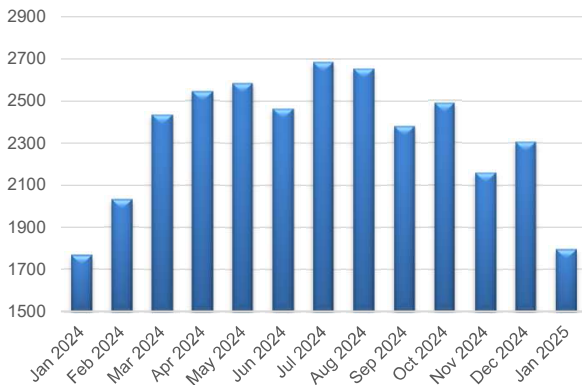


- One down, 11 to go. January kicked off the start of the housing market and overall year-over-year comparisons were mostly positive. Year-over-year improvements had New Listings for January up 12.9%, Pending Sales were up slightly .9%, and Sold Listings increased 1.6%.
- Since April of 2024, the Median Sales Price has hovered around \$625,000, and in January it was \$624,000.
- However, consumer demand is softening as Days on Market continues to increase where it now sits at 28 days.

Monthly New Listings



Monthly Closed Listings

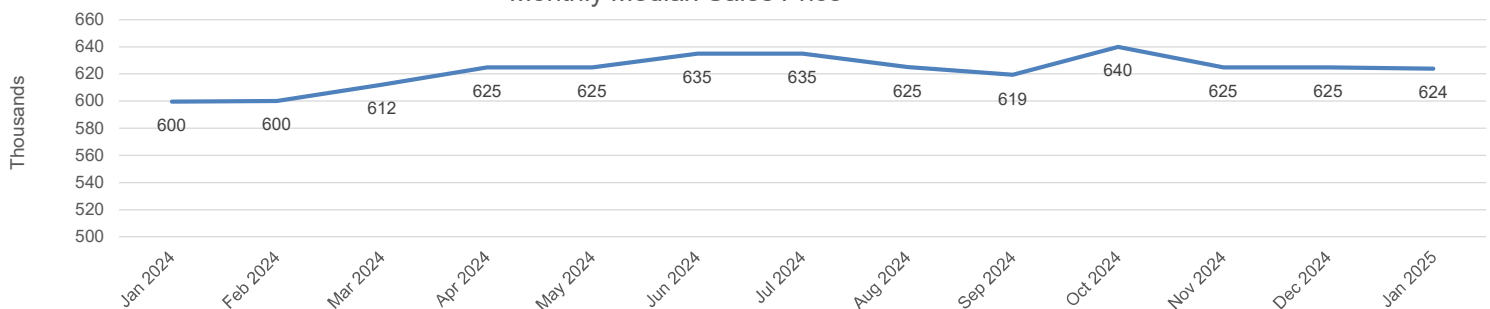


	Jan-2024	Jan-2025	Annual Change
New Listings	2,926	3,304	↑ 12.9%
Pending Sales	2,243	2,264	↑ 0.9%
Sold Listings	1,766	1,794	↑ 1.6%
Median Sales Price	\$599,560	\$624,000	↑ 4.1%
Sales Volume (\$M)	\$1,124	\$1,212	↑ 7.8%
Price/Sq.Ft.	\$339	\$351	↑ 3.6%
Sold \$/List \$	99.77%	99.33%	↓ -0.4%
Days on Market	23	28	↑ 21.7%
CDOM	25	32	↑ 28.0%

All data used to generate these reports comes from the California Regional Multiple Listing Service, Inc. If you have any questions about the data, please call the CRMLS Customer Service Department between the hours of 8:30am to 9:00pm Monday thru Friday or 10:00am to 3:00pm Saturday and Sunday at 800-925-1525 or 909-859-2040.



Monthly Median Sales Price



Rancho Cucamonga Office:
10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730



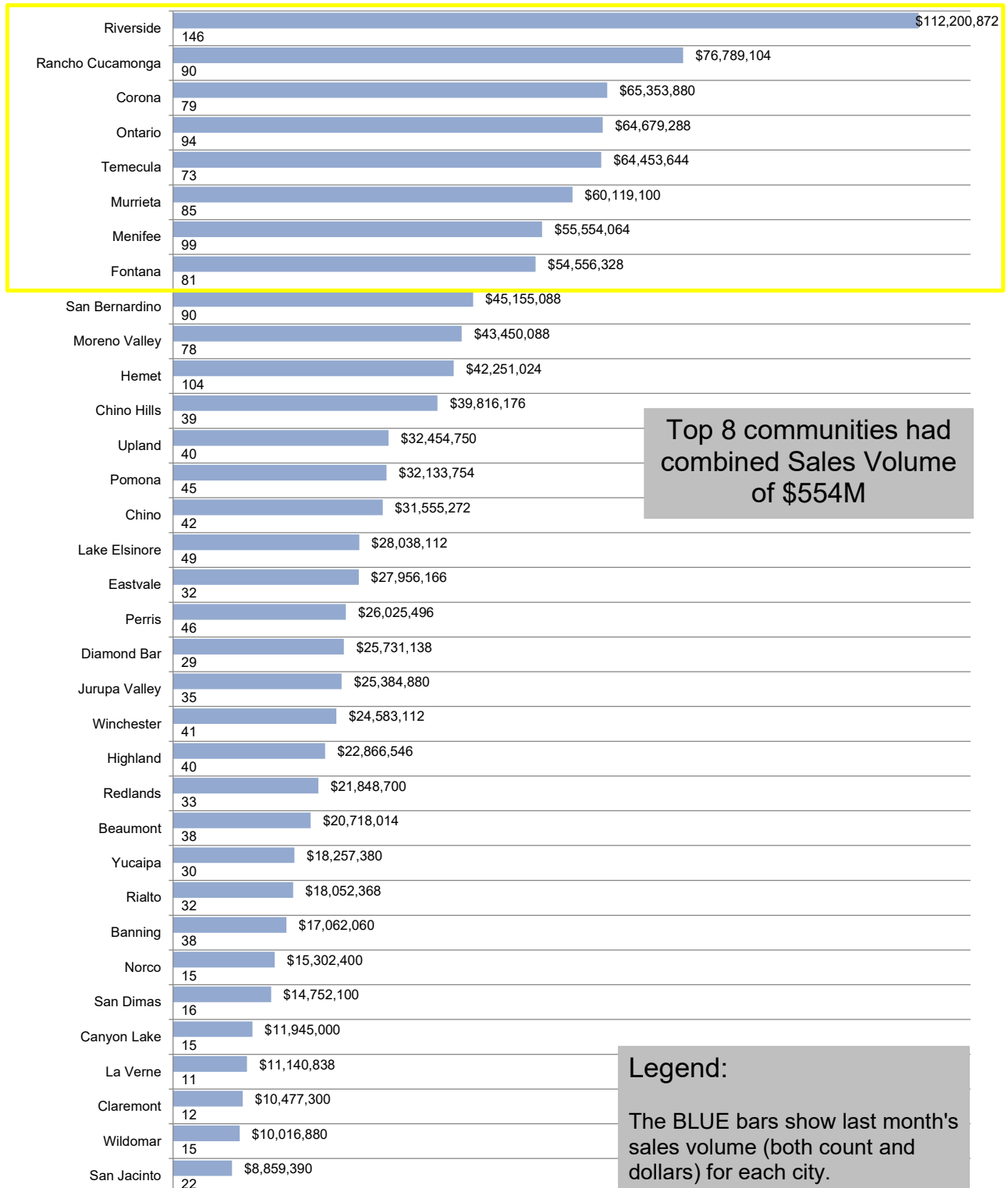
Jan 2025 City Overview

The following monthly data shows "YEAR-OVER-YEAR" (YOY) changes as well as current conditions in the real estate market

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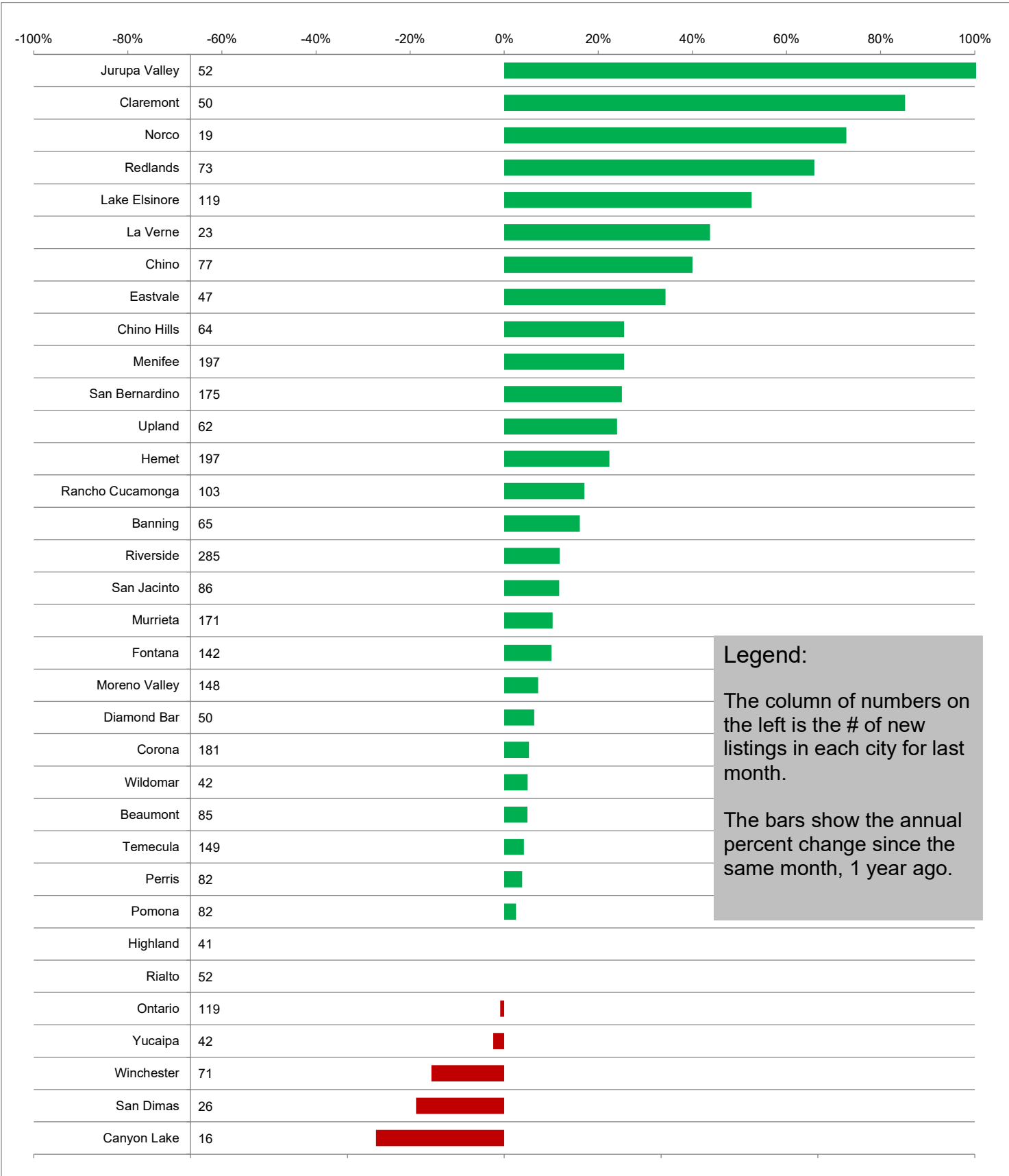
Riverside Office:3690 Elizabeth Street
Riverside, CA 92506**Rancho Cucamonga Office:**10574 Acacia St, Suite #D-7
Rancho Cucamonga, CA 91730

Jan 2025 - Sales Volume per City





Jan 2025 - Top Communities with New Listings (year-over-year)



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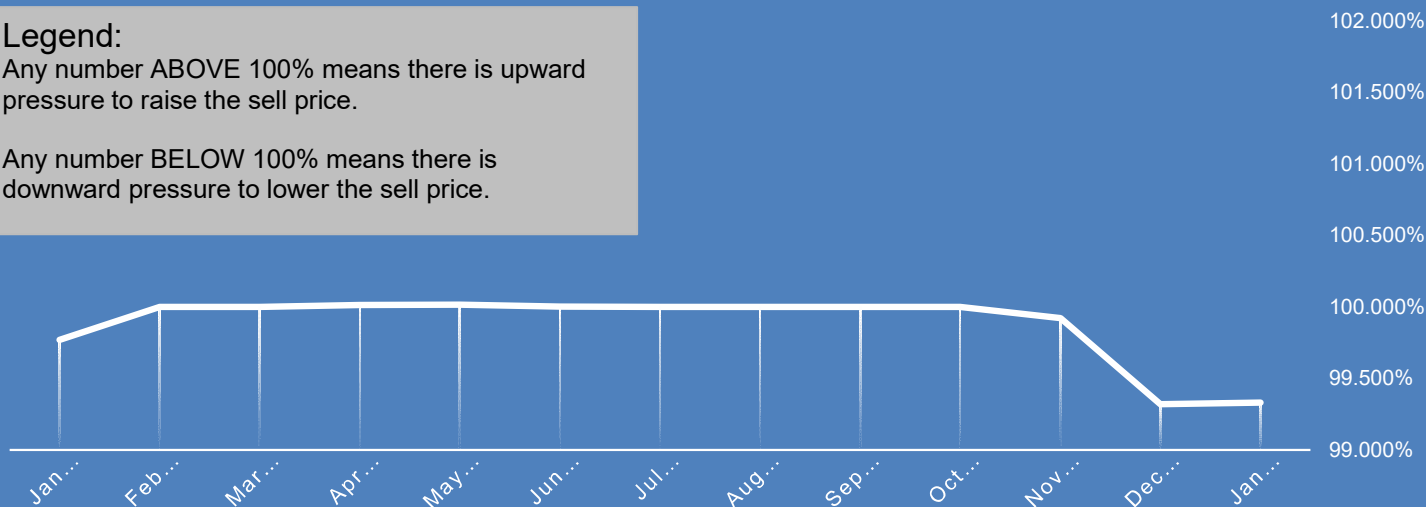


Sell Price vs Original List Price

Legend:

Any number ABOVE 100% means there is upward pressure to raise the sell price.

Any number BELOW 100% means there is downward pressure to lower the sell price.



INLAND EMPIRE LISTINGS OVERVIEW (Previous 12 Months)

	New	Pending	Closed
February	8.7%	4.5%	1.8%
March	8.2%	3.0%	-8.5%
April	19.1%	4.9%	8.4%
May	12.9%	4.3%	-4.7%
June	6.7%	10.6%	-9.6%
July	14.9%	18.1%	17.8%
August	18.8%	14.1%	4.0%
September	14.9%	14.7%	6.6%
October	14.6%	25.2%	14.0%
November	2.7%	15.1%	11.3%
December	7.3%	11.1%	12.4%
January	12.9%	0.9%	1.6%

MONTHLY FINANCING TYPES

